

#### Market Update

#### Equity

Kyiv-listed stocks made gains for a third straight session on Thursday (Oct 17), benefiting from positive global sentiments that resulted from the resolution of the debt-limit crisis in the US after the Republicans in Congress unsurprisingly backed off their demands at the last minute in what had amounted to a game of chicken between them and President Obama. A day after the DAX hit a new all-time high, it was the S&P 500's turn to do so; the benchmark ended at 1733 points. With external sentiments like this, it may be too early to count Ukraine out of the Eurobond market in what is left of 2013. The UX index added 0.7% to finish at 861 points. Azovstal rose 1.6% to above 65 kopecks, its best close in more than 6 months, and volume leader Motor Sich gained 1.5% on turnover of UAH 1.4mn. Outside the UX basket, LuganskTeplovoz moved up by 5.8%, while in London, agro names MHP and Avangard enjoyed solid respective advances of 3.6% and 4.9%, with the latter ending at USD 12.15.

#### **Fixed Income**

Ukrainian sovereigns were mixed on Thursday. Ukraine-23s declined by 0.5p.p. to 89.2/90.2 (9.2%/9.1%) while Ukraine-17s moved up by 0.4p.p. closing at 91.3/92.3 (9.5%/9.1%). Corporate universe finished mostly in the black. The growth leader was MHP-20s which added 1.8p.p. and closed at 86.0/87.3 (11.4%/11.1%).

Volume Leaders	Ticker	Last, UAH	1D ch	Volume, UAH mn	Number of Trades
Motor Sich	MSICH	1621.00	1.5%	1.4	155
Azovstal	AZST	0.65	1.7%	0.2	74
Centrenergo	CEEN	4.979	0.3%	0.1	31
Growth Leaders					
Stirol	STIR	12.20	11.0%	0.02	19
Azovstal	AZST	0.65	1.7%	0.17	74
Motor Sich	MSICH	1621.00	1.5%	1.40	155
Loss Leaders					
Slavutych Brevery	SLAV	3.00	-14.5%	0.108	7

Slavutych Brevery	SLAV	3.00	-14.5%	0.108	1
Ukrsotsbank	USCB	0.19	-0.9%	0.016	55
Avdyivka Coke	AVDK	3.21	-0.4%	0.038	30

### **Highlights**

#### POLITICS AND ECONOMICS

> Industrial Production Index Down 5.6% YoY in September

#### STOCKS IN THE NEWS

> Ferrexpo Postpones Decision on Concentrator Project Until 2014

# **Market Monitor**

October 18, 2013



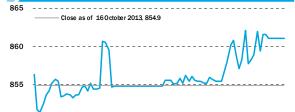


16-Jul 26-Jul 5-Aug 15-Aug 25-Aug 4-Sep 14-Sep 24-Sep 4-Oct 14-Oct rebased

#### MARKET INDEXES

	Last	1D ch	1M ch	YTD
UX	861.1	0.7%	4.6%	-9.4%
RTS	1491.9	-0.6%	3.9%	-2.3%
WIG20	2474.9	-1.2%	5.1%	-4.2%
MSCI EM	1034.0	0.3%	3.2%	-2.0%
S&P 500	1733.2	0.7%	2.1%	23.6%

#### UX INTRADAY OCTOBER 17, 2013



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FIXED INCOME

850

	Last	1D ch	1M ch	YTD
EMBI+Global	335.1	0.1%	-2.6%	23.6%
CDS 5Y UKR	925.9	0.4%	6.4%	48.1%
Ukraine-17	9.2%	-0.1 p.p.	-0.9 p.p.	2.3 p.p.
Naftogaz Ukr-14	13.6%	0.0 p.p.	2.4 p.p.	6.0 p.p.
Ukraine-23	9.1%	0.1 p.p.	-0.7 p.p.	1.6 p.p.
Privatbank-16	22.3%	0.0 p.p.	7.3 p.p.	7.0 p.p.

	RENCY			
	Last, UAH	1D ch	1M ch	YTD
USD	8.19	0.0%	0.1%	1.7%
EUR	11.19	1.0%	2.6%	4.7%
RUB	0.26	0.5%	1.4%	-3.1%

соммор	ITIES			
	Last	1D ch	1M ch	YTD
Wheat, USD/t*	257.2	0.0%	5.1%	-26.2%
Steel, USD/t	530.0	0.0%	-2.8%	-0.5%
Oil, USD/bbl	109.1	-1.3%	0.1%	4.0%
Gold, USD/oz	1320.3	3.0%	0.6%	-20.3%
*Ukraine FOB	Sc	ource: Bloomb	erg, Ukrainiar	Exchange

#### www.eavex.com.ua

33 Shevchenko Blvd., Kviv, Ukraine, 01032 (+380 44) 590-54-54, (+380 44) 590-54-64 office@eavex.com.ua

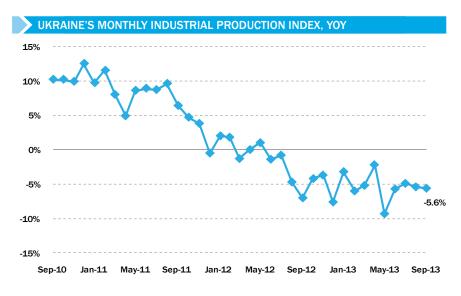


# Industrial Production Index Down 5.6% YoY in September

by Dmitry Churin d.churin@eavex.com.ua

#### NEWS

Ukraine's industrial production fell by 5.6% YoY in September, the State Statistics Committee, which uses an index formula to count industrial output, reported on Thursday (Oct 17). Year-to-date through Sept 30, the IP index is down 5.2%.



#### COMMENTARY

With September having been the most likely month this year to see an improvement in the IP index due to September 2012's favorable comparison base, we have to finally concede that there may not be a second-half rebound in Ukrainian industrial output. We suspect that the poor trading environment between Russia and Ukraine last month had something to do with the latest drop in the IP index, adding to the list of uncontrollable external/anomolous factors that have negatively affected industrial output in 2013. Chemical products output dropped by 19.7% YoY as prices for ammonia fertilizers decreased, while imported natural gas prices remained at about USD 400 per 1,000 cubic meters over the period. The machinery sector, which depends heavily on exports to Russia for its demand, saw its output plunge by 16.2% YoY last month. Meanwhile, the extraction sector showed a 1.4% YoY rise in output in September.



October 18, 2013

#### Ferrexpo Postpones Decision on Concentrator Project Until 2014

by Ivan Dzvinka i.dzvinka@eavex.com.ua

FERREXP	O (FXPO L	.N)		
Price: GBp 1	94.6 Mar	rket Ca	p: USD 1	.758mn
	EV/S	P/E	EV/EBITDA	Div. Yield
2012	1.5	8.2	5.4	4.4%

#### NEWS

Ferrexpo, Ukraine's largest iron ore pellet exporter, increased its sales volume of pellets by 9.0% YoY to 7.6mn tonnes in 9M13, according to the company's interim management statement released on Thursday (Oct 17). The sales volume was 5% less than the actual pellet output of 8.0mn tonnes over the period, which the company attributed to timing of shipments. Without specifying the absolute figure, Ferrexpo said its average selling FOB/ DAP price in 3Q declined by 4.5% QoQ.

The company's average production cash cost from in-house ore (C1 cost) in 3Q13 was reported at USD 58.2 per tonne, or largely in line with 3Q12 figure of USD 58.7/t. The average C1 cost year-to-date (9M13) was USD 60.6/t vs. USD 59.9/t in 9M12.

Ferrexpo said it is on track in implementing its CapEx program, with the major new information in today's release being approval of a further USD 40mn in expenditures for infrastructure near its new Yeristovo mine site, where it expects to build an iron ore concentration plant. The company previously announced USD 30mn in CapEx last year to launch engineering work for the project. Announcements concerning the scope of construction of the concentrator are expected to follow in 2014, management said.

Ferrexpo also reported that as of 30 Sept 2013, gross VAT outstanding from the Ukrainian government was USD 302mn, or flat YtD. Net debt as of the same date amounted to USD 677mn, up from USD 566mn as of 30 Jun 2013 and USD 423mn as of end-2012.

#### COMMENTARY

Ferrexpo's release revealed mixed results, with the negatives outweighing the positives, in our view. The 9M13 sales volume implies a 3Q volume of just 2.3mn tonnes, representing declines of 18% QoQ and 8% YoY. This drop in sales volume coupled with the lower realized price are unlikely to be offset by a corresponding decline in production cost, thus pushing the 3Q13 financials and profitability lower QoQ. Also, given the company's comment on its Yeristovo concentrator project, we see that management has effectively postponed its decision on going forward with the project until at least 2014; Ferrexpo had previously stated earlier this year that an announcement about final approval of the concentrator's construction would be made by the end of 2013.

On the positive side, thanks to the ramp-up of production at the new Yeristovo Mine and associated efficiency improvements, the company's C1 cost has consistently trended lower over 9M13, starting from USD 63.9/t in 1Q, USD 59.7/t in 2Q, USD 58.2/t in 3Q; we expect further improvement in 4Q. The lower realized price in 3Q despite a 5.4% QoQ rise in the benchmark price for iron ore (62% Fe fines) in China to USD 133/t was due to the lagging nature of fixed price settlements for sales to traditional markets (which make up a 48% share in Ferrexpo's sales structure). Thus, the upward move in spot prices in 3Q should be reflected in the company's 4Q financials.



October 18, 2013

#### EAVEX RECOMMENDATIONS

Name	Ticker	Price, USD per share	Target price, USD per share	Upside. %	Rating	Commentary
	TICKEI	USD per share	USD per share	opside, 70	Nating	Commentary
Steel&Pipes Azovstal	AZST	0.08	0.07	-15%	SELL	Non-transparent reporting practices detrimentally affect Azovstal's reported earnings.
Iron Ore	A201	0.00	0.01	-13%	JLL	Nor-autisparent reporting practices detainentally anect Azovstar's reported earnings.
Ferrexpo	FXPO LN	3.10	3.33	7%	BUY	Operations at Ferrexpo's new Yeristovo Mine should allow the company to increase its iron ore pellet output by 10% YoY to 10.6mn tonnes in 2013, with further growth to 12.0mn tonnes in 2015.
Pivnichny GOK	SGOK	1.00	1.77	76%	BUY	Secure demand for Pivnichny GOK's iron ore products and lucrative pricing allow the company to operate with high profitability (EBITDA margin of not lower than 45% since 2009). Disadvantages of th stock are its low liquidity and no dividend in 2013 for the first time since 2005.
Centralny GOK	CGOK	0.64	1.30	104%	BUY	Centralny GOK operates in the highly profitable iron ore industry; its EBITDA margin has remained above 35% since 2009. Disadvantages of the stock are its low liquidity and no dividend in 2013 for the first time since 2005.
Coke						
Avdyivka Coke	AVDK	0.39	0.76	94%	BUY	AVDK's order book is secure thanks to its integration with Metinvest, Ukraine's largest M&M holding.
Yasynivsky Coke	YASK	0.07	0.42	493%	BUY	Yasynivsky Coke benefits from steady demand for its output both in Ukraine & abroad thanks to the high quality of its coke relative to other domestic producers.
Coal						
Pokrovske Mine	SHCHZ	0.05	0.36	555%	BUY	We expect Pokrovske Mine to double its coking coal extraction to 9.5mn tonnes over 2010-15.
Railcar Manufacturing						
Krukiv Wagon	KVBZ	2.15	6.18	187%	BUY	Having achieving its post-1991 production maximum in 2011, Krukiv Wagon's revenue should rise at a 7% CAGR in 2012-2016E, with the EBITDA and net margins for the period near 15% and 11%, respectively.
LuganskTeplovoz	LTPL	0.20	0.64	221%	BUY	LuganskTeplovoz's incorporation into TransMashHolding should help it to exploit its already-dominant position on the Russian market for diesel locomotives.
Specialized Machinery						
Motor Sich	MSICH	198	644	225%	BUY	Motor Sich should see its sales grow with a 2012-2016E CAGR of 9%, reaching USD 1.2bn. For 2012- 2016, we forecast an average EBITDA margin of 35% and a net margin of 28%.
Turboatom	TATM	0.61	1.09	79%	BUY	We model Turboatom's revenue as increasing at 18% CAGR over 2012-2015. Deliveries of hydro and steam turbines to export markets will remain the company's key revenue drivers.
Oil & Gas						
Concern Galnaftogaz	GLNG	0.018	0.030	64%	BUY	Galnaftogaz is pursuing a plan to aggressively expand its filling station network.
Regal Petroleum	RPT	0.24	1.52	522%	BUY	We assume that Regal will be able to produce 5,200 boepd in 2014, generating USD 116mn in sales.
JKX Oil & Gas	JKX	1.2	6.0	409%	BUY	The launch of extraction at JKX's Russian gas field has lifted output, but the company's higher-margin Ukrainian operations continue to lag behind expectations.
Power Utilities						
DonbasEnergo	DOEN	2.87	8.90	210%	BUY	DonbasEnergo is Ukraine's next big-ticket privatization object, with an auction expected to be an- nounced in summer 2013.
CenterEnergo	CEEN	0.61	1.84	203%	BUY	CentrEnergo's privatization has been postponed, but the company retains a strong fundamental value due to its large installed electricity generation capacity.
Consumer						
МНР	MHPC	16.0	22.10	39%	BUY	MHP is well on track with ramping up its poultry production at launched in late 2012 greenfield Vinnytsia complex with annual capacity of 220,000 tonnes. We think MHP will be able to expand its output by 50% over 2012-15 to 600,000 tonnes of poultry with the lion's share of incremental volume to be exported.
Astarta	AST	22.97	30.0	31%	BUY	Astarta's business leans on three pillars: sugar beet cultivation/processing, grain cultivation, and cattle farming. With sugar prices depressed since 2011, a favorable market for grain should continue to drive the company's profitability.
Avangardco	AVGR	12.17	U/R	n/a	U/R	The company ended 1Q13 with a 6% YoY increase in sales thanks to an expansion of the production. Higher operational results failed to compensate for a 8% YoY drop on selling price for eggs further exacerbated by inflated production costs. This led to decline in both EBITDA and net margins by 10p.p. YoY to 45% and 39%, respectively in 1Q13.

Source: Eavex Research



## **Market Data**

October 18, 2013

#### PRICES AND QUOTES

Name	Ticker	Today, UAH*	52 high, UAH*	52 low, UAH*	1d	Absolute 1w	performan 1m	ice ytd	Perfor 1d	mance rela 1w	tive to the 1m	UX index ytd
UX Index	UX	861.08	1061.97	758.71	0.7%	1.9%	4.6%	-9.4%	0.0%	0.0%	0.0%	0.0%
Steel												
Alchevsk Steel	ALMK	0.041	0.06	0.02	0.5%	0.5%	8.2%	-23.0%	-0.2%	-1.4%	3.5%	-13.6%
Azovstal	AZST	0.65	0.90	0.31	2.5%	3.0%	4.5%	-11.6%	1.8%	1.1%	-0.2%	-2.2%
Dniprospetzstal	DNSS	n/a	1,090	700	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Enakievo Steel	ENMZ	33.6	49.9	20.0	1.5%	0.1%	2.0%	-11.6%	0.8%	-1.8%	-2.6%	-2.2%
Arcelor Mittal KR	KSTL	n/a	3.98	1.20	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Mariupol Ilyicha	MMKI	0.13	0.26	0.10	0.0%	0.0%	0.0%	-40.9%	-0.7%	-1.9%	-4.6%	-31.5%
Coke												
Avdyivka Coke	AVDK	3.21	4.80	1.60	-0.4%	0.3%	2.8%	-1.8%	-1.2%	-1.6%	-1.8%	7.6%
Yasynivsky Coking	YASK	0.58	0.85	0.51	-1.7%	3.6%	5.5%	-13.4%	-2.4%	1.7%	0.8%	-4.0%
Iron Ore Mining												44.00/
Centralny GOK	CGOK	5.22	7.74	4.00	0.0%	-19.6%	-14.4%	-24.3%	-0.7%	-21.5%	-19.1%	-14.9%
Ferrexpo	FXPO	3.10	4.58	2.02	0.4%	10.0%	4.9%	-22.9%	-0.4%	8.0%	0.2%	-13.5%
Pivnichny GOK	SGOK	8.20	10.00	5.77	0.0%	-3.5%	5.7%	10.2%	-0.7%	-5.4%	1.0%	19.6%
Coal Mining												
Pokrovske Mine	SHCHZ	0.45	0.71	0.39	0.0%	0.0%	9.8%	-28.6%	-0.7%	-1.9%	5.1%	-19.2%
Komsomolets Donbasa	SHKD	0.66	1.35	0.27	0.0%	0.0%	-2.9%	-44.1%	-0.7%	-1.9%	-7.6%	-34.7%
Energy Coal	CLE	0.85	5.21	0.59	3.0%	-5.8%	5.6%	-72.5%	2.3%	-7.7%	0.9%	-63.0%
Mining Machinery												
Svitlo Shakhtara	HMBZ	n/a	0.58	0.270	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Pipe Manufacturing												
Khartsyzk Pipe	HRTR	0.56	0.86	0.45	0.0%	-8.2%	-6.7%	-20.0%	-0.7%	-10.1%	-11.3%	-10.6%
Interpipe NMPP	NVTR	0.24	0.51	0.10	0.0%	20.0%	26.3%	9.1%	-0.7%	18.1%	21.7%	18.5%
Railcar Manufacturing												
Kryukiv Wagon	KVBZ	17.6	29.0	12.0	0.9%	2.4%	-13.9%	-9.2%	0.1%	0.5%	-18.6%	0.2%
Luhanskteplovoz	LTPL	1.63	2.20	1.26	5.8%	5.8%	3.2%	-12.8%	5.1%	3.9%	-1.5%	-3.4%
Stakhanov Wagon	SVGZ	1.30	2.45	1.00	0.0%	0.0%	1.6%	-24.9%	-0.7%	-1.9%	-3.1%	-15.4%
Specialized Machinery												
Bogdan Motors	LUAZ	0.03	0.08	0.02	0.0%	-8.8%	-24.9%	-42.0%	-0.7%	-10.7%	-29.5%	-32.6%
Motor Sich	MSICH	1,621	2,640	1,303	1.5%	2.0%	-1.1%	-26.7%	0.8%	0.1%	-5.7%	-17.2%
Sumy Frunze Engineering	SMASH	2.45	4.00	0.76	0.0%	0.0%	-18.3%	63.3%	-0.7%	-1.9%	-23.0%	72.7%
Turboatom	TATM	n/a	5.00	1.88	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
WESTA ISIC	WES	0.23	0.41	0.17	1.0%	7.6%	22.4%	-4.5%	0.3%	5.7%	17.7%	4.9%
Telecom												
Ukrtelecom	UTLM	0.15	0.23	0.09	0.0%	-3.3%	-12.0%	-8.8%	-0.7%	-5.2%	-16.7%	0.7%
Oil & Gas												
Regal Petroleum	RPT	0.24	0.59	0.20	4.1%	4.7%	-0.1%	-54.8%	3.4%	2.8%	-4.7%	-45.4%
JKX Oil	JKX	1.18	1.29	0.75	4.0%	6.0%	12.7%	-1.3%	3.3%	4.1%	8.1%	8.1%
Ukrnafta	UNAF	109	280	96	0.1%	0.4%	-1.9%	-8.2%	-0.6%	-1.5%	-6.5%	1.2%
Power Utilities												
Centrenergo	CEEN	4.98	7.40	2.50	0.7%	0.2%	0.1%	-21.6%	-0.1%	-1.7%	-4.5%	-12.2%
Donbasenergo	DOEN	23.5	34.0	15.1	-0.2%	0.8%	8.7%	10.9%	-0.9%	-1.1%	4.1%	20.3%
Zakhidenergo	ZAEN	83.9	115.0	70.0	0.0%	-2.4%	3.6%	-13.5%	-0.7%	-4.4%	-1.1%	-4.1%
Consumer												00.004
Agroton	AGT	0.79	3.8	0.36	1.5%	-3.3%	12.5%	-75.7%	0.7%	-5.3%	7.8%	-66.3%
Astarta	AST	22.9	24.4	14.5	3.4%	-0.1%	3.1%	28.5%	2.7%	-2.0%	-1.5%	37.9%
Avangardo	AVGR	12.2	12.2	7.61	4.9%	6.8%	10.6%	7.4%	4.2%	4.8%	6.0%	16.8%
Industrial Milk Company	IMC	4.80	5.48	3.63	2.8%	-1.6%	-0.6%	-9.5%	2.1%	-3.5%	-5.2%	-0.1%
Kernel	KER	17.1	22.6	14.0	2.7%	-2.0%	6.3%	-21.3%	2.0%	-3.9%	1.7%	-11.8%
Mriya Agro Holding	MAYA	6.09	6.7	5.36	1.1%	1.0%	7.5%	-6.1%	0.4%	-0.9%	2.9%	3.3%
MHPC	MHPC	16.0	19.9	13.58	3.6%	4.6%	-3.3%	4.6%	2.8%	2.7%	-8.0%	14.0%
Milkiland	MLK	4.59	5.5	3.11	8.5%	13.6%	40.2%	-2.5%	7.8%	11.7%	35.6%	6.9%
Ovostar Union	OVO	32.7	33.2	21.3	2.5%	1.2%	14.3%	13.1%	1.8%	-0.7%	9.6%	22.5%
Sintal	SNPS	n/a	0.39	0.22	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
MCB Agricole	4GW1	n/a	0.66	0.49	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Chemicals												
Stirol	STIR	12.2	17.5	7.1	11.0%	4.0%	23.7%	-9.0%	10.3%	2.1%	19.1%	0.5%
Banks												
Raiffeisen Bank Aval	BAVL	0.093	0.128	0.061	-0.3%	5.5%	3.2%	8.2%	-1.0%	3.5%	-1.4%	17.6%
UkrSotsbank	USCB	0.191	0.257	0.107	-0.9%	4.3%	50.1%	47.8%	-1.7%	2.4%	45.4%	57.2%

Source: Bloomberg \* companies listed abroad are in USD



## **Market Data**

October 18, 2013

#### MAIN FINANCIAL FORECASTS, USD mn

Name	Ticker	N	let Sales	6		EBITDA		EB	ITDA ma	argin	N	et Profit		Net	Profit m	argin
		2011	2012E	2013E	2011	2012E	2013E	2011	2012E	2013E	2011	2012	2013E	2011	2012E	2013E
Steel																
Alchevsk Steel	ALMK	2,339	1,695	1,667	145	-21	-2	6.2%	neg	neg	36	-127	-52	1.6%	neg	neg
Enakievo Steel	ENMZ	1,716	1,578	1,577	-108	-84	-69	neg	neg	neg	31	9	-125	1.8%	0.5%	neg
Azovstal	AZST	3,867	2,794	2,788	-102	-173	-64	neg	neg	neg	-64	-333	-170	neg	neg	neg
Coke																
Avdyivka Coke	AVDK	1,457	1,072	1,054	6	-128	-74	0.4%	neg	neg	-32	-137	-97	neg	neg	neg
Yasynivsky Coking	YASK	566	444	448	29	29	28	5.1%	6.5%	6.2%	15	11	11	2.7%	2.4%	2.4%
Iron Ore Mining																
Centralny GOK	CGOK	805	566	508	497	238	202	61.8%	42.0%	39.8%	325	95	104	40.4%	16.8%	20.5%
Pivnichny GOK	SGOK	1,834	1,515	1,301	1,174	813	640	64.0%	53.6%	49.2%	783	436	359	42.7%	28.8%	27.6%
Ferrexpo	FXPO	1,788	1.424	1,566	801	402	445	44.8%	28.2%	28.4%	575	215	263	32.2%	15.1%	16.8%
Coal Mining		_,	_,	_,												
Komsomolets Donbasa	SHKD	192	256	255	67	99	90	35.1%	38.8%	35.3%	15	39	35	8.0%	15.1%	13.7%
Coal Energy	CLE	151	165	199	51	62	64	33.7%	37.5%	32.1%	37	38	43	24.4%	23.2%	21.7%
Pipe Manufacturing	OLL	101	100	100	01	02	0.	001170	ene»	0212/0	0.	00	10	2	LOIL	
Khartsyzk Pipe	HRTR	775	659	699	145	74	77	18.7%	11.3%	11.1%	98	34	34	12.7%	5.1%	4.9%
Railcar Manufacturing	THATA	115	000	000	140	74		10.770	11.5%	11.170	50	54	54	12.170	0.170	11070
Luhanskteplovoz	LTPL	199	167	213	14	12	15	7.0%	7.4%	7.2%	9	7	8	4.5%	4.1%	3.8%
Kryukiv Wagon	KVBZ	770	887	643	118	134	93	15.3%	15.1%	14.4%	85	95	50	11.0%	10.7%	7.9%
Stakhanov Wagon	SVGZ	437	311	318	33	7	11	7.6%	2.3%	3.4%	20	1	3	4.6%	0.2%	0.9%
Specialized Machinery	5702	437	511	510	55	'	11	1.076	2.370	5.470	20	1	5	4.0%	0.270	0.0%
Turboatom	TATM	169	173	193	63	47	52	37.0%	27.3%	26.8%	53	38	42	31.5%	22.1%	21.7%
Motor Sich	MSICH	722	828	933	285	309	330	39.4%	37.4%	35.3%	168	247	270	23.2%	29.8%	28.9%
Telecom	WOIGH	122	020	333	205	303	550	33.470	57.470	55.576	100	241	210	23.270	23.070	20.070
Ukrtelecom	UTLM	843	858	744	206	205	208	24.5%	23.8%	28.0%	-17	45	48	neg	5.3%	6.5%
Oil & Gas	UTLIVI	043	000	744	200	205	208	24.3%	23.0%	20.0%	-11	45	40	neg	5.5%	0.070
Ukrnafta	UNAF	3.051	2.816	2.444	439	507	429	14.4%	18.0%	17.6%	272	312	226	8.9%	11.1%	9.2%
Regal Petroleum	RPT	3,051	2,810	2,444	-4	23	429		45.9%	44.7%	6	12	220	33.7%	24.0%	30.0%
JKX Oil	JKX	237	225	250	-4 114	23 145	30 150	neg			59	40	24 50			20.0%
Electric Utilities	JKX	231	225	250	114	145	190	48.3%	64.4%	60.2%	59	40	50	24.9%	17.8%	20.070
Centrenergo		894	1.071	1.136	49	61	68	5.4%	E 70/	6.0%	4	29	33	0.5%	2.7%	2.9%
Donbasenergo	CEEN		7-	,					5.7%							2.9%
Consumer	DOEN	495	600	665	21	17	24	4.2%	2.9%	3.6%	-3	4	10	neg	0.6%	1.5%
MHP		4 000	1 100	4 500	404	100	500	00.0%	00.0%	04.4%	050	044	074	04.4%	00.4%	17.7%
Kernel	MHPC	1,229	1,408	1,532	401	468	523	32.6%	33.2%	34.1%	259	311	271	21.1%	22.1%	
Astarta	KER	1,899	2,157	2,800	310	322	339	16.3%	14.9%	12.1%	226	211	195	11.9%	9.8%	7.0%
Avangardco	AST	402	458	549	144	98	121	29.9%	17.8%	18.3%	114	50	59	23.6%	9.1%	9.0%
Agroton	AVGR	553	629	701	251	280	293	45.3%	44.5%	41.8%	196	228	232	35.5%	36.3%	33.1%
-	AGT	122	93	107	19	31 Tetel Fau	33	15.3%	33.5%	31.0%	-2	19	21	neg	20.0%	19.5%
Banks Raiffeisen Bank Aval			Total Ass			Total Equ	•		Fotal Inco		Net Profit			Return on Equity		
	BAVL	6,948	7,020	7,476	812	861	924	750	707	646	0	4	29	0.0%	0.5%	3.1%
Ukrsotsbank	USCB	5,032	5,151	5,064	827	814	788	449	451	469	2	2	13	0.2%	0.3%	1.7%

Source: Eavex Research



## **Market Data**

October 18, 2013

#### MAIN TRADING MULTIPLES

	Ticker	MCap USD mn		Float JSD mn	EV USD mn	2011	P/E 2012	2013E	E 2011	V/EBIT 2012	DA 2013E	E 2011	V/Sales 2012	s 2013E	E\ 2011	//Outp 2012	ut 2013E	Units
Steel																		
Alchevsk Steel	ALMK	129	3.9%	5	1,545	3.5	neg	neg	10.6	neg	neg	0.7	0.9	0.9	533	459	414	\$/tonne
Yenakievo Steel	ENMZ	43	8.8%	4	36	1.4	5.1	neg	neg	neg	neg	0.0	0.0	0.0	14	13	13	\$/tonne
Azovstal	AZST	335	4.1%	14	314	neg	neg	neg	neg	neg	neg	0.1	0.1	0.1	56	53	50	\$/tonne
Coke																		
Avdyivka Coke	AVDK	77	7.5%	6	74	neg	neg	neg	12.1	neg	neg	0.1	0.1	0.1	21	16	13	\$/tonne
Yasynivsky Coke	YASK	19	9.0%	2	48	1.3	1.8	1.8	1.7	1.7	1.7	0.1	0.1	0.1	1.7	1.7	1.7	\$/tonne
Iron Ore Mining																		
Centralny GOK	CGOK	747	0.5%	4	747	2.3	7.9	7.2	1.5	3.1	3.7	0.9	1.3	1.5				
Pivnichny GOK	SGOK	2,308	0.5%	13	2,433	2.9	5.3	6.4	2.1	3.0	3.8	1.3	1.6	1.9				
Ferrexpo	FXPO	1,825	24.0%	438	2,076	3.2	8.5	6.9	2.6	5.2	4.7	1.2	1.5	1.3				
Coal Mining																		
Komsomolets Donbasa	SHKD	27	5.4%	1	129	1.8	0.7	0.8	1.9	1.3	1.4	0.7	0.5	0.5	31	30	29	\$/tonne
Coal Energy	CLE	39	11.9%	5	64	1.1	1.0	0.9	1.3	1.0	1.0	0.4	0.4	0.3	1.3	1.0	1.0	\$/tonne
Pipe Manufacturing																		
Khartsyzk Pipe	HRTR	178	2.0%	4	220	1.8	5.3	5.2	1.5	3.0	2.8	0.3	0.3	0.3	350	580	551	\$/tonne
Railcar Manufacturing																		
LuganskTeplovoz	LTPL	44	24.0%	10	44	4.9	6.3	5.4	3.1	3.5	2.9	0.2	0.3	0.2				
Krukiv Wagon	KVBZ	247	5.0%	12	249	2.9	2.6	4.9	2.1	1.9	2.7	0.3	0.3	0.4				
Stakhanov Wagon	SVGZ	36	8.0%	3	75	1.8	>30	12.5	2.3	10.5	6.9	0.2	0.2	0.2				
Specialized Machinery																		
Turboatom	TATM	181	5.8%	10	129	3.4	4.7	4.3	2.1	2.7	2.5	0.8	0.7	0.7				
Motor Sich	MSICH	411	24.0%	99	422	2.5	1.7	1.5	1.5	1.4	1.3	0.6	0.5	0.5				
Telecom																		
Ukrtelecom	UTLM	334	7.2%	24	670	neg	7.4	7.0	3.3	3.3	3.2	0.8	0.8	0.9				
Oil & Gas						-												
Ukrnafta	UNAF	721	3.0%	22	711	2.7	2.3	3.2	1.6	1.4	1.7	0.2	0.3	0.3	n/a	n/a	n/a	\$/boe
Regal Petroleum	RPT	78	49.0%	38	61	12.2	6.5	3.3	neg	2.7	1.7	3.2	1.2	0.8	n/a	n/a	n/a	\$/boe
JKX Oil & Gas	JKX	202	50.4%	102	311	3.4	5.1	4.0	2.7	2.1	2.1	1.3	1.4	1.2	82	57	43	\$/boe
Electric Utilities																		
CentrEnergo	CEEN	225	21.7%	49	307	>30	7.8	6.7	6.3	5.1	4.5	0.3	0.3	0.3	21	21	17	\$/MWh
DonbasEnergo	DOEN	68	14.2%	10	124	neg	17.7	6.7	6.0	7.2	5.2	0.3	0.2	0.2	15	15	14	\$/MWh
Consumer						- 0												
МНР	MHPC	1,685	34.1%	575	2,730	6.5	5.4	6.2	6.8	5.8	5.2	2.2	1.9	1.8	8531	8531	8531	\$/tonne
Kernel	KER	1,257	61.8%	776	1,867	5.6	6.0	6.4	6.0	5.8	5.5	1.0	0.9	0.7				
Astarta	AST	573	31.0%	178	720	5.0	11.5	9.7	5.0	7.4	6.0	1.8	1.6	1.3	3652	2223	1846	\$/tonne
Avangardco	AVGR	777	22.5%	175	926	4.0	3.4	3.3	3.7	3.3	3.2	1.7	1.5	1.3	209	159		\$/mneggs
Agroton	AGT	17	44.6%	8	50	neg	0.9	0.8	2.7	1.6	1.5	0.4	0.5	0.5	0.4	n/a		\$ th/ ha
Banks				5	00		P/E	5.0		P/Book			P/Asset		0.4	.ı, u	,	
Raiffeisen Bank Aval	BAVL	340	4.0%	14		>30	>30	11.9	0.4	0.4	0.4	0.05	0.05	0.05				
Ukrsotsbank	USCB	429	1.6%	7		>30	>30	21.8	0.4	0.4	0.4	0.05	0.05	0.05				

Source: Eavex Research

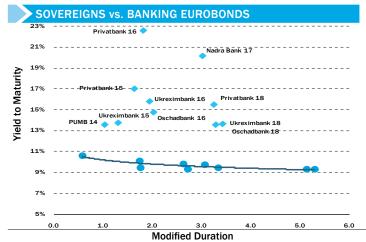
# EAVE X

## **Market Data**

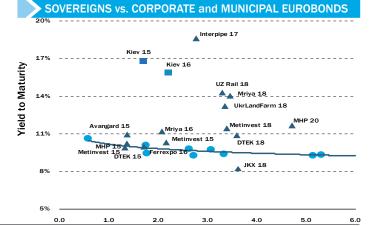
October 18, 2013

UKRAINIAN EURO	Price	Price	YTM	YTM	Price chg.	Modified		Coupon	Maturity	Volume	
Issue	(Bid)	(Ask)	(Bid)	(Ask)	(YTD)	Duration	Coupon	Period	Date	mn USD	<b>R</b> atings <sup>1</sup>
Sovereign Eurobonds											
Jkraine, 2014	98.4	98.9	11.1%	10.2%	-3.7%	0.6	7.95%	S/A	6 Apr. 2014	1,000	Caa1/B/B
Naftogaz Ukraine, 2014	96.0	96.9	15.4%	14.1%	-6.4%	0.9	9.50%	S/A	30 Sept 2014	1,595	//B
Jkraine, 2015 (EUR)	93.2	96.1	9.0%	7.2%	-2.9%	1.8	4.95%	А	13 Oct 2015	600*	Caa1/B/B
Jkraine, 2015	94.5	95.5	10.3%	9.7%	-6.2%	1.7	6.875%	S/A	23 Sept 2015	500	Caa1/B/B
Jkraine, 2016	91.6	92.6	9.9%	9.5%	-7.8%	2.6	6.58%	S/A	21 Nov 2016	1,000	Caa1/B/B
Jkraine, 2016-2	92.0	93.0	9.3%	8.9%	-7.2%	2.7	6.25%	S/A	17 Jun 2016	1,250	Caa1/B/B
Jkraine, 2017	91.3	92.3	9.5%	9.1%	-7.6%	3.3	6.75%	S/A	14 Nov 2017	700	Caa1/B/B
Jkraine, 2017-2	98.3	99.3	9.9%	9.6%	-7.8%	3.1	9.25%	S/A	24 Jul 2017	2,000	Caa1/B/B
Jkraine, 2017 Infr. projects	83.0	85.0	14.6%	13.8%	-14.5%	3.0	8.375%	S/A	3 Nov 2017	568	Caa1//
Jkraine, 2018 Infr. projects	80.0	82.0	13.9%	13.2%	-14.7%	3.4	7.40%	S/A	20 Apr 2018	690	Caa1//
Jkraine, 2020	91.9	92.9	9.5%	9.2%	-10.3%	5.1	7.75%	S/A	23 Sept 2020	1,500	Caa1/B/B
Jkraine, 2021	92.1	93.1	9.5%	9.3%	-10.8%	5.3	7.95%	S/A	23 Feb 2021	1,500	Caa1/B/B
Jkraine, 2022	89.7	90.7	9.5%	9.3%	-10.6%	6.0	7.80%	S/A	28 Nov 2022	1,250	Caa1/B/B
Jkraine, 2023	89.2	90.2	9.2%	9.1%	-10.3%	6.5	7.50%	S/A	17 Apr 2023	1,250	Caa1/B/B
Corporate Eurobonds											
Agroton, 2014	50.0	57.3	31.7%	26.7%	n/a	3.1	8.00%	S/A	14 Jul 2019	50	/CCC/RD
MHP, 2015	100.0	101.6	10.7%	10.1%	-4.4%	1.4	10.25%	S/A	29 Apr 2015	235	Caa1//B
MHP, 2020	86.0	87.3	11.4%	11.1%	-13.4%	4.7	8.25%	S/A	2 Apr 2020	750	/B/B
Avangardco, 2015	100.1	102.0	10.2%	9.1%	5.6%	1.7	10.00%	S/A	29 Oct 2015	200	//B
JkrLandFarming, 2018	91.3	93.2	13.5%	12.9%	-7.8%	3.3	10.88%	S/A	26 Mar 2018	275	/B-/B-
Mriya, 2016	99.1	101.8	11.8%	10.4%	-2.5%	2.1	10.95%	S/A	30 Mar 2016	72	/B/B
Mriya, 2018	84.9	86.2	14.1%	13.7%	-14.4%	3.5	9.45%	S/A	19 Apr 2018	400	/B/B
DTEK, 2015	99.1	101.1	10.5%	9.0%	-1.2%	1.3	9.50%	S/A	28 Apr 2015	200	Caa1//B
DTEK, 2018	89.9	90.8	10.8%	10.5%	-9.7%	3.6	7.88%	S/A	4 Apr 2018	750	Caa1//B
Metinvest, 2015	100.0	101.0	10.6%	9.9%	-3.2%	1.4	10.25%	S/A	20 May 2015	500	Caa1//B
Metinvest, 2018	91.0	92.5	11.5%	11.0%	-5.4%	3.4	8.75%	S/A	14 Feb 2018	750	Caa1//B
Ferrexpo, 2016	95.2	96.5	10.4%	9.6%	-1.6%	2.2	7.875%	S/A	07 Apr 2016	500	/B/B
UZ Rail, 2018	85.7	88.2	13.8%	13.0%	-13.0%	3.4	9.50%	S/A	21 May 2018	500	/B/B-
nterepipe, 2017	77.0	80.1	19.4%	17.6%	-3.8%	2.8	10.25%	S/A	2 Aug 2017	200	/NR/CCC
IKX Oil&Gas, 2018	109.5	110.9	8.5%	8.1%	10.2%	3.6	8.00%	S/A	19 Feb 2018	40	//
Bank Eurobonds											
Fin&Credit Bank, 2014	90.5	92.5	69.8%	54.9%	43.0%	0.2	10.50%	S/A	25 Jan 2014	100	Caa1//
PUMB, 2014	95.3	100.2	17.0%	11.9%	-4.3%	1.0	11.00%	Q	31 Dec 2014	275	B//
Vadra Bank, 2017	80.0	83.3	22.6%	19.7%	-3.8%	3.0	8.00%	А	22 Jun 2017	175	//
PrivatBank, 2015	88.0	90.0	17.8%	16.3%	-6.1%	1.6	9.38%	S/A	23 Sept 2015	200	Caa1//
PrivatBank, 2016	68.0	75.0	25.2%	20.0%	-7.4%	1.8	8.75%	S/A	9 Feb 2016	150	Caa1//
PrivatBank, 2018	86.0	88.5	15.4%	14.5%	-12.8%	3.2	10.88%	S/A	28 Feb 2018	175	Caa1//B
JkrEximBank, 2015	93.0	95.0	14.2%	12.5%	-5.9%	1.3	8.38%	S/A	27 Apr 2015	750	Caa1//B
JkrEximBank, 2016	80.7	84.0	16.7%	14.6%	-2.3%	2.0	8.40%	S/A	2 Sept 2016	125	Caa1//B
JkrEximBank, 2018	84.7	86.8	13.6%	12.9%	-14.2%	3.3	8.75%	S/A	22 Jan 2018	500	Caa1//B
/AB Bank, 2014	81.5	83.5	55.3%	49.4%	47.3%	0.5	10.50%	Q	14 Jun 2014	125	Caa1//WD
Oschadbank, 2016	87.4	89.1	15.2%	14.2%	-7.2%	2.0	8.25%	S/A	10 Mar 2016	700	Caa1//B
Schadbank, 2018	84.3	85.9	13.8%	13.2%	-14.9%	3.4	8.88%	S/A	20 Mar 2018	500	Caa1//B
Municipal Eurobonds											
City of Kyiv, 2015	85.6	87.5	17.1%	15.8%	-7.5%	1.7	8.00%	S/A	6 Nov 2015	250	Caa1/B-/
City of Kyiv, 2016	84.5	87.5	16.7%	15.1%	-8.1%	2.2	9.375%	S/A	30 Jun 2016	300	Caa1/B-/

<sup>1</sup>Moody's/S&P/Fitch; \* EUR



Source: Bloomberg, Cbonds, Eavex Research



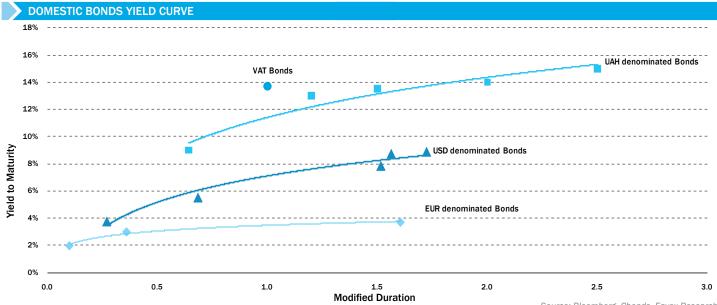
Modified Duration



#### **UKRAINIAN DOMESTIC BONDS**

ONIVAILUAI									
1					Modified	0	Coupon	Maturity Data	Volume
Issue	Price (Bid)	Price (Ask)	YTM (Bid)	YTM (Ask)	Duration	Coupon	Period	Maturity Date	mn USD
UAH denominated	Bonds								
UA4000115117			12.5%	11.5%	n/a	10.75%	S/A	26 Mar 2014	187
UA4000141592			13.5%	12.0%	n/a	14.30%	S/A	20 May 2015	31
UA4000142665			19.0%	17.0%	n/a	14.30%	S/A	24 May 2017	184
USD denominated	Bonds								
UA4000138002	n/a	n/a	6.0%	4.5%	n/a	9.30%	S/A	27 Nov 2013	86
UA4000140362	n/a	n/a	8.3%	8.0%	n/a	9.20%	S/A	21 May 2014	171
UA4000142699	n/a	n/a	9.4%	8.4%	n/a	9.45%	S/A	22 Apr 2015	312
UA4000141071	n/a	n/a	9.6%	8.5%	n/a	9.45%	S/A	27 May 2015	152
UA4000142673	n/a	n/a	9.6%	8.5%	n/a	4.50%	S/A	17 Jun 2015	175
EUR denominated	Bonds								
UA4000138846	n/a	n/a	5.0%	4.9%	n/a	4.80%	S/A	25 Dec 2013	70
UA4000142681	n/a	n/a	5.4%	5.3%	n/a	4.80%	S/A	6 May 2015	40
VAT Bonds									
UA4000082531			14.3%	13.8%	n/a	5.50%	S/A	21 Aug 2015	141
UA4000082622			14.3%	13.8%	n/a	5.50%	S/A	24 Aug 2015	571
UA4000083059			14.3%	13.8%	n/a	5.50%	S/A	25 Aug 2015	415

Source: Bloomberg, Cbonds, Eavex Research



Source: Bloomberg, Cbonds, Eavex Research



#### **Eavex Capital**

Evropa Plaza 33 Shevchenko Blvd. Floor 11 Kyiv, Ukraine, 01032

Telephone:	+38 044 590 5454				
Facsimile:	+38 044 590 5464				
E-mail:	office@eavex.com.ua				

Web-page: www.eavex.com.ua

Yuriy Yakovenko Chairman of the Board yuriy.yakovenko@eavex.com.ua

SALES & TRADING Pavel Korovitskiy Managing Director Equity and Fixed Income p.korovitsky@eavex.com.ua

Alexander Klymchuk Equity & Fixed Income a.klymchuk@eavex.com.ua

Eugene Klymchuk Fixed Income Sales & Trading e.klymchuk@eavex.com.ua

Serhiy Scherbaniuk Equity Trading s.shcherbaniuk@eavex.com.ua

Nazar Malinyak Online Trading n.malinyak@eavex.com.ua RESEARCH Dmitry Churin Head of Research d.churin@eavex.com.ua

Ivan Dzvinka Research Associate i.dzvinka@eavex.com.ua

Will Ritter Research editor w.ritter@eavex.com.ua

INVESTMENT BANKING Anatoliy Zaslavchik Managing Director Corporate Finance & IB a.zaslavchik@eavex.com.ua

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