

## **Market Monitor**

August 6, 2014

### Market Update

#### Equity

Kyiv-listed Ukrainian blue chips fell notably on Tuesday (Aug 5) as concerns about the escalating war in the east of the country and the dire humanitarian situation in the besieged city of Lugansk in particular weighed on investors not just locally, but around the globe. The UX index lost 1.7%, all of it in the last hour of trading, to close at 1293 points; the S&P 500 also sold off by around 1% on worries about Russia's military heavy troop presence on the border bringing new tension to the crisis. Motor Sich and UkrNafta, the two issues which have benefited the most from the recent run of buying, were the day's biggest losers, dropping by 3.2% and 4.8% to UAH 2607 and UAH 298 respectively. Raiffeisen Aval shed 1.8% and CentrEnergo lost 1.2% on turnover of UAH 2.3mn. In London, JKX Oil&Gas rebounded off its all-time low set on Monday, picking up 1.7%, and lower-liquidity issue Regal Petroleum rose 10.9%. In Frankfurt, Mriya has plunged by more than 50% since announcing liquidity problems late last week, and is now listed at EUR 2.05.

#### **Fixed Income**

Ukrainian corporate Eurobonds were hit hard on Tuesday by continuing fallout from Mriya's announcement of liquidity problems and the ongoing Donbass war. Metinvest-18s dropped by 2.6p.p. to 77.9/80.7 (18.4%/17.0%) and Avangardco-15s declined by 3.5p.p., closing at 93.0/94.0 (20.8%/19.4%). Sovereigns saw a more marginal fall, with benchmark Ukraine-23s down 0.7p.p. to 91.3/92.6 (9.0%/8.7%).

| Volume Leaders | Ticker | Last, UAH | 1D ch | Volume,<br>UAH mn | Number<br>of Trades |  |  |
|----------------|--------|-----------|-------|-------------------|---------------------|--|--|
| Ukrnafta       | UNAF   | 298.00    | -4.8% | 3.8               | 335                 |  |  |
| Centrenergo    | CEEN   | 8.05      | -1.2% | 2.3               | 206                 |  |  |
| Motor Sich     | MSICH  | 2607.00   | -3.2% | 1.1               | 135                 |  |  |

#### Growth Leaders

| Azovstal        | AZST | 0.88  | 0.3%  | 0.54 | 169 |
|-----------------|------|-------|-------|------|-----|
| Donbasenergo    | DOEN | 40.65 | -0.3% | 0.15 | 83  |
| Yenakievo Steel | ENMZ | 43.35 | -0.7% | 0.03 | 65  |

#### Loss Leaders

| Ukrnafta   | UNAF  | 298.00   | -4.8% | 3.800 | 335 |
|------------|-------|----------|-------|-------|-----|
| Motor Sich | MSICH | 2,607.00 | -3.2% | 1.124 | 135 |
| Krymenergo | KREN  | 1.92     | -2.5% | 0.044 | 12  |

#### **Highlights**

#### POLITICS AND ECONOMICS

> Ukraine's Steel Output Down by 7% YoY In 7M14

#### STOCKS IN THE NEWS

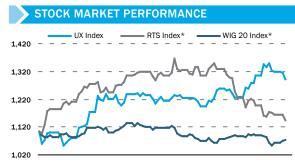
- Kernel Completed Harvesting of Winter Wheat
- Astarta Holding Finished Early Crops Harvesting

#### **FIXED INCOME**

> Fitch Cuts Mriya to 'C'

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14-May 24-May 3-Jun 13-Jun 23-Jun 3-Jul 13-Jul 23-Jul 2-Aug 4-May \* rebased

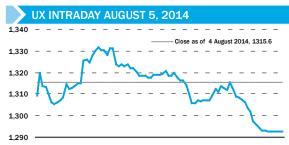
#### MARKET INDEXES 1D ch 1M ch YTD Last UX 1292.6 -1.7% 8.3% 42.0% RTS 1191.4 -1.7% -12.4% -17.4% WIG20 2369.3 0.3% 0.3% -1.3% MSCI EM 1063.1 -0.6% 0.1% 6.1%

-1.0%

-3.3%

4.3%

1920.2



10:30 11:15 12:00 12:45 13:30 14:15 15:00 15:45 16:30 17:15

#### FIXED INCOME

S&P 500

|                 | Last               | 1D ch    | 1M ch     | YTD       |
|-----------------|--------------------|----------|-----------|-----------|
| EMBI+Global     | 312.3              | 2.1%     | 13.0%     | -5.6%     |
| CDS 5Y UKR      | 901.0              | 8.6%     | 11.1%     | 9.8%      |
| Ukraine-17      | 9.0%               | 0.1 p.p. | 0.5 p.p.  | 0.0 p.p.  |
| Naftogaz Ukr-14 | 27.8%              | 1.7 p.p. | 11.5 p.p. | 19.1 p.p. |
| Ukraine-23      | 8.8%               | 0.1 p.p. | 0.4 p.p.  | 1.3 p.p.  |
| Privatbank-16   | rivatbank-16 25.5% |          | 1.9 p.p.  | 0.9 p.p.  |
|                 |                    |          |           |           |

| CURRENCY |           |       |       |       |  |  |  |  |  |  |  |
|----------|-----------|-------|-------|-------|--|--|--|--|--|--|--|
|          | Last, UAH | 1D ch | 1M ch | YTD   |  |  |  |  |  |  |  |
| USD      | 12.35     | -0.2% | 5.1%  | 49.9% |  |  |  |  |  |  |  |
| EUR      | 16.52     | -0.6% | 3.4%  | 45.3% |  |  |  |  |  |  |  |
| RUB      | 0.34      | -1.0% | 0.2%  | 36.3% |  |  |  |  |  |  |  |

| Соммор        | ITIES  |               |                |          |
|---------------|--------|---------------|----------------|----------|
| _             | Last   | 1D ch         | 1M ch          | YTD      |
| Wheat, USD/t* | 237.4  | 0.0%          | -5.0%          | -17.4%   |
| Steel, USD/t  | 537.5  | 0.0%          | 1.4%           | 0.0%     |
| Oil, USD/bbl  | 104.6  | -0.8%         | -5.4%          | -5.9%    |
| Gold, USD/oz  | 1288.8 | 0.0%          | -2.4%          | 7.7%     |
| *Ukraine FOB  | Sc     | ource: Bloomb | erg. Ukrainian | Exchange |



#### Ukraine's Steel Output Down by 7% YoY In 7M14

by Ivan Dzvinka i.dzvinka@eavex.com.ua

#### NEWS

Ukraine's average daily crude steel output dropped by 7% MoM to 79,200 tonnes in July, industry publication Metal Courier reported. Overall, steelmakers produced 2.46mn tonnes during the month, representing a 13% YoY drop, as the war in the Donbass took its toll on the region's industrial activity and the figure came up against a high comparison base from July 2013. Year-to-date (through 7M14), steel production in Ukraine is down by 7% YoY to 17.9mn tonnes.

|         | JKRAINE'S CRUDI   | STEEL PRO | DUCTION |           |      |        |      |
|---------|-------------------|-----------|---------|-----------|------|--------|------|
| '000 to | nnes              | Jul'14    | ΥοΥ     | Jul daily | МоМ  | 7M14   | YoY  |
| KSTL    | ArchelorMittal KR | 570       | 4%      | 18.4      | -2%  | 3,618  | -2%  |
| MMKI    | MMK Illicha       | 353       | -16%    | 11.4      | -12% | 2,562  | -14% |
| AZST    | Azovstal          | 268       | -31%    | 8.7       | -24% | 2,308  | -14% |
| ZPST    | Zaporizhstal      | 326       | -5%     | 10.5      | -2%  | 2,263  | 3%   |
| ALMK    | Alchevsk Steel    | 268       | -29%    | 8.6       | -9%  | 2,464  | -3%  |
| ENMZ    | Yenakievo Steel   | 236       | -8%     | 7.6       | 19%  | 1,712  | 3%   |
| DMKD    | Dzerzhinsky Steel | 208       | -8%     | 6.7       | -11% | 1,442  | -21% |
| DMZP    | Petrovsky Steel   | 93        | 9%      | 3.0       | 13%  | 594    | -1%  |
| DNSS    | Dniprospetzstal   | 26        | 14%     | 0.8       | 5%   | 164    | -5%  |
|         | Others            | 106       |         | 3.4       |      | 802    |      |
|         | TOTAL             | 2,455     | -13%    | 79.2      | -7%  | 17,929 | -7%  |

Source: Metal Courier, Metallurgprom

#### COMMENTARY

As the breakdown of the steel output shows, the war in Donbass hit the most heavily two steel mills of Metinvest (Azovstal and MMK Illicha), which demonstrated a double-digit drop in production in July in YoY and MoM terms in July. For 7M14 results, upset results was reported by the mentioned Azovstal and MMK Illicha and also ISD-owned Dzerzhinsky Steel as ISD partly redirected orders to Alchevsk Steel.

This year's decline in Ukrainian steel output is due to two core reasons: a drop in domestic sales and a decline in exports to Russia. In available data for 1H14, domestic deliveries of steel were down by 13% YoY to 2.3mn tonnes on the overall poor macroeconomic situation and disruptions from the Donbass war. Also, export deliveries to CIS in 1H14 dropped by 36% YoY to 2.54mn tonnes (-37% in exports to Russia). Since Russia is now actively working on import substitution of Ukrainian products as well as the launch of new capacities for long steel (the main export product from Ukraine to Russia), we expect to continue to see declining sales of Ukrainian steel goods to Russian buyers.

On the other hand, Ukrainian steelmakers managed to increase their export sales to Europe and MENA in 1H14 by 13% and 14% YoY respectively, largely offsetting the drop in sales to Russia. As a result, overall Ukrainian steel exports in 1H14 were down by 3% YoY to 11.5mn tonnes. Another positive development was a 3x YoY increase in exports to North America (mostly US), though the volumes remain relatively insignificant at 250,000 tonnes. With the US having removed its anti-dumping duty on Ukrainian long products in June of this year, we expect a further expansion of sales to the region in the medium term. Meanwhile, in the coming months, we could experience sluggish steel production in domestic steel sector due to continued tough situation in Donbass.



## Kernel Posts Gross Winter Wheat Yield of 5.6 t/ha

by Ivan Dzvinka i.dzvinka@eavex.com.ua

## KERNEL (KER PW)

Price: PLN 27.65 Market Cap: USD 708mn

|       | EV/S | P/E  | EV/EBITDA Div. Yield |    |  |  |  |
|-------|------|------|----------------------|----|--|--|--|
| FY14E | 0.6  | 15.1 | 8.1                  | 3% |  |  |  |
| FY15E | 0.5  | 4.2  | 4.6                  | 3% |  |  |  |

#### NEWS

Kernel, Ukraine's largest sunflower oil producer and a major crop grower, has completed its winter wheat harvesting campaign, the company said in its release on Tuesday (Aug 5). The achieved average gross yield was 5.6 tonnes/ha, representing a 23% YoY rise.

#### COMMENTARY

In addition to the solid increase YoY, Kernel's result for winter wheat is also 47% higher compared to the Ukrainian average of 3.8 t/ha (as of Jul 31). While the area under winter wheat amounted to only 30,700 ha (8.2% of the total planted), the initial results of the harvest campaign support our expectation of a material improvement in Kernel's grain growing business this season, and we thus view the news as positive for the Warsaw-listed KER stock.

#### Astarta Holding Finished Early Crops Harvesting

by Ivan Dzvinka i.dzvinka@eavex.com.ua

| ASTARTA        | (AST PW) |        |           |            |
|----------------|----------|--------|-----------|------------|
| Price: PLN 37. | 0 Marl   | ket Ca | p: USD 29 | 97mn       |
|                | EV/S     | P/E    | EV/EBITDA | Div. Yield |
| 2013           | 1.3      | 8.7    | 6.8       | 0%         |
| 2014E          | 1.1      | 3.6    | 4.5       | 0%         |

#### NEWS

Astarta Holding, Ukraine's largest sugar producer and large agriculture company, reported on Tuesday (Aug 5) that it completed harvesting of early crops (wheat and barley), according to the company's press release. The average yeild achieved for wheat and barley amounts to 5 tonnes/ha and 4.8 tonnes/ha, respectively.

#### COMMENTARY

Given that last season the company's yields for wheat and barley were 4.7 t/ ha and 3.0 t/ha, respectively, this season's results imply a 6% YoY for wheat and 60% growth for barley. While the improvement in barley yield is clearly a standout result, the achieved wheat yield is largely in line with the results of Astarta's peers and some 30% higher than Ukraine's average of 3.8 t/ha. We thus treat the news as positive for the company's AST stock.



#### Fitch Cuts Mriya Rating to 'C'

by Ivan Dzvinka i.dzvinka@eavex.com.ua

#### NEWS

Ratings agency Fitch has downgraded the credit rating of Mriya Agro Holding, Ukraine's largest crop growers, to 'C' from 'CCC' previously. Fitch based its decision on uncertainty regarding the recently disclosed plans of the company to restructure its balance sheet (likely including its debt). Fitch voiced its concern that the restructuring process will result in a significant deterioration of conditions for Mriya's Eurobond holders.

Mriya cited a complicated liquidity condition due to depressed grain prices and its inability to replenish working capital heading into this year's harvest period. The company also recently defaulted on some unspecified debt, likely retaining the cash for use as working capital. In contrast to the difficulties with working capital, the situation with Mriya's debt redemption for 2014 had still looked manageable as of the end of April. The company stated in its 1Q14 results presentation that it had to repay USD 111mn in debt over May-December 2014, which looked achievable task given its cash balance of USD 75mn on Apr 30.

#### COMMENTARY

The rating downgrade is unsurprising and justified in light of Mriya's shock announcement (given its status as one of Ukraine's largest corporate borrowers) last week about its financial and liquidity problems with liquidity. Mriya's 2018 Eurobonds have since crashed from 77/80 to around 45/60, while the Frankfurt-listed MAYA stock has lost half its value. The refusal of the company's investor relations department to comment on the situation, as well as the reported dismissal Mriya's CFO, provide us with grounds to assume the financial situation is even worse than has thus far been acknowledged, and we suppose without a short-term improvement, a further downgrade of the company's rating may be forthcoming.



August 6, 2014

#### EAVEX RECOMMENDATIONS

| Name                  | Ticker  | Price,<br>per share | Target price, per share | Upside, % | Rating | Commentary  |
|-----------------------|---------|---------------------|-------------------------|-----------|--------|---|
| Steel&Pipes           |         |                     |                         |           |        |   |
| Azovstal              | AZST    | 0.88                | 0.56                    | -36%      | SELL   | Non-transparent reporting practices detrimentally affect Azovstal's reported earnings.  |
| Iron Ore              |         |                     |                         |           |        |   |
| Ferrexpo              | FXPO LN | 132.3               | 125.0                   | -6%       | SELL   | Ferrexpo's lower production cost due to UAH devaluation in 2014 together with a 8% increase in output will not be sufficient to offset a projected 13% drop in the group's achieved iron ore pricing.   |
| Pivnichny GOK         | SGOK    | 8.05                | U/R                     | -         | U/R    | On its EGM on 14 Feb 2014, SGOK's shareholders approved additional issue of 14.75mn of new shares implying 0.64% of the company's share capital.  |
| Centralny GOK         | CGOK    | 6.36                | U/R                     | -         | U/R    | On its EGM on 19 Feb 2014, CGOK's shareholders made a decision on additional issue of 14.73mn of new shares implying 1.26% of the company's share capital.  |
| Coke                  |         |                     |                         |           |        |   |
| Avdyivka Coke         | AVDK    | 3.09                | U/R                     | -         | Susp.  | AVDK's order book is secure thanks to its integration with Metinvest, Ukraine's largest M&M holding.  |
| Yasynivsky Coke       | YASK    | 0.74                | U/R                     | -         | U/R    | Yasynivsky Coke reported net loss of UAH 22mn for FY13 which was the first negative bottom line since 2004.   |
| Coal                  |         |                     |                         |           |        |   |
| Pokrovske Mine        | SHCHZ   | 0.79                | 2.9                     | 275%      | BUY    | We expect Pokrovske Mine to double its coking coal extraction to 9.5mn tonnes over 2010-15.   |
| Railcar Manufacturing |         |                     |                         |           |        |   |
| Krukiv Wagon          | KVBZ    | 18.3                | U/R                     | -         | U/R    |   |
| LuganskTeplovoz       | LTPL    | 1.35                | 5.2                     | 288%      | BUY    | LuganskTeplovoz's incorporation into TransMashHolding should help it to exploit its already-dominant<br>position on the Russian market for diesel locomotives.  |
| Specialized Machinery |         |                     |                         |           |        |   |
| Motor Sich            | MSICH   | 2607                | 5250                    | 101%      | BUY    | Motor Sich should see its sales grow with a 2012-2016E CAGR of 9%, reaching USD 1.2bn. For 2012-<br>2016, we forecast an average EBITDA margin of 35% and a net margin of 28%.  |
| Turboatom             | TATM    | 5.00                | 8.9                     | 78%       | BUY    | We model Turboatom's revenue as increasing at 18% CAGR over 2012-2015. Deliveries of hydro and<br>steam turbines to export markets will remain the company's key revenue drivers.   |
| Oil & Gas             |         |                     |                         |           |        |   |
| Concern Galnaftogaz   | GLNG    | 0.15                | 0.24                    | 60%       | BUY    | Galnaftogaz is pursuing a plan to aggressively expand its filling station network.  |
| Regal Petroleum       | RPT     | 7.6                 | 42.0                    | 451%      | BUY    | We assume that Regal will be able to produce 5,200 boepd in 2014, generating USD 116mn in sales.  |
| JKX Oil & Gas         | JKX     | 37.1                | 120                     | 223%      | BUY    | The launch of extraction at JKX's Russian gas field has lifted output, but the company's higher-margin<br>Ukrainian operations continue to lag behind expectations.   |
| Power Utilities       |         |                     |                         |           |        |   |
| DonbasEnergo          | DOEN    | 40.7                | 72.0                    | 77%       | BUY    | DonbasEnergo is expected to pay a significant dividend from its FY13 profit that could amount to as<br>much as UAH 5.0 per share, implying a dividend yield of 20%.   |
| CenterEnergo          | CEEN    | 8.05                | 15.00                   | 86%       | BUY    | CentrEnergo's privatization has been postponed, but the company retains a strong fundamental value<br>due to its large installed electricity generation capacity.   |
| Consumer              |         |                     |                         |           |        |   |
| МНР                   | MHPC    | 12.9                | 15.65                   | 21%       | HOLD   | The company is set to reach full capacity utilisation at its greenfield Vinnytsia project in late 2014 on<br>the back of favorable export and domestic markets demand for its poultry.  |
| Astarta               | AST     | 37.0                | 90.0                    | 143%      | BUY    | Astarta's business leans on three pillars: sugar beet cultivation/processing, grain cultivation, and cattle farming. With sugar prices depressed since 2011, a favorable market for grain should continue to drive the company's profitability.   |
| AvangardCo            | AVGR    | 9.0                 | 8.93                    | -1%       | HOLD   | The company's FY14 results will be hit by the hryvnia devaluation, while next year's likely elimination of<br>the special VAT regime for large agro producers bodes poorly for FY15 earnings.   |
| Ovostar Union         | OVO     | 67.1                | 58.74                   | -12%      | SELL   | Ovostar is one of the hardest-hit Ukrainian public companies from this year's UAH devaluation as some 70% of its production cost is linked to USD while only 7% of revenue earned in hard currency. Capacity expansion project for 2014-16 will likely be delayed, according to the management. |
| Banks                 |         |                     |                         |           |        |   |
| Raiffeisen Bank Aval  | BAVL    | 0.144               | 0.24                    | 66%       | BUY    | We base our valuation on an assumption of the bank's fair value at 0.9x of its book value, the level at which Italian lender Intesa Sanpaolo sold its Ukrainian subsidiary in early 2014.   |

Source: Eavex Research



## **Market Data**

August 6, 2014

#### PRICES AND QUOTES

| Name                    | Ticker | Today,<br>UAH* | 52 high,<br>UAH* | 52 low,<br>UAH* | 1d     | Absolute<br>1w | performar<br>1m | ice<br>ytd | Perfor<br>1d | mance rela<br>1w | ative to the<br>1m | UX index<br>ytd |
|-------------------------|--------|----------------|------------------|-----------------|--------|----------------|-----------------|------------|--------------|------------------|--------------------|-----------------|
| UX Index                | UX     | 1292.62        | 1368.76          | 799.72          | -1.7%  | -3.3%          | 8.3%            | 42.0%      | 0.0%         | 0.0%             | 0.0%               | 0.0%            |
| Steel                   |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Alchevsk Steel          | ALMK   | 0.036          | 0.06             | 0.02            | -1.4%  | -0.5%          | -0.5%           | -6.7%      | 0.4%         | 2.8%             | -8.8%              | -48.7%          |
| Azovstal                | AZST   | 0.88           | 0.95             | 0.35            | 0.5%   | -2.0%          | 13.0%           | 30.6%      | 2.2%         | 1.3%             | 4.8%               | -11.4%          |
| Dniprospetzstal         | DNSS   | 500            | n/a              | n/a             | 0.0%   | 0.0%           | -61.5%          | -61.5%     | 1.7%         | 3.3%             | -69.8%             | -103.6%         |
| Enakievo Steel          | ENMZ   | 43.4           | 65.0             | 17.0            | -0.3%  | -2.1%          | 4.6%            | 35.4%      | 1.5%         | 1.3%             | -3.7%              | -6.6%           |
| Arcelor Mittal KR       | KSTL   | 4.00           | n/a              | n/a             | 0.0%   | 0.0%           | 0.0%            | 247.8%     | 1.7%         | 3.3%             | -8.3%              | 205.8%          |
| Mariupol Ilyicha        | MMKI   | 0.14           | n/a              | n/a             | 0.0%   | 7.7%           | -12.5%          | 40.0%      | 1.7%         | 11.0%            | -20.8%             | -2.0%           |
| Coke                    |        |                |                  |                 |        |                |                 |            |              |                  |                    | 07.00/          |
| Avdyivka Coke           | AVDK   | 3.09           | 4.80             | 1.46            | -2.4%  | -1.8%          | -1.9%           | 4.2%       | -0.6%        | 1.5%             | -10.2%             | -37.8%          |
| Yasynivsky Coking       | YASK   | 0.74           | 0.84             | 0.30            | 0.0%   | 1.4%           | 8.8%            | 39.6%      | 1.7%         | 4.7%             | 0.5%               | -2.4%           |
| Iron Ore Mining         |        |                |                  |                 |        |                |                 |            |              |                  |                    | 11.00/          |
| Centralny GOK           | CGOK   | 6.36           | n/a              | n/a             | 0.0%   | -9.1%          | -8.5%           | -2.2%      | 1.7%         | -5.8%            | -16.8%             | -44.2%          |
| Ferrexpo                | FXPO   | 2.23           | 3.20             | 2.07            | -0.6%  | -6.1%          | -7.4%           | -29.2%     | 1.2%         | -2.7%            | -15.7%             | -71.3%          |
| Pivnichny GOK           | SGOK   | 8.05           | 10.00            | 4.50            | 3.5%   | 0.6%           | -10.6%          | 0.6%       | 5.2%         | 4.0%             | -18.9%             | -41.4%          |
| Coal Mining             |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Pokrovske Mine          | SHCHZ  | 0.79           | 0.79             | 0.10            | 0.0%   | 21.5%          | 12.9%           | 97.5%      | 1.7%         | 24.9%            | 4.6%               | 55.5%           |
| Komsomolets Donbasa     | SHKD   | 0.80           | n/a              | n/a             | 0.0%   | 0.0%           | -5.9%           | 29.0%      | 1.7%         | 3.3%             | -14.2%             | -13.0%          |
| Energy Coal             | CLE    | 0.32           | 0.93             | 0.29            | -1.6%  | -1.2%          | -16.1%          | -9.5%      | 0.1%         | 2.1%             | -24.4%             | -51.5%          |
| Mining Machinery        |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Svitlo Shakhtara        | HMBZ   | 0.44           | n/a              | n/a             | 0.0%   | 0.0%           | 0.0%            | -4.3%      | 1.7%         | 3.3%             | -8.3%              | -46.4%          |
| Pipe Manufacturing      |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Khartsyzk Pipe          | HRTR   | 0.70           | 1.01             | 0.30            | 0.0%   | -11.4%         | -20.5%          | 16.7%      | 1.7%         | -8.0%            | -28.8%             | -25.4%          |
| Interpipe NMPP          | NVTR   | 0.30           | n/a              | n/a             | 0.0%   | -23.1%         | -23.1%          | 42.9%      | 1.7%         | -19.7%           | -31.4%             | 0.8%            |
| Railcar Manufacturing   |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Kryukiv Wagon           | KVBZ   | 18.3           | 26.0             | 10.0            | -0.3%  | 0.2%           | -0.3%           | 5.5%       | 1.5%         | 3.6%             | -8.6%              | -36.5%          |
| Luhanskteplovoz         | LTPL   | 1.35           | 2.20             | 0.85            | 0.0%   | 0.0%           | -2.2%           | -10.0%     | 1.7%         | 3.3%             | -10.5%             | -52.0%          |
| Stakhanov Wagon         | SVGZ   | 1.07           | n/a              | n/a             | 0.0%   | 1.9%           | -7.0%           | -17.7%     | 1.7%         | 5.3%             | -15.3%             | -59.7%          |
| Specialized Machinery   |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Bogdan Motors           | LUAZ   | 0.05           | 0.08             | 0.02            | 0.0%   | -3.7%          | -6.5%           | 96.2%      | 1.7%         | -0.4%            | -14.8%             | 54.2%           |
| Motor Sich              | MSICH  | 2,607          | 3,000            | 1,303           | -3.2%  | -6.9%          | 9.5%            | 42.9%      | -1.4%        | -3.5%            | 1.2%               | 0.9%            |
| Sumy Frunze Engineering | SMASH  | 3.00           | n/a              | n/a             | 0.0%   | -14.3%         | -49.9%          | 20.0%      | 1.7%         | -10.9%           | -58.2%             | -22.0%          |
| Turboatom               | TATM   | 5.00           | n/a              | n/a             | 0.0%   | 25.0%          | 8.7%            | 42.9%      | 1.7%         | 28.3%            | 0.4%               | 0.8%            |
| WESTA ISIC              | WES    | 0.10           | 0.26             | 0.09            | 6.2%   | -4.3%          | -13.7%          | -25.6%     | 8.0%         | -1.0%            | -22.0%             | -67.7%          |
| Telecom                 |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Ukrtelecom              | UTLM   | 0.18           | 0.19             | 0.09            | 0.0%   | 8.8%           | -1.1%           | 61.5%      | 1.7%         | 12.2%            | -9.4%              | 19.5%           |
| Oil & Gas               |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Regal Petroleum         | RPT    | 0.13           | 0.27             | 0.12            | 11.1%  | -9.3%          | -11.8%          | -38.9%     | 12.8%        | -6.0%            | -20.1%             | -80.9%          |
| JKX Oil                 | JKX    | 0.63           | 1.21             | 0.61            | 1.9%   | -17.8%         | -37.3%          | -47.1%     | 3.6%         | -14.5%           | -45.6%             | -89.2%          |
| Ukrnafta                | UNAF   | 298            | 370              | 54              | -4.8%  | -8.7%          | 23.8%           | 174.4%     | -3.0%        | -5.4%            | 15.5%              | 132.4%          |
| Power Utilities         |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Centrenergo             | CEEN   | 8.05           | 8.70             | 2.50            | -1.0%  | -1.1%          | 11.5%           | 68.8%      | 0.8%         | 2.2%             | 3.2%               | 26.8%           |
| Donbasenergo            | DOEN   | 40.7           | 50.2             | 11.0            | -0.3%  | 0.4%           | 9.0%            | 47.3%      | 1.5%         | 3.7%             | 0.7%               | 5.3%            |
| Zakhidenergo            | ZAEN   | 149.0          | 157.0            | 64.0            | 0.0%   | 1.8%           | 8.8%            | 64.8%      | 1.7%         | 5.2%             | 0.5%               | 22.8%           |
| Consumer                |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Agroton                 | AGT    | 0.72           | 1.8              | 0.64            | -6.1%  | -12.8%         | -24.9%          | 10.8%      | -4.3%        | -9.5%            | -33.2%             | -31.3%          |
| Astarta                 | AST    | 11.8           | 24.4             | 11.6            | 0.4%   | -5.9%          | -15.2%          | -46.9%     | 2.2%         | -2.6%            | -23.5%             | -89.0%          |
| Avangardo               | AVGR   | 9.0            | 13.0             | 8.40            | 0.4%   | -1.9%          | -10.7%          | -23.3%     | 2.1%         | 1.4%             | -19.0%             | -65.4%          |
| Industrial Milk Company | IMC    | 2.67           | 5.14             | 2.49            | -2.3%  | -4.9%          | -18.9%          | -34.0%     | -0.5%        | -1.5%            | -27.2%             | -76.0%          |
| Kernel                  | KER    | 8.8            | 17.7             | 7.6             | -3.4%  | -8.7%          | -16.2%          | -30.3%     | -1.7%        | -5.4%            | -24.5%             | -72.3%          |
| Mriya Agro Holding      | MAYA   | 2.79           | 8.2              | 2.79            | -24.4% | -53.8%         | -55.5%          | -62.6%     | -22.7%       | -50.4%           | -63.8%             | -104.6%         |
| MHPC                    | MHPC   | 12.9           | 18.5             | 11.00           | -1.1%  | 0.4%           | -14.6%          | -24.2%     | 0.6%         | 3.7%             | -22.9%             | -66.2%          |
| Milkiland               | MLK    | 1.79           | 4.7              | 1.71            | -1.3%  | -6.2%          | -22.0%          | -57.0%     | 0.4%         | -2.9%            | -30.3%             | -99.0%          |
| Ovostar Union           | OVO    | 21.4           | 33.3             | 19.4            | -4.7%  | -5.3%          | -9.1%           | -35.6%     | -3.0%        | -1.9%            | -17.4%             | -77.6%          |
| Sintal                  | SNPS   | n/a            | -                | -               | n/a    | n/a            | n/a             | n/a        | n/a          | n/a              | n/a                | n/a             |
| MCB Agricole            | 4GW1   | n/a            | -                | -               | n/a    | n/a            | n/a             | n/a        | n/a          | n/a              | n/a                | n/a             |
| Chemicals               |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Stirol                  | STIR   | 11.9           | n/a              | n/a             | 0.0%   | 11.4%          | -5.4%           | -5.2%      | 1.7%         | 14.7%            | -13.6%             | -47.2%          |
| Banks                   |        |                |                  |                 |        |                |                 |            |              |                  |                    |                 |
| Raiffeisen Bank Aval    | BAVL   | 0.144          | 0.188            | 0.077           | -1.8%  | -1.8%          | -2.1%           | 27.2%      | 0.0%         | 1.5%             | -10.4%             | -14.8%          |
| UkrSotsbank             | USCB   | 0.174          | 0.257            | 0.090           | -1.3%  | -1.7%          | 6.0%            | -7.2%      | 0.4%         | 1.7%             | -2.3%              | -49.2%          |

Source: Bloomberg \* companies listed abroad are in USD



## **Market Data**

August 6, 2014

#### MAIN FINANCIAL FORECASTS, USD mn

| Name                  | Ticker  | M     | let Sales | ;     |      | EBITDA    |       | EB           | ITDA ma  | argin      | N    | et Profit |                  | Net Profit margin |       |       |
|-----------------------|---------|-------|-----------|-------|------|-----------|-------|--------------|----------|------------|------|-----------|------------------|-------------------|-------|-------|
|                       |         | 2012  | 2013E     | 2014E | 2012 | 2013E     | 2014E | 2012         | 2013E    | 2014E      | 2012 | 2013E     | 2014E            | 2012              | 2013E | 2014E |
| Steel                 |         |       |           |       |      |           |       |              |          |            |      |           |                  |                   |       |       |
| Alchevsk Steel        | ALMK    | 1,783 | 1,729     | 1,730 | -5   | -62       | -14   | neg          | neg      | neg        | -127 | -214      | -35              | neg               | neg   | ne    |
| Enakievo Steel        | ENMZ    | 1,578 | 1,531     | 1,561 | -84  | 22        | 33    | neg          | 1.5%     | 2.1%       | 9    | -185      | -29              | 0.5%              | neg   | neg   |
| Azovstal              | AZST    | 2,814 | 1,926     | 1,976 | -181 | -31       | 35    | neg          | neg      | 1.8%       | -333 | -308      | -24              | neg               | neg   | neg   |
| Coke                  |         |       |           |       |      |           |       |              |          |            |      |           |                  |                   |       |       |
| Avdyivka Coke         | AVDK    | 1,090 | 914       | 784   | -112 | 46        | 29    | neg          | 5.0%     | 3.8%       | -137 | -6        | -24              | neg               | neg   | neg   |
| Yasynivsky Coking     | YASK    | 432   | 367       | 333   | 27   | 29        | 19    | 6.4%         | 7.8%     | 5.7%       | 8    | -3        | 5                | 1.9%              | neg   | 1.49  |
| Iron Ore Mining       |         |       |           |       |      |           |       |              |          |            |      |           |                  |                   |       |       |
| Centralny GOK         | CGOK    | 610   | 679       | 634   | 232  | 312       | 279   | 38.0%        | 46.0%    | 44.1%      | 95   | 194       | 163              | 15.6%             | 28.6% | 25.7% |
| Pivnichny GOK         | SGOK    | 1,416 | 1,630     | 1,506 | 750  | 914       | 816   | 53.0%        | 56.1%    | 54.2%      | 436  | 548       | 460              | 30.8%             | 33.7% | 30.5% |
| Ferrexpo              | FXPO    | 1,424 | 1,581     | 1,542 | 402  | 506       | 447   | 28.2%        | 32.0%    | 29.0%      | 216  | 264       | 198              | 15.1%             | 16.7% | 12.8% |
| Coal Mining           |         |       | ,         |       |      |           |       |              |          |            |      |           |                  |                   |       |       |
| Komsomolets Donbasa   | SHKD    | 273   | 220       | 234   | 125  | 92        | 94    | 45.9%        | 41.8%    | 40.1%      | 7    | 17        | 17               | 2.6%              | 7.6%  | 7.3%  |
| Coal Energy           | CLE     | 165   | 126       | 101   | 63   | 21        | 9     | 38.0%        | 16.8%    | 8.9%       | 38   | -17       | -24              | 23.2%             | neg   | neg   |
| Pipe Manufacturing    |         |       |           |       |      |           |       |              |          |            |      |           |                  |                   | -0    | -     |
| Khartsyzk Pipe        | HRTR    | 480   | 310       | 271   | 52   | 31        | 26    | 10.8%        | 10.1%    | 9.5%       | 34   | 5         | 4                | 7.0%              | 1.5%  | 1.5%  |
| Railcar Manufacturing |         |       |           |       |      |           |       |              |          |            |      | -         |                  |                   |       |       |
| Luhanskteplovoz       | LTPL    | 216   | 329       | 367   | 29   | 36        | 38    | 13.4%        | 10.8%    | 10.4%      | 5    | 19        | 23               | 2.2%              | 5.9%  | 6.1%  |
| Kryukiv Wagon         | KVBZ    | 891   | 424       | 158   | 135  | 65        | 15    | 15.2%        | 15.3%    | 9.7%       | 95   | 42        | -5               | 10.7%             | 9.8%  | neg   |
| Stakhanov Wagon       | SVGZ    | 311   | 172       | 150   | 7    | 6         | 5     | 2.3%         | 3.4%     | 3.6%       | 1    | 1         | 0                | 0.2%              | 0.3%  | 0.3%  |
| Specialized Machinery | 0.02    | 011   | 1.2       | 100   |      | Ű         | 0     | 21070        | 0.175    | 0.070      | -    | -         | Ũ                | 01270             | 01070 |       |
| Turboatom             | TATM    | 160   | 214       | 210   | 51   | 90        | 72    | 32.2%        | 42.1%    | 34.4%      | 38   | 72        | 52               | 23.8%             | 33.5% | 24.8% |
| Motor Sich            | MSICH   | 979   | 1,000     | 950   | 309  | 274       | 260   | 31.6%        | 27.4%    | 27.4%      | 200  | 169       | 188              | 20.4%             | 16.9% | 19.7% |
| Telecom               |         |       | _,        |       |      |           |       |              |          |            |      |           |                  |                   |       |       |
| Ukrtelecom            | UTLM    | 838   | 791       | 611   | 206  | 190       | 174   | 24.5%        | 24.0%    | 28.5%      | 45   | 17        | 26               | 5.4%              | 2.2%  | 4.3%  |
| Oil & Gas             | 0.12.00 | 000   |           | 011   | 200  | 200       |       | 2.1.07.5     | 2.1107/0 | 201070     |      |           | 20               | 0.1.0             | ,     |       |
| Ukrnafta              | UNAF    | 2,554 | 2.589     | 2,543 | 454  | 286       | 323   | 17.8%        | 11.1%    | 12.7%      | 176  | 23        | 161              | 6.9%              | 0.9%  | 6.3%  |
| Regal Petroleum       | RPT     | 41    | 37        | 45    | 21   | -146      | 26    | 52.2%        | neg      | 57.0%      | 12   | -127      | 2                | 28.3%             | neg   | 4.4%  |
| JKX Oil               | JKX     | 203   | 181       | 199   | 136  | 66        | 68    | 67.1%        | 36.7%    | 34.3%      | -11  | 7         | 8                | neg               | 3.6%  | 3.9%  |
| Electric Utilities    | 5161    | 200   | 101       | 100   | 200  |           | 00    | 0112/0       | 001170   | 0 110/0    |      |           | 0                |                   | 0.075 |       |
| Centrenergo           | CEEN    | 1,119 | 915       | 765   | 69   | 94        | 80    | 6.2%         | 10.3%    | 10.5%      | 29   | 60        | 52               | 2.6%              | 6.5%  | 6.8%  |
| Donbasenergo          | DOEN    | 574   | 656       | 585   | 32   | 72        | 51    | 5.6%         | 11.0%    | 8.8%       | 4    | 65        | 46               | 0.7%              | 9.9%  | 7.8%  |
| Consumer              | DOEN    | 014   | 000       | 000   | 02   | 12        | 01    | 0.070        | 11.070   | 0.070      | -    | 00        | 40               | 0.170             | 0.070 |       |
| MHP                   | MHPC    | 1.408 | 1.496     | 1.466 | 468  | 391       | 479   | 33.2%        | 26.1%    | 32.7%      | 311  | 162       | -44              | 22.1%             | 10.8% | neg   |
| Kernel                | KER     | 2,157 | 2,797     | 2,480 | 322  | 291       | 175   | 14.9%        | 10.4%    | 7.1%       | 211  | 102       | 47               | 9.8%              | 3.8%  | 1.9%  |
| Astarta               | AST     | 456   | 491       | 559   | 110  | 91        | 138   | 20.2%        | 15.5%    | 20.5%      | 58   | 34        | 82               | 10.6%             | 5.8%  | 12.2% |
| Avangardco            | AVGR    | 629   | 661       | 594   | 280  | 301       | 234   | 44.5%        | 45.6%    | 39.5%      | 228  | 238       | 164              | 36.3%             | 36.0% | 27.6% |
| Agroton               | AGT     | 88    | 81        | 90    | 200  | 8         | 3     | 23.2%        | 9.2%     | 39.5%      | 220  | -6        | -1               | 7.7%              | neg   | neg   |
| Banks                 | AUT     | 00    | Total Ass |       |      | Total Equ |       | Total Income |          | Net Profit |      |           | Return on Equity |                   |       |       |
| Raiffeisen Bank Aval  | BAVL    | 5,962 | 5,333     | 3,966 | 793  | 888       | 610   | 679          | 723      | 460        | 4    | 90        | -40              | 0.5%              | 10.1% | -6.6% |
| Ukrsotsbank           | USCB    | 4,854 | 5,283     | 3,900 | 957  | 1,064     | 775   | 451          | 318      | 400        | 4    | 90        | -40              | 0.5%              | 0.1%  | 2.0%  |

Source: Eavex Research



## **Market Data**

August 6, 2014

#### MAIN TRADING MULTIPLES

|                       | Ticker      | MCap<br>USD mn |       | Float<br>JSD mn | EV<br>USD mn | 2012 | P/E<br>2013E | 2014E |     | V/EBITI<br>2013E |      |      | V/Sales<br>2013E |      | EV<br>2012 2 | /Outp<br>2013E 2 |        | Units     |
|-----------------------|-------------|----------------|-------|-----------------|--------------|------|--------------|-------|-----|------------------|------|------|------------------|------|--------------|------------------|--------|-----------|
| Steel                 |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| Alchevsk Steel        | ALMK        | 76             | 3.9%  | 3               | 1,424        | neg  | neg          | neg   | neg | neg              | neg  | 0.8  | 0.8              | 0.8  | 368          | 343              | 333    | \$/tonne  |
| Yenakievo Steel       | ENMZ        | 37             | 8.8%  | 3               | 33           | 4.3  | neg          | neg   | neg | 1.5              | 1.0  | 0.0  | 0.0              | 0.0  | 12           | 12               | 11     | \$/tonne  |
| Azovstal              | AZST        | 298            | 3.0%  | 9               | 282          | neg  | neg          | neg   | neg | neg              | 8.0  | 0.1  | 0.1              | 0.1  | 61           | 63               | 62     | \$/tonne  |
| Coke                  |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| Avdyivka Coke         | AVDK        | 49             | 6.8%  | 3               | 46           | neg  | neg          | neg   | neg | 1.0              | 1.6  | 0.0  | 0.1              | 0.1  | 11           | 12               | 12     | \$/tonne  |
| Yasynivsky Coke       | YASK        | 16             | 9.0%  | 1               | 17           | 2.0  | neg          | 3.5   | 0.6 | 0.6              | 0.9  | 0.0  | 0.0              | 0.1  | 0.6          | 0.6              | 0.9    | \$/tonne  |
| Iron Ore Mining       |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| Centralny GOK         | CGOK        | 603            | 0.3%  | 2               | 602          | 6.3  | 3.1          | 3.7   | 2.6 | 1.9              | 2.2  | 1.0  | 0.9              | 0.9  |              |                  |        |           |
| Pivnichny GOK         | SGOK        | 1,502          | 0.4%  | 6               | 1,495        | 3.4  | 2.7          | 3.3   | 2.0 | 1.6              | 1.8  | 1.1  | 0.9              | 1.0  |              |                  |        |           |
| Ferrexpo              | <b>FXPO</b> | 1,306          | 24.0% | 314             | 1,985        | 6.1  | 5.0          | 6.6   | 4.9 | 3.9              | 4.4  | 1.4  | 1.3              | 1.3  |              |                  |        |           |
| Coal Mining           |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| Komsomolets Donbasa   | SHKD        | 22             | 5.4%  | 1               | 124          | 3.0  | 1.3          | 1.3   | 1.0 | 1.3              | 1.3  | 0.5  | 0.6              | 0.5  | 30           | 29               | 28     | \$/tonne  |
| Coal Energy           | CLE         | 14             | 25.0% | 4               | 124          | 0.4  | neg          | neg   | 2.0 | 5.9              | 13.8 | 0.8  | 1.0              | 1.2  | 2.0          | 5.9              | 13.8   | \$/tonne  |
| Pipe Manufacturing    |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| Khartsyzk Pipe        | HRTR        | 147            | 2.0%  | 3               | 193          | 4.4  | >30          | >30   | 3.7 | 6.2              | 7.5  | 0.4  | 0.6              | 0.7  | 306          | 508              | 483    | \$/tonne  |
| Railcar Manufacturing |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| LuganskTeplovoz       | LTPL        | 24             | 24.0% | 6               | 61           | 5.0  | 1.2          | 1.1   | 2.1 | 1.7              | 1.6  | 0.3  | 0.2              | 0.2  |              |                  |        |           |
| Krukiv Wagon          | KVBZ        | 170            | 5.0%  | 8               | 170          | 1.8  | 4.1          | neg   | 1.3 | 2.6              | 11.0 | 0.2  | 0.4              | 1.1  |              |                  |        |           |
| Stakhanov Wagon       | SVGZ        | 20             | 8.0%  | 2               | 52           | >30  | >30          | >30   | 7.3 | 8.9              | 9.6  | 0.2  | 0.3              | 0.3  |              |                  |        |           |
| Specialized Machinery |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| Turboatom             | TATM        | 120            | 5.8%  | 7               | 54           | 3.1  | 1.7          | 2.3   | 1.0 | 0.6              | 0.7  | 0.3  | 0.3              | 0.3  |              |                  |        |           |
| Motor Sich            | MSICH       | 439            | 24.0% | 105             | 429          | 2.2  | 2.6          | 2.3   | 1.4 | 1.6              | 1.7  | 0.4  | 0.4              | 0.5  |              |                  |        |           |
| Telecom               |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| Ukrtelecom            | UTLM        | 269            | 7.2%  | 19              | 573          | 6.0  | 15.8         | 10.2  | 2.8 | 3.0              | 3.3  | 0.7  | 0.7              | 0.9  |              |                  |        |           |
| Oil & Gas             |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| Ukrnafta              | UNAF        | 1,309          | 3.0%  | 39              | 1,300        | 7.4  | >30          | 8.1   | 2.9 | 4.5              | 4.0  | 0.5  | 0.5              | 0.5  | n/a          | n/a              | n/a    | \$/boe    |
| Regal Petroleum       | RPT         | 41             | 21.6% | 9               | 16           | 3.5  | neg          | 20.6  | 0.8 | neg              | 0.6  | 0.4  | 0.4              | 0.4  | n/a          | n/a              | n/a    | \$/boe    |
| JKX Oil & Gas         | JKX         | 108            | 50.4% | 54              | 216          | neg  | 16.5         | 13.8  | 1.6 | 3.3              | 3.2  | 1.1  | 1.2              | 1.1  | 39           | 30               | 29     | \$/boe    |
| Electric Utilities    |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| CentrEnergo           | CEEN        | 241            | 21.7% | 52              | 309          | 8.3  | 4.0          | 4.6   | 4.5 | 3.3              | 3.9  | 0.3  | 0.3              | 0.4  | 17           | 22               | 19     | \$/MWh    |
| DonbasEnergo          | DOEN        | 78             | 14.2% | 11              | 143          | 20.4 | 1.2          | 1.7   | 4.5 | 2.0              | 2.8  | 0.2  | 0.2              | 0.2  | 17           | 18               | 18     | \$/MWh    |
| Consumer              |             |                |       |                 |              |      |              |       |     |                  |      |      |                  |      |              |                  |        |           |
| MHP                   | MHPC        | 1,363          | 34.1% | 465             | 2,491        | 4.4  | 8.4          | neg   | 5.3 | 6.4              | 5.2  | 1.8  | 1.7              | 1.7  |              |                  |        | \$/tonne  |
| Kernel                | KER         | 704            | 61.8% | 435             | 1,409        | 3.3  | 6.7          | 15.0  | 4.4 | 4.8              | 8.1  | 0.7  | 0.5              | 0.6  |              |                  |        |           |
| Astarta               | AST         | 295            | 37.0% | 109             | 617          | 5.1  | 8.7          | 3.6   | 5.6 | 6.8              | 4.5  | 1.4  | 1.3              | 1.1  |              |                  |        | \$/tonne  |
| Avangardco            | AVGR        | 575            | 22.5% | 130             | 683          | 2.5  | 2.4          | 3.5   | 2.4 | 2.3              | 2.9  | 1.1  | 1.0              | 1.2  | 155          | 117              | 111 \$ | /mneggs   |
| Agroton               | AGT         | 16             | 26.2% | 4               | 65           | 2.3  | neg          | neg   | 3.2 | 8.6              | 18.6 | 0.7  | 0.8              | 0.7  | n/a          | n/a              |        | \$ th/ ha |
| Banks                 |             |                |       |                 |              |      | P/E          | .0    |     | P/Book           |      |      | P/Asset          |      |              |                  |        |           |
| Raiffeisen Bank Aval  | BAVL        | 351            | 3.5%  | 12              |              | >30  | ,<br>3.9     | neg   | 0.4 | 0.4              | 0.6  | 0.06 | 0.07             | 0.09 |              |                  |        |           |
| Ukrsotsbank           | USCB        | 259            | 1.0%  | 3               |              | >30  | >30          | 21.1  | 0.3 | 0.2              | 0.3  | 0.07 | 0.06             | 0.08 |              |                  |        |           |

Source: Eavex Research

# **EAVE** capital

## **Market Data**

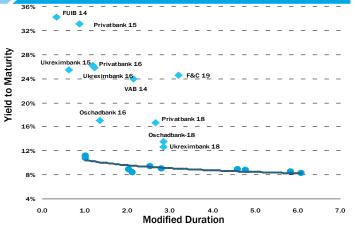
August 6, 2014

| Issue                        | Price<br>(Bid) | Price<br>(Ask) | YTM<br>(Bid) | YTM<br>(Ask) | Price chg.<br>(YTD) | Modified<br>Duration | Coupon | Coupon<br>Period | Maturity<br>Date          | Volume<br>USD mn | Ratings <sup>1</sup> |
|------------------------------|----------------|----------------|--------------|--------------|---------------------|----------------------|--------|------------------|---------------------------|------------------|----------------------|
| Sovereign Eurobonds          |                |                |              |              |                     |                      |        |                  |                           |                  |                      |
| Naftogaz Ukraine, 2014       | 97.1           | 97.9           | 28.7%        | 23.4%        | -3.0%               | 0.1                  | 9.50%  | S/A              | 30 Sept 2014              | 1,595            | //                   |
| Jkraine, 2015 (EUR)          | 93.9           | 95.6           | 12.0%        | 10.0%        | -1.3%               | 1.0                  | 4.95%  | A                | 13 Oct 2015               | 600*             | Caa3/CCC/C           |
| Jkraine, 2015                | 95.9           | 97.9           | 12.6%        | 10.2%        | -0.8%               | 1.0                  | 6.875% | S/A              | 23 Sept 2015              | 500              | Caa3/CCC/C           |
| Jkraine, 2016                | 94.1           | 95.7           | 10.0%        | 9.1%         | 1.0%                | 2.0                  | 6.58%  | S/A              | 21 Nov 2016               | 1,000            | Caa3/CCC/C           |
| Jkraine, 2016-2              | 94.9           | 96.1           | 9.1%         | 8.5%         | 1.2%                | 2.1                  | 6.25%  | S/A              | 17 Jun 2016               | 1,250            | Caa3/CCC/C           |
| Jkraine, 2017                | 93.3           | 94.8           | 9.6%         | 9.0%         | 1.4%                | 2.8                  | 6.75%  | S/A              | 14 Nov 2017               | 700              | Caa3/CCC/C           |
| Jkraine, 2017-2              | 99.8           | 101.0          | 9.8%         | 9.3%         | 1.2%                | 2.5                  | 9.25%  | S/A              | 24 Jul 2017               | 2,000            | Caa3/CCC/C           |
| Jkraine, 2017 Infr. projects | 94.0           | 95.5           | 11.8%        | 11.1%        | 14.7%               | 2.7                  | 8.375% | S/A              | 3 Nov 2017                | 568              | Caa3//               |
| Jkraine, 2018 Infr. projects | 92.6           | 93.8           | 10.6%        | 10.2%        | 18.8%               | 3.0                  | 7.40%  | S/A              | 20 Apr 2018               | 690              | Caa3//               |
| Jkraine, 2020                | 93.5           | 95.0           | 9.5%         | 9.1%         | 1.3%                | 4.6                  | 7.75%  | S/A              | 23 Sept 2020              | 1,500            | Caa3/CCC/C           |
| Jkraine, 2021                | 94.3           | 95.8           | 9.3%         | 9.0%         | 1.4%                | 4.7                  | 7.95%  | S/A              | 23 Feb 2021               | 1,500            | Caa3/CCC/C           |
| Jkraine, 2022                | 93.6           | 95.4           | 9.0%         | 8.7%         | 3.8%                | 5.8                  | 7.80%  | S/A              | 28 Nov 2022               | 1,250            | Caa3/CCC/C           |
| Jkraine, 2023                | 92.0           | 93.3           | 8.8%         | 8.6%         | 2.4%                | 6.0                  | 7.50%  | S/A              | 17 Apr 2023               | 1,250            | Caa3/CCC/C           |
| Corporate Eurobonds          |                |                |              |              |                     |                      |        | -,               |                           | ,                | ,, -                 |
| Agroton, 2014                | 29.1           | 36.4           | 76.9%        | 56.8%        | -37.3%              | 1.8                  | 8.00%  | S/A              | 14 Jul 2019               | 50               | /CCC/RD              |
| MHP, 2015                    | na             | na             | na           | na           | na                  | na                   | 10.25% | S/A              | 29 Apr 2015               | 235              | Caa2//CC0            |
| MHP, 2020                    | 89.8           | 90.9           | 10.7%        | 10.4%        | 1.1%                | 4.2                  | 8.25%  | S/A              | 2 Apr 2020                | 750              | /CCC/CCC             |
| Avangardco, 2015             | 96.0           | 96.0           | 16.8%        | 16.8%        | -2.0%               | 1.1                  | 10.00% | S/A              | 29 Oct 2015               | 200              | //B-                 |
| JkrLandFarming, 2018         | 88.7           | 92.9           | 15.0%        | 13.4%        | 0.7%                | 2.8                  | 10.88% | S/A              | 26 Mar 2018               | 275              | //000/000            |
| Mriya, 2016                  | 35.0           | 60.0           | 97.5%        | 48.9%        | -52.6%              | na                   | 10.95% | S/A              | 30 Mar 2016               | 72               | /000/000             |
| Mriya, 2018                  | 45.0           | 60.0           | 38.5%        | 27.2%        | -39.7%              | 2.6                  | 9.45%  | S/A              | 19 Apr 2018               | 400              | /000/000             |
| DTEK, 2015                   | 87.4           | 88.8           | 65.1%        | 52.2%        | -13.9%              | 0.5                  | 9.50%  | S/A              | 28 Apr 2015               | 200              | Caa2//CC0            |
| DTEK, 2018                   | 81.0           | 81.0           | 14.7%        | 14.7%        | -14.1%              | 2.9                  | 7.88%  | S/A              | 4 Apr 2018                | 750              | Caa2//CCC            |
| Metinvest, 2015              | 87.0           | 92.0           | 55.7%        | 33.8%        | -12.7%              | 0.6                  | 10.25% | S/A              | 20 May 2015               | 500              | Caa2//CC             |
| Metinvest, 2018              | 80.0           | 83.8           | 17.4%        | 15.6%        | -13.8%              | 2.6                  | 8.75%  | S/A              | 14 Feb 2018               | 750              | Caa2//CC             |
| Ferrexpo, 2016               | 94.0           | 96.0           | 13.5%        | 11.6%        | -3.1%               | 1.5                  | 7.875% | S/A              | 07 Apr 2016               | 500              | /000/000             |
| JZ Rail, 2018                | 94.0<br>84.0   | 85.9           | 15.2%        | 14.5%        | -7.4%               | 2.9                  | 9.50%  | S/A              | 21 May 2018               | 500              | /000/000             |
| nterepipe, 2017              | 77.0           | 78.0           | 23.0%        | 21.8%        | 0.1%                | 2.3                  | 10.25% | S/A              |                           | 200              |                      |
| IKX Oil&Gas, 2018            | 86.2           | 87.9           | 16.8%        | 16.2%        | -21.6%              | 2.3                  | 8.00%  | S/A<br>S/A       | 2 Aug 2017<br>19 Feb 2018 | 40               |                      |
|                              | 00.2           | 01.9           | 10.0%        | 10.2 %       | -21.0%              | 2.8                  | 8.00%  | 3/ A             | 19 160 2018               | 40               |                      |
| Bank Eurobonds               |                | 05.0           | 07.00/       | 01.00/       | 07.74               |                      | 0.05%  | o /1             | 05 1 0040                 | 100              |                      |
| Fin&Credit Bank, 2019        | 55.0           | 65.0           | 27.3%        | 21.9%        | -27.7%              | 3.2                  | 9.25%  | S/A              | 25 Jan 2019               | 100              | Caa3//               |
| PUMB, 2014                   | 90.5           | 90.5           | 34.2%        | 34.2%        | -8.1%               | 0.3                  | 11.00% | Q                | 31 Dec 2014               | 275              | Caa3//               |
| Nadra Bank, 2018             | 55.0           | 60.0           | 60.4%        | 50.8%        | -28.6%              | 2.5                  | 6.25%  | A                | 31 Jul 2018               | 60               | //                   |
| PrivatBank, 2015             | 85.0           | 86.0           | 36.8%        | 34.6%        | -4.1%               | 0.9                  | 9.38%  | S/A              | 23 Sept 2015              | 200              | Caa3//               |
| PrivatBank, 2016             | 77.0           | 79.0           | 27.4%        | 25.1%        | 2.6%                | 1.2                  | 8.75%  | S/A              | 9 Feb 2016                | 150              | Caa3//               |
| PrivatBank, 2018             | 85.9           | 88.3           | 16.2%        | 15.3%        | 4.0%                | 2.6                  | 10.88% | S/A              | 28 Feb 2018               | 175              | Caa3//CC             |
| JkrEximBank, 2015            | 93.0           | 94.0           | 27.9%        | 25.1%        | -3.1%               | 0.6                  | 8.38%  | S/A              | 27 Apr 2015               | 750              | Caa3//CC             |
| JkrEximBank, 2016            | 78.0           | 82.0           | 28.6%        | 23.6%        | -6.2%               | 1.2                  | 8.40%  | S/A              | 2 Sept 2016               | 125              | Caa3//CC             |
| JkrEximBank, 2018            | 87.2           | 88.1           | 13.5%        | 13.1%        | -1.7%               | 2.8                  | 8.75%  | S/A              | 22 Jan 2018               | 500              | Caa3//CC             |
| /AB Bank, 2019               | 73.0           | 76.0           | 23.1%        | 21.4%        | -12.9%              | 2.2                  | 9.00%  | Q                | 14 Jun 2019               | 88               | //WD                 |
| Oschadbank, 2016             | 89.0           | 91.0           | 19.4%        | 17.4%        | -3.3%               | 1.3                  | 8.25%  | S/A              | 10 Mar 2016               | 700              | Caa3//CC             |
| Oschadbank, 2018             | 86.2           | 88.1           | 14.0%        | 13.3%        | -2.1%               | 2.8                  | 8.88%  | S/A              | 20 Mar 2018               | 500              | Caa3//CC             |
| Municipal Eurobonds          |                |                |              |              |                     |                      |        |                  |                           |                  |                      |
| City of Kyiv, 2015           | 88.3           | 91.1           | 22.8%        | 19.1%        | -3.5%               | 1.1                  | 8.00%  | S/A              | 6 Nov 2015                | 250              | Caa3/CCC             |
| City of Kyiv, 2016           | 87.6           | 89.6           | 17.2%        | 15.8%        | -4.3%               | 1.7                  | 9.375% | S/A              | 30 Jun 2016               | 300              | Caa3/CCC             |

**Yield to Maturity** 

20%





#### SOVEREIGNS vs. CORPORATE and MUNICIPAL EUROBONDS DTEK 15 Metinvest 15 45% 40% 35% 30% - Mriya 18 Interpipe 17 25% \_ \_ \_

Kiev 15

7.0

6.0



#### UKRAINIAN DOMESTIC BONDS

| Issue             | Price (Bid) | Price (Ask) | YTM (Bid) | YTM (Ask) | Modified<br>Duration | Coupon | Coupon<br>Period | Maturity Date | Volume<br>mn USD |
|-------------------|-------------|-------------|-----------|-----------|----------------------|--------|------------------|---------------|------------------|
| UAH denominated E | Bonds       |             |           |           |                      |        |                  |               |                  |
| UA4000141592      |             |             | 16.0%     | 13.5%     | n/a                  | 14.30% | S/A              | 20 May 2015   | 31               |
| UA4000142665      |             |             | 18.0%     | 14.5%     | n/a                  | 14.30% | S/A              | 24 May 2017   | 184              |
| USD denominated E | Bonds       |             |           |           |                      |        |                  |               |                  |
| UA4000142699      | n/a         | n/a         | 14.5%     | 13.5%     | n/a                  | 9.45%  | S/A              | 22 Apr 2015   | 312              |
| UA4000141071      | n/a         | n/a         | 14.5%     | 13.5%     | n/a                  | 9.45%  | S/A              | 27 May 2015   | 152              |
| UA4000142673      | n/a         | n/a         | 14.5%     | 13.5%     | n/a                  | 4.50%  | S/A              | 17 Jun 2015   | 175              |
| EUR denominated E | Bonds       |             |           |           |                      |        |                  |               |                  |
| UA4000142681      | n/a         | n/a         | 15.0%     | 12.0%     | n/a                  | 4.80%  | S/A              | 6 May 2015    | 40               |
| VAT Bonds         |             |             |           |           |                      |        |                  |               |                  |
| UA4000082531      |             |             | 16.0%     | 14.5%     | n/a                  | 5.50%  | S/A              | 21 Aug 2015   | 141              |
| UA4000082622      |             |             | 16.0%     | 14.5%     | n/a                  | 5.50%  | S/A              | 24 Aug 2015   | 571              |
| UA4000083059      |             |             | 16.0%     | 14.5%     | n/a                  | 5.50%  | S/A              | 25 Aug 2015   | 415              |

Source: Bloomberg, Cbonds, Eavex Research



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