

## Market Update

#### Equity

Ukrainian equities listed in Kyiv took another hit on Monday (Nov 16) as preliminary GDP data for 3Q15 was below expectations. The country's economy shrank by 7.0% YoY in the Jul-Sept period. The UX index fell 2.9% to 717 points. Sporadically-traded Alchevsk Steel (ALMK) was the only blue chip ending in the black for the day. Other steel-related stocks were hammered, with Azovstal (AZST) slumping 9.3% to near 41 kopecks and Yenakievo Steel (ENMZ) losing 8.0% to close at UAH 14.70 per share. UkrNafta (UNAF) dropped below the UAH 200 support level, declining by 3.9% to UAH 197. Meanwhile, Motor Sich (MSICH) was only marginally lower, inching down 0.2% to UAH 1986. On the currency front, the hryvnia weakened by half a percent to close at bid/ask of 23.28/23.35 UAH/USD. Londonlisted Ferrexpo (FXPO) rebounded by 4.9% to finish at GBp 32 while Avangard (AVGR) corrected by 6.7% to USD 1.54 on profit-taking after the stock surged almost 35% last week. In Warsaw trading, Kernel (KER) slipped 2.0% to PLN 49.00 and Milkiland (MLK) lost 9.4% to close at PLN 1.73 after the company reported weak 3Q15 financial results.

#### **Fixed Income**

New Ukrainian sovereign bonds closed in the black on Monday, with Ukraine-19s and Ukraine-27s rising by 0.4p.p. and 1.1p.p. to 95.5/96.3 (9.2%/8.9%) and 92.8/93.5 (8.7%/8.6%), respectively. In corporate debt issues, Metinvest-17s declined by 0.7p.p. to 62.3/64.4 (39.1%/37.0%) while Ferrexpo-19s improved by 0.6p.p. to 64.7/67.6 (26.8%/25.1%).

| Volume Leaders  | Ticker | Last, UAH | 1D ch | Volume,<br>UAH mn | Number<br>of Trades |
|-----------------|--------|-----------|-------|-------------------|---------------------|
| Motor Sich      | MSICH  | 1986.00   | -0.2% | 1.53              | 44                  |
| Azovstal        | AZST   | 0.42      | -9.3% | 1.24              | 85                  |
| Centrenergo     | CEEN   | 5.04      | -0.9% | 0.80              | 112                 |
| Growth Leaders  |        |           |       |                   |                     |
| Alchevsk Steel  | ALMK   | 0.01      | 1.7%  | 0.001             | 8                   |
| Motor Sich      | MSICH  | 1986.00   | -0.2% | 1.525             | 44                  |
| Centrenergo     | CEEN   | 5.04      | -0.9% | 0.799             | 112                 |
| Loss Leaders    |        |           |       |                   |                     |
| Azovstal        | AZST   | 0.42      | -9.3% | 1.243             | 85                  |
| Yenakievo Steel | ENMZ   | 14.72     | -8.0% | 0.322             | 10                  |
| Ukrnafta        | UNAF   | 197.00    | -3.9% | 0.735             | 22                  |

## **Highlights**

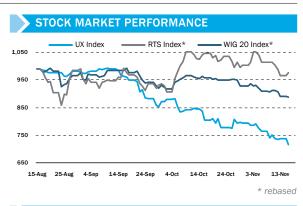
#### POLITICS AND ECONOMICS

- > No Reaction from Kyiv to Putin's Bond Restruc Proposal
- > Ukraine's 3Q GDP Edges Up 0.7% QoQ, Still Down 7.0% YoY

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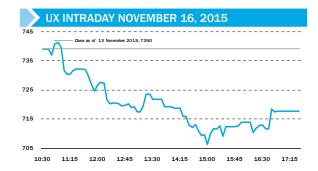
# **Market Monitor**

November 17, 2015



#### MARKET INDEXES

|         | Last   | 1D ch | 1M ch  | YTD    |
|---------|--------|-------|--------|--------|
| UX      | 717.7  | -2.9% | -10.8% | -30.5% |
| RTS     | 824.2  | 1.1%  | -6.5%  | 4.2%   |
| WIG20   | 1971.4 | -0.4% | -7.1%  | -14.9% |
| MSCI EM | 813.4  | -0.9% | -6.0%  | -14.9% |
| S&P 500 | 2053.2 | 1.5%  | 1.0%   | -0.3%  |



#### FIXED INCOME

|             | Last   | 1D ch     | 1M ch     | YTD        |
|-------------|--------|-----------|-----------|------------|
| EMBI+Global | 419.9  | -0.2%     | -1.9%     | 3.9%       |
| CDS 5Y UKR  | 1050.0 | 0.0%      | 0.0%      | -52.3%     |
| Ukraine-17  |        |           |           |            |
| MHP-20      | 11.1%  | 0.0 p.p.  | -1.4 p.p. | -6.4 p.p.  |
| Ukraine-23  |        |           |           |            |
| RAILUA-18   | 18.8%  | -0.4 p.p. | -1.5 p.p. | -15.0 p.p. |
|             |        |           |           |            |

| CURRENCY |           |       |       |       |  |  |  |  |  |  |  |
|----------|-----------|-------|-------|-------|--|--|--|--|--|--|--|
|          | Last, UAH | 1D ch | 1M ch | YTD   |  |  |  |  |  |  |  |
| USD      | 23.38     | 1.1%  | 9.9%  | 47.8% |  |  |  |  |  |  |  |
| EUR      | 24.87     | 0.0%  | 1.9%  | 30.0% |  |  |  |  |  |  |  |
| RUB      | 0.36      | 3.3%  | 3.1%  | 30.3% |  |  |  |  |  |  |  |

| COMMODITIES   |        |               |                |          |  |  |  |  |  |  |
|---------------|--------|---------------|----------------|----------|--|--|--|--|--|--|
|               | Last   | 1D ch         | 1M ch          | YTD      |  |  |  |  |  |  |
| Wheat, USD/t* | 188.9  | 0.0%          | -4.2%          | -23.2%   |  |  |  |  |  |  |
| Steel, USD/t  | 275.0  | -0.9%         | -5.2%          | -38.9%   |  |  |  |  |  |  |
| Oil, USD/bbl  | 44.6   | 0.2%          | -12.8%         | -30.5%   |  |  |  |  |  |  |
| Gold, USD/oz  | 1082.8 | -0.1%         | -8.0%          | -8.6%    |  |  |  |  |  |  |
| *Ukraine FOB  | Sc     | ource: Bloomb | erg, Ukrainian | Exchange |  |  |  |  |  |  |



## **Politics and Economics**

November 17, 2015

# No Reaction from Kyiv to Putin's Bond Restruc Proposal

by Will Ritter w.ritter@eavex.com.ua

#### NEWS

Top Ukrainian officials, including President Poroshenko and Prime Minister Yatseniuk, did not react publicly to a proposal made yesterday by Russian President Putin to restructure a USD 3bn bond owed to the Russian government. The bond remains due on Dec 20 following Moscow's refusal to take part in the overall Ukrainian sovereign restructuring that was successfully completed this autumn. Putin said Russia is ready to accept a scheme whereby Ukraine repays USD 1bn per year over 2016-18, and called for Western guarantees of the repayment. However, the offer does not include the 20% principal writedown that private creditors were forced to accept. Ukraine's Finance Ministry refused comment on Putin's offer, saying it had not formally received anything from its Russian counterpart.

#### COMMENTARY

This initial offer from Putin is in line with our expectations that some sort of compromise with the West over the "Yanukovich bond" will eventually be worked out. However, the lack of a principal haircut in this Russian offer is problematic, since it violates a promise by Ukraine not to give better terms to holdouts in the recent restructuring, and indeed, we suppose that one of Putin's goals in making this proposal is to stir up trouble with Kyiv's other creditors. In our view, the USD 600mn which a 20% haircut would entail is not a significant enough amount to have any real influence on Russia's policy. The proposal also looks designed to distract attention from the question of whether Kyiv actually owes Moscow anything at all, given the latter's theft of Ukrainian assets in the province of Crimea, which Russia forcibly took away from Ukraine last year. Another obvious goal of Putin's proposal is to abet some short-term improvement in relations with the West, and in this respect, he looks to have been successful, with the IMF already having called the offer "a positive step" amid heavy media coverage. We reiterate our view that the bond is ultimately not a major determining issue in the Ukraine-Russia relationship, and that its resolution has no bearing on Moscow's long-term strategy of trying to hamper Ukraine's development into an economically viable state.



#### Ukraine's 3Q GDP Edges Up 0.7% QoQ, Still Down 7.0% YoY

by Dmitry Churin d.churin@eavex.com.ua

#### NEWS

Ukraine's GDP showed a slight recovery of 0.7% QoQ in 3Q15 but still posted a drop of 7.0% YoY, according to preliminary data from the State Statistics Committee (UkrStat) published on Monday (Nov 16). As was previously reported, Ukraine's GDP was down 14.6% YoY in 2Q15 and 17.2% YoY in 1Q15.



Source: State Statistics Committee, Eavex Research

#### COMMENTARY

First of all, we repeat our view that calculating the real decline in Ukraine's GDP is a very tricky and subjective job due to the occupation of the most heavily populated part of the Donbass region by pro-Russian separatists. If we assume that Ukraine has, de-facto, lost some 8% of its population due to the occupation, it would look more appropriate if the IMF and other organizations began referring to the change in Ukraine's per-capita GDP rather than the overall decline figure, which presents a distorted picture of the situation.

Of course, low global prices for iron ore and steel products, which are major exports categories for the country and account for a third of total exports, are putting very real pressure on Ukraine's ability to engineer a turnaround. The preliminary GDP figures from UkrStat did not provide the economic breakdown by segments, but we assume that lack of investments across all real economic sectors was one of the obvious reasons for the poor 3Q performance.

In general, the UkrStat GDP figures this year have been a bit worse than expected for each quarter in 2015, and our base-case scenario is now a 10% drop for the year (which corresponds to a nearly flat figure per capita). Nevertheless, Ukraine is on track to demonstrate moderate economic growth in 2016 and a chance for solid growth in 2017. One of the major issues for the country is tax reform, with the Finance Ministry set to present a draft budget for the next year based on lower payroll taxes to stimulate employment.

## **Recommendations**

November 17, 2015

## EAVEX RECOMMENDATIONS

EAVEX capital

| Name                  | Ticker  | Price, per share | Target price, per share | Upside, % | Rating | Commentary  |
|-----------------------|---------|------------------|-------------------------|-----------|--------|---|
| Agriculture           |         |                  |                         |           |        |   |
| Kernel                | KER PW  | 49.0             | 57.20                   | 17%       | HOLD   | Flat or rising YoY operating results expected by management in 2016 will not be enough to compen-<br>sate for lower seed-crushing and grain-trading margins.  |
| МНР                   | MHPC LI | 9.4              | 12.03                   | 28%       | BUY    | MHP's new soybean processing plant and expected launch of new breeding facilities in early 2016 bodes well for optimization of its poultry production cost. The group's long-term targets are a 50% expansion in poultry output to 900,000 tonnes by 2019 and a 40% land bank increase to 550,000ha over 2015-18. |
| Astarta               | AST PW  | 32.9             | 36.1                    | 10%       | BUY    | Astarta has made decisive moves toward diversification (it opened a soybean processing plant in early 2014) and cost optimization (a bioenergy complex was launched in 2014). Astarta's exposure to UAH devaluation is largely offset by its UAH cost base, and it has no assets in the Donbass.                  |
| IMC                   | IMC PW  | 6.8              | 9.4                     | 39%       | BUY    | IMC's quality agribusiness model suggests to us that the company's stock is undervalued. IMC's work<br>on debt reduction, its ongoing land bank expansion program, and high standards of corporate gover-<br>nance are all positive factors offsetting the stock's low trading volume.                            |
| AvangardCo            | AVGR LI | 1.5              | U/R                     |           | U/R    | A massive loss on the EBITDA level of almost USD 100mn for 1H15 has damaged Avangard's financial<br>reporting credibility.  |
| Ovostar Union         | OVO PW  | 86.0             | 80.8                    | -6%       | U/R    | Ovostar managed to increase its EBITDA by 15% YoY to USD 24mn in 9M15, as a drop in devaluation-<br>driven egg pricing in USD terms was offset by strong growth in output, rising export sales, and high<br>hryvnia egg inflation (+60% YoY in 9M15).   |
| Iron Ore              |         |                  |                         |           |        |   |
| Ferrexpo              | FXPO LN | 33.5             | 23.0                    | -31%      | SELL   | The long slide in benchmark iron ore prices, exacerbated by a reduction in the pellet-to-fines premium, has hammered Ferrexpo's earnings in 2015, and the collapse of a related-party bank in September that resulted in the loss of USD 174mn in deposits provided a fresh setback to the company.               |
| Steel                 |         |                  |                         |           |        |   |
| Azovstal              | AZST    | 0.42             | 0.56                    | 33%       | SELL   | Non-transparent accounting practices overseen by majority owner Metinvest detrimentally affect<br>Azovstal's reported earnings.   |
| Coke                  |         |                  |                         |           |        |   |
| Avdyivka Coke         | AVDK    | 1.02             | U/R                     | -         | Susp.  | Avdyivka Coke's facilities are located on the front line of the Donbass separatist-occupied territory, and<br>the plant has been experiencing periodic artillery shelling since August 2014. However, the company<br>continues to operate, albeit at reduced capacity.  |
| Specialized Machinery |         |                  |                         |           |        |   |
| Motor Sich            | MSICH   | 1986             | 5250                    | 164%      | BUY    | Motor Sich should see its revenue grow with a 2012-2016E CAGR of 9%, reaching USD 1.2bn. For 2012-2016, we forecast an average EBITDA margin of 35% and a net margin of 28%.  |
| Oil & Gas             |         |                  |                         |           |        |   |
| Concern Galnaftogaz   | GLNG    | 0.15             | 0.24                    | 60%       | BUY    | Galnaftogaz is pursuing a plan to aggressively expand its filling station network.  |
| Regal Petroleum       | RPT     | 3.9              | U/R                     |           | U/R    | Regal has repeatedly missed its production targets since 2012.  |
| JKX Oil & Gas         | ЈКХ     | 28.8             | U/R                     | -         | U/R    | The launch of extraction at JKX's Russian gas field has lifted output, but the company's higher-margin<br>Ukrainian operations continue to lag behind expectations.   |
| Power Utilities       |         |                  |                         |           |        |   |
| DonbasEnergo          | DOEN    | 16.5             | U/R                     | -         | U/R    | The Donetsk separatist government has nationalized DonbasEnergo's Starobeshevo power plant, which previously accounted for about 70% of the company's installed power-generating capacity.  |
| CenterEnergo          | CEEN    | 5.04             | 15.00                   | 198%      | BUY    | CentrEnergo's privatization has been postponed, but the company retains a strong fundamental value due to its large installed electricity generation capacity.  |
| Banks                 |         |                  |                         |           |        |   |
| Raiffeisen Bank Aval  | BAVL    | 0.073            | 0.24                    | 229%      | BUY    | Raiffeisen Aval has a conservative risk policy, and we therefore assume it will manage to weather the<br>current banking crisis in Ukraine and start to generate profits starting from 2016. The EBRD is expected<br>to purchase a stake in the institution.  |

Source: Eavex Research



## **Market Data**

November 17, 2015

#### PRICES AND QUOTES

| Ticker       | Today,<br>UAH*  | 52 high,<br>UAH*  | 52 low,<br>UAH*  | 1d  | Absolute<br>1w   | performar<br>1m   | ice<br>ytd   | Perfor<br>1d   | rmance rela<br>1w   | 1m  | UX index<br>ytd  |
|--------------|---|---|--|---|--|---|--|--|---|---|--|
| UX           | 717.71  | 1158.71   | 706.25   | -2.9%   | -3.1%  | -10.8%  | -30.5%   | 0.0%   | 0.0%  | 0.0%  | 0.0%   |
|              |   |   |  |   |  |   |  |  |   |   |  |
| ALMK         | 0.012   | 0.021   | 0.010  | 1.7%  | 1.7%   | -0.8%   | -19.3%   | 4.6%   | 4.8%  | 10.0%   | 11.2%  |
| AZST         | 0.42  | 0.89  | 0.42   | -9.7%   | -18.4%   | -38.6%  | -43.9%   | -6.8%  | -15.2%  | -27.8%  | -13.4%   |
| ENMZ         | 14.72   | 24.88   | 14.03  | -10.2%  | -7.4%  | -8.0%   | -29.7%   | -7.4%  | -4.3%   | 2.8%  | 0.8%   |
|              |   |   |  |   |  |   |  |  |   |   |  |
| AVDK         | 1.02  | 2.10  | 0.86   | -3.3%   | -5.7%  | -8.2%   | -41.0%   | -0.4%  | -2.6%   | 2.7%  | -10.5%   |
| YASK         | 0.25  | 0.43  | 0.06   | 0.0%  | 78.6%  | 92.3%   | -10.7%   | 2.9%   | 81.7%   | 103.2%  | 19.8%  |
|              |   |   |  |   |  |   |  |  |   |   |  |
| CGOK         | 5.00  | n/a   | n/a  | 0.0%  | -28.6%   | -9.1%   | -35.8%   | 2.9%   | -25.5%  | 1.8%  | -5.3%  |
| FXPO         | 33.50   | 80.00   | 29.75  | 9.8%  | 0.8%   | -17.8%  | -36.8%   | 12.7%  | 3.9%  | -6.9%   | -6.3%  |
| SGOK         | 4.63  | 12.30   | 2.20   | 0.0%  | 16.0%  | 54.3%   | -44.7%   | 2.9%   | 19.2%   | 65.2%   | -14.1%   |
|              |   |   |  |   |  |   |  |  |   |   |  |
| SHCHZ        | 0.25  | n/a   | n/a  | 0.0%  | 0.0%   | 0.0%  | -46.8%   | 2.9%   | 3.1%  | 10.8%   | -16.3%   |
|              |   |   |  |   |  |   |  |  |   |   |  |
| HRTR         | 0.19  | 0.59  | 0.12   | 0.0%  | 0.0%   | -17.4%  | -50.0%   | 2.9%   | 3.1%  | -6.5%   | -19.5%   |
|              |   |   |  |   |  |   |  |  |   |   |  |
| KVBZ         | 8.95  | 13.90   | 8.65   | -3.8%   | 1.1%   | -3.8%   | -30.4%   | -0.9%  | 4.2%  | 7.1%  | 0.2%   |
| LTPL         | 0.80  | n/a   | n/a  | 0.0%  | 45.5%  | 27.0%   | -25.9%   | 2.9%   | 48.6%   | 37.8%   | 4.6%   |
|              |   |   |  |   |  |   |  |  |   |   |  |
| MSICH        | 1986  | 2939  | 1950   | -0.2%   | 0.2%   | -1.7%   | -20.0%   | 2.7%   | 3.3%  | 9.2%  | 10.5%  |
| TATM         | 4.10  | n/a   | n/a  | 0.0%  | 9.3%   | n/a   | n/a  | 2.9%   | 12.4%   | n/a   | n/a  |
|              |   |   |  |   |  |   |  |  |   |   |  |
| UTLM         | 0.15  | 0.21  | 0.10   | 0.0%  | 0.0%   | -4.5%   | -1.3%  | 2.9%   | 3.1%  | 6.4%  | 29.2%  |
|              |   |   |  |   |  |   |  |  |   |   |  |
| RPT          | 3.88  | 6.50  | 3.13   | 0.0%  | -8.8%  | -2.5%   | 24.0%  | 2.9%   | -5.7%   | 8.3%  | 54.5%  |
| JKX          | 28.75   | 37.50   | 11.00  | 0.9%  | 0.9%   | 7.5%  | 139.6%   | 3.8%   | 4.0%  | 18.3%   | 170.1%   |
| UNAF         | 197.0   | 337.6   | 172.5  | -3.9%   | -3.5%  | -9.6%   | -3.1%  | -1.0%  | -0.4%   | 1.2%  | 27.4%  |
|              |   |   |  |   |  |   |  |  |   |   |  |
| CEEN         | 5.04  | 8.50  | 4.81   | -1.0%   | -1.2%  | -5.3%   | -33.2%   | 1.9%   | 1.9%  | 5.6%  | -2.7%  |
|              |   |   |  |   | 1.2%   |   | -50.1%   | 0.4%   |   |   | -19.5%   |
|              |   |   |  |   | -4.9%  |   | -48.0%   | -16.9%   |   |   | -17.5%   |
|              |   |   |  |   |  |   |  |  |   |   |  |
| AGT          | 1.09  | 1.52  | 0.95   | -4.4%   | -9.2%  | -16.8%  | -11.4%   | -1.5%  | -6.1%   | -6.0%   | 19.2%  |
|              |   |   |  |   |  |   |  |  |   |   | 95.0%  |
|              |   |   |  |   |  |   |  |  |   |   | 5.7%   |
|              |   |   |  |   |  |   |  |  |   |   | 49.6%  |
|              |   |   |  |   |  |   |  |  |   |   | 102.6%   |
|              |   |   |  |   |  |   |  |  |   |   | n/a  |
|              |   |   |  |   |  |   |  |  |   |   | 32.7%  |
|              |   |   |  |   |  |   |  |  |   |   | 47.4%  |
|              |   |   |  |   |  |   |  |  |   |   | 50.0%  |
|              | 20.00   | 20101   | - 5.00   |   |  |   |  |  |   |   |  |
| STIR         | 5 90  | 8 97  | 3 00   | 0.0%  | 39.5%  | -1 7%   | -14 9%   | 2.9%   | 42.6%   | 9.2%  | 15.7%  |
| <b>U</b> III | 0.00  | 0.01  | 5.00   | 0.076   | 00.070   |   | 2  | 2.070  | 0%  | 5.270   |  |
| BAV/I        | 0.073   | 0.116   | 0.070  | -21%  | 0.6%   | -5.8%   | -24 0%   | 0.7%   | 3.7%  | 5.0%  | 6.6%   |
| USCB         | 0.073   | 0.110   | 0.070  | -2.1%   | 0.0%   | -5.8%   | -24.0%   | 4.0%   | 3.1%  | 10.8%   | -0.3%  |
|              | UX ALMK AZST ENMZ AVDK YASK YASK CGOK FXPO SGOK SHCHZ KVBZ LTPL MSICH TATM UTLM KVBZ LTPL MSICH TATM UTLM CEEN DOEN ZAEN AGT AST AVGR IMC KER MAYA MHPC MLK OVO | Iteken         UAH*           UX         717.71           ALMK         0.012           AZST         0.42           ENMZ         14.72           AVDK         1.02           YASK         0.25           CGOK         5.00           FXPO         33.50           SGOK         4.63           SHCHZ         0.25           MSICH         0.19           KVBZ         8.95           LTPL         0.80           MSICH         1986           TATM         4.10           UTLM         0.15           RPT         3.88           JKX         28.75           UNAF         197.0           CEEN         5.04           DOEN         16.48           ZAEN         77.0           AGT         1.09           AST         32.90           AVGR         1.54           IMC         6.75           KER         48.97           MAYA         n/a           MHPC         9.40           MLK         1.73           OVO         86.00           ST | ICKEF         UAH*         UAH*           UX         717.71         1158.71           ALMK         0.012         0.021           AZST         0.42         0.89           ENMZ         14.72         24.88           MAUMK         1.02         2.10           YASK         0.25         0.43           CGOK         5.00         n/a           FXPO         33.50         80.00           SGOK         4.63         12.30           KVBZ         8.95         13.90           LTPL         0.25         n/a           MSICH         1986         2939           TATM         4.10         n/a           UTLM         0.15         0.21           MSICH         1986         2939           TATM         4.10         n/a           UTLM         0.15         0.21           MSICH         1986         2939           TATM         4.10         n/a           UTLM         0.15         0.21           MSICH         1988         5.20           JKX         28.75         37.50           UNAF         197.0         337.6 | ILKEI         UAH*         UAH*         UAH*         UAH*           UX         717.71         1158.71         706.25           ALMK         0.012         0.021         0.010           AZST         0.42         0.89         0.42           ENMZ         14.72         24.88         14.03           MVDK         1.02         2.10         0.86           YASK         0.25         0.43         0.06           YASK         0.25         0.43         0.06           FXPO         33.50         80.00         29.75           SGOK         4.63         12.30         2.20           SHCHZ         0.25         n/a         n/a           KVBZ         8.95         13.90         8.65           LTPL         0.80         n/a         n/a           MSICH         1986         2939         1950           TATM         4.10         n/a         n/a           UTLM         0.15         0.21         0.10           RPT         3.88         6.50         3.13           JKX         28.75         37.50         11.00           UNAF         197.0         33.50 | IUNE         UAH*         UAH*         UAH*         Id           UX         717.71         1158.71         706.25         -2.9%           ALMK         0.012         0.021         0.010         1.7%           AZST         0.42         0.89         0.42         -9.7%           ENMZ         14.72         24.88         14.03         -10.2%           AVDK         1.02         2.10         0.86         -3.3%           YASK         0.25         0.43         0.06         0.0%           FXPO         33.50         80.00         29.75         9.8%           SGOK         4.63         12.30         2.20         0.0%           FXPO         33.50         80.00         29.75         9.8%           SGOK         4.63         12.30         2.20         0.0%           HRTR         0.19         0.59         0.12         0.0%           MSICH         1986         2939         1950         -0.2%           TATM         4.10         n/a         n/a         0.0%           UTLM         0.15         0.21         0.10         0.9%           JKX         28.75         37.50 <td< td=""><td>ICKEI         UAH*         UAH*         UAH*         Id         1w           UX         717.71         1158.71         706.25         -2.9%         -3.1%           ALMK         0.012         0.021         0.010         1.7%         -128.4%           AZST         0.42         0.89         0.42         -9.7%         -138.4%           ENMZ         14.72         24.88         14.03         -10.2%         -7.4%           AVDK         1.02         2.10         0.86         -3.3%         -5.7%           YASK         0.25         0.43         0.06         -0.0%         78.6%           CGOK         5.00         n/a         n/a         0.0%         -28.6%           FXPO         33.50         80.00         29.75         9.8%         0.8%           SGOK         4.63         12.30         2.20         0.0%         16.0%           SHCHZ         0.25         n/a         n/a         0.0%         45.5%           MSICH         0.19         0.59         0.12         0.0%         45.5%           MSICH         1986         2939         1950         -0.2%         0.2%           UTLM         0.15&lt;</td><td>INNET         UAH*         UAH*         UAH*         1d         1w         1m           UX         717.71         1158.71         706.25         -2.9%         -3.1%         10.8%           ALMK         0.012         0.021         0.010         1.7%         1.7%         -0.8%           AZST         0.42         0.89         0.42         -9.7%         -18.4%         -38.6%           ENMZ         14.72         24.88         14.03         -10.2%         -7.4%         -8.0%           AVDK         1.02         2.10         0.86         -3.3%         -5.7%         -8.2%           YASK         0.25         0.43         0.06         0.0%         7.26.%         9.2.3%           CGOK         5.00         n/a         n/a         0.0%         2.8.6%         -1.1%           SGOK         4.63         12.30         2.20         0.0%         16.0%         54.3%           SGOK         4.63         12.30         2.20         0.0%         0.0%         0.0%           HRTR         0.19         0.59         0.12         0.0%         0.0%         1.74%           KVBZ         8.95         13.90         8.65         <td< td=""><td>INKS         UAH*         UAH*         UAH*         Id         Iw         Im         yd           UX         717.71         1158.71         706.25         2.9%         -3.1%         -10.8%         -30.5%           ALMK         0.012         0.021         0.010         1.7%         1.7%         -0.8%         -19.3%           AZST         0.42         0.89         0.42         9.7%         -18.4%         -38.6%         -43.9%           ENMZ         14.72         24.88         14.03         -10.2%         -7.4%         8.0%         -29.7%           AVDK         1.02         2.10         0.86         -3.3%         -5.7%         8.2%         -41.0%           YASK         0.25         0.43         0.06         0.0%         78.6%         92.3%         -10.7%           CGOK         5.00         n/a         n/a         0.0%         0.8%         -17.8%         -36.8%           SGOK         4.63         12.30         2.20         0.0%         0.0%         -17.4%         -50.0%           KVBZ         8.95         13.90         8.65         3.8%         1.1%         3.8%         30.4%           LTPL         0.80</td><td>INNE         UAH*         UAH*         LAH         Lad         Lw         Lm         ydd         Ld           UX         711.71         1158.71         706.25         2.9%         3.1%         10.08%         3.0.5%         0.0%           ALMK         0.012         0.021         0.010         1.7%         1.7%         0.98%         1.9.3%         4.6%           AZST         0.42         0.89         0.42         9.7%         18.4%         38.6%         43.9%         6.8%           ENMZ         14.72         2.488         14.03         1.0.2%         7.4%         8.0%         2.97%         7.4%           AVDK         1.02         2.10         0.86         3.3%         5.7%         8.2%         1.0.7%         2.9%           CGOK         5.00         8.000         2.975         8.8%         0.8%         -17.8%         36.8%         12.7%           SGOK         4.63         12.30         2.20         0.0%         16.0%         54.3%         -44.7%         2.9%           SHCHZ         0.25         n/a         n/a         0.0%         0.0%         -0.0%         2.0%         2.9%           MSICH         1.98         &lt;</td><td>UAH*         UAH*         1d         3w         1m         yd         1d         3w           UX         717.71         1158.71         708.25         -2.9%         -3.1%         -10.8%         -30.5%         0.0%         0.0%           ALMK         0.012         0.021         0.010         1.7%         1.7%         0.8%         -19.3%         4.6%         4.8%           AZST         0.42         0.89         1.02%         7.74%         3.86%         43.9%         -6.8%         -15.2%           ENNZ         1.172         2.488         140.03         -10.2%         7.74%         3.6%         2.9%         -2.6%           YASK         0.025         0.43         0.06         0.0%         7.74%         3.58%         2.9%         2.6%           YASK         0.025         0.43         0.06         0.0%         1.78%         36.8%         12.7%         3.9%           SGOK         4.63         12.30         2.20         0.0%         1.6%         54.3%         -44.7%         2.9%         1.92%           SHCHZ         0.25         n/a         n/a         0.0%         0.0%         1.17%         30.0%         2.9%         3.1%</td><td>UAH*         UAH*         1d         1w         1m         yd         1d         1w         1m           UX         717.71         1188.71         706.25         -2.9%         -3.1%         -10.8%         -30.5%         0.0%         0.0%         0.0%           ALMK         0.021         0.021         0.021         17%         1.7%         0.9%         19.3%         4.6%         4.9%         14.72         24.88         14.03         10.2%         7.4%         8.0%         29.7%         7.4%         4.3%         2.5%         7.4%         4.3%         2.5%         2.7%         7.4%         4.3%         2.5%         2.7%         7.4%         4.3%         2.5%         2.1%         1.0.2%         2.7%         7.4%         4.3%         2.6%         2.1%         1.3%         1.2%         3.8%         2.5%         2.1%         1.3%         1.3%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         2.5%         1.1%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%</td></td<></td></td<> | ICKEI         UAH*         UAH*         UAH*         Id         1w           UX         717.71         1158.71         706.25         -2.9%         -3.1%           ALMK         0.012         0.021         0.010         1.7%         -128.4%           AZST         0.42         0.89         0.42         -9.7%         -138.4%           ENMZ         14.72         24.88         14.03         -10.2%         -7.4%           AVDK         1.02         2.10         0.86         -3.3%         -5.7%           YASK         0.25         0.43         0.06         -0.0%         78.6%           CGOK         5.00         n/a         n/a         0.0%         -28.6%           FXPO         33.50         80.00         29.75         9.8%         0.8%           SGOK         4.63         12.30         2.20         0.0%         16.0%           SHCHZ         0.25         n/a         n/a         0.0%         45.5%           MSICH         0.19         0.59         0.12         0.0%         45.5%           MSICH         1986         2939         1950         -0.2%         0.2%           UTLM         0.15< | INNET         UAH*         UAH*         UAH*         1d         1w         1m           UX         717.71         1158.71         706.25         -2.9%         -3.1%         10.8%           ALMK         0.012         0.021         0.010         1.7%         1.7%         -0.8%           AZST         0.42         0.89         0.42         -9.7%         -18.4%         -38.6%           ENMZ         14.72         24.88         14.03         -10.2%         -7.4%         -8.0%           AVDK         1.02         2.10         0.86         -3.3%         -5.7%         -8.2%           YASK         0.25         0.43         0.06         0.0%         7.26.%         9.2.3%           CGOK         5.00         n/a         n/a         0.0%         2.8.6%         -1.1%           SGOK         4.63         12.30         2.20         0.0%         16.0%         54.3%           SGOK         4.63         12.30         2.20         0.0%         0.0%         0.0%           HRTR         0.19         0.59         0.12         0.0%         0.0%         1.74%           KVBZ         8.95         13.90         8.65 <td< td=""><td>INKS         UAH*         UAH*         UAH*         Id         Iw         Im         yd           UX         717.71         1158.71         706.25         2.9%         -3.1%         -10.8%         -30.5%           ALMK         0.012         0.021         0.010         1.7%         1.7%         -0.8%         -19.3%           AZST         0.42         0.89         0.42         9.7%         -18.4%         -38.6%         -43.9%           ENMZ         14.72         24.88         14.03         -10.2%         -7.4%         8.0%         -29.7%           AVDK         1.02         2.10         0.86         -3.3%         -5.7%         8.2%         -41.0%           YASK         0.25         0.43         0.06         0.0%         78.6%         92.3%         -10.7%           CGOK         5.00         n/a         n/a         0.0%         0.8%         -17.8%         -36.8%           SGOK         4.63         12.30         2.20         0.0%         0.0%         -17.4%         -50.0%           KVBZ         8.95         13.90         8.65         3.8%         1.1%         3.8%         30.4%           LTPL         0.80</td><td>INNE         UAH*         UAH*         LAH         Lad         Lw         Lm         ydd         Ld           UX         711.71         1158.71         706.25         2.9%         3.1%         10.08%         3.0.5%         0.0%           ALMK         0.012         0.021         0.010         1.7%         1.7%         0.98%         1.9.3%         4.6%           AZST         0.42         0.89         0.42         9.7%         18.4%         38.6%         43.9%         6.8%           ENMZ         14.72         2.488         14.03         1.0.2%         7.4%         8.0%         2.97%         7.4%           AVDK         1.02         2.10         0.86         3.3%         5.7%         8.2%         1.0.7%         2.9%           CGOK         5.00         8.000         2.975         8.8%         0.8%         -17.8%         36.8%         12.7%           SGOK         4.63         12.30         2.20         0.0%         16.0%         54.3%         -44.7%         2.9%           SHCHZ         0.25         n/a         n/a         0.0%         0.0%         -0.0%         2.0%         2.9%           MSICH         1.98         &lt;</td><td>UAH*         UAH*         1d         3w         1m         yd         1d         3w           UX         717.71         1158.71         708.25         -2.9%         -3.1%         -10.8%         -30.5%         0.0%         0.0%           ALMK         0.012         0.021         0.010         1.7%         1.7%         0.8%         -19.3%         4.6%         4.8%           AZST         0.42         0.89         1.02%         7.74%         3.86%         43.9%         -6.8%         -15.2%           ENNZ         1.172         2.488         140.03         -10.2%         7.74%         3.6%         2.9%         -2.6%           YASK         0.025         0.43         0.06         0.0%         7.74%         3.58%         2.9%         2.6%           YASK         0.025         0.43         0.06         0.0%         1.78%         36.8%         12.7%         3.9%           SGOK         4.63         12.30         2.20         0.0%         1.6%         54.3%         -44.7%         2.9%         1.92%           SHCHZ         0.25         n/a         n/a         0.0%         0.0%         1.17%         30.0%         2.9%         3.1%</td><td>UAH*         UAH*         1d         1w         1m         yd         1d         1w         1m           UX         717.71         1188.71         706.25         -2.9%         -3.1%         -10.8%         -30.5%         0.0%         0.0%         0.0%           ALMK         0.021         0.021         0.021         17%         1.7%         0.9%         19.3%         4.6%         4.9%         14.72         24.88         14.03         10.2%         7.4%         8.0%         29.7%         7.4%         4.3%         2.5%         7.4%         4.3%         2.5%         2.7%         7.4%         4.3%         2.5%         2.7%         7.4%         4.3%         2.5%         2.1%         1.0.2%         2.7%         7.4%         4.3%         2.6%         2.1%         1.3%         1.2%         3.8%         2.5%         2.1%         1.3%         1.3%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         2.5%         1.1%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%</td></td<> | INKS         UAH*         UAH*         UAH*         Id         Iw         Im         yd           UX         717.71         1158.71         706.25         2.9%         -3.1%         -10.8%         -30.5%           ALMK         0.012         0.021         0.010         1.7%         1.7%         -0.8%         -19.3%           AZST         0.42         0.89         0.42         9.7%         -18.4%         -38.6%         -43.9%           ENMZ         14.72         24.88         14.03         -10.2%         -7.4%         8.0%         -29.7%           AVDK         1.02         2.10         0.86         -3.3%         -5.7%         8.2%         -41.0%           YASK         0.25         0.43         0.06         0.0%         78.6%         92.3%         -10.7%           CGOK         5.00         n/a         n/a         0.0%         0.8%         -17.8%         -36.8%           SGOK         4.63         12.30         2.20         0.0%         0.0%         -17.4%         -50.0%           KVBZ         8.95         13.90         8.65         3.8%         1.1%         3.8%         30.4%           LTPL         0.80 | INNE         UAH*         UAH*         LAH         Lad         Lw         Lm         ydd         Ld           UX         711.71         1158.71         706.25         2.9%         3.1%         10.08%         3.0.5%         0.0%           ALMK         0.012         0.021         0.010         1.7%         1.7%         0.98%         1.9.3%         4.6%           AZST         0.42         0.89         0.42         9.7%         18.4%         38.6%         43.9%         6.8%           ENMZ         14.72         2.488         14.03         1.0.2%         7.4%         8.0%         2.97%         7.4%           AVDK         1.02         2.10         0.86         3.3%         5.7%         8.2%         1.0.7%         2.9%           CGOK         5.00         8.000         2.975         8.8%         0.8%         -17.8%         36.8%         12.7%           SGOK         4.63         12.30         2.20         0.0%         16.0%         54.3%         -44.7%         2.9%           SHCHZ         0.25         n/a         n/a         0.0%         0.0%         -0.0%         2.0%         2.9%           MSICH         1.98         < | UAH*         UAH*         1d         3w         1m         yd         1d         3w           UX         717.71         1158.71         708.25         -2.9%         -3.1%         -10.8%         -30.5%         0.0%         0.0%           ALMK         0.012         0.021         0.010         1.7%         1.7%         0.8%         -19.3%         4.6%         4.8%           AZST         0.42         0.89         1.02%         7.74%         3.86%         43.9%         -6.8%         -15.2%           ENNZ         1.172         2.488         140.03         -10.2%         7.74%         3.6%         2.9%         -2.6%           YASK         0.025         0.43         0.06         0.0%         7.74%         3.58%         2.9%         2.6%           YASK         0.025         0.43         0.06         0.0%         1.78%         36.8%         12.7%         3.9%           SGOK         4.63         12.30         2.20         0.0%         1.6%         54.3%         -44.7%         2.9%         1.92%           SHCHZ         0.25         n/a         n/a         0.0%         0.0%         1.17%         30.0%         2.9%         3.1% | UAH*         UAH*         1d         1w         1m         yd         1d         1w         1m           UX         717.71         1188.71         706.25         -2.9%         -3.1%         -10.8%         -30.5%         0.0%         0.0%         0.0%           ALMK         0.021         0.021         0.021         17%         1.7%         0.9%         19.3%         4.6%         4.9%         14.72         24.88         14.03         10.2%         7.4%         8.0%         29.7%         7.4%         4.3%         2.5%         7.4%         4.3%         2.5%         2.7%         7.4%         4.3%         2.5%         2.7%         7.4%         4.3%         2.5%         2.1%         1.0.2%         2.7%         7.4%         4.3%         2.6%         2.1%         1.3%         1.2%         3.8%         2.5%         2.1%         1.3%         1.3%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         2.5%         1.1%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2%         1.0.2% |

\* companies listed abroad are in traded currency



## **Market Data**

November 17, 2015

#### MAIN FINANCIAL FORECASTS, USD mn

| Name                  | Ticker | Ν     | let Sales | 6     |       | EBITDA    |       | EB    | ITDA ma    | argin | N    | et Profit |       | Net   | Profit m  | argin  |
|-----------------------|--------|-------|-----------|-------|-------|-----------|-------|-------|------------|-------|------|-----------|-------|-------|-----------|--------|
| Hamo                  | nonor  | 2013  | 2014E     | 2015E | 2013  | 2014E     | 2015E | 2013  | 2014E      | 2015E | 2013 | 2014E     | 2015E | 2013  | 2014E     | 2015   |
| Steel                 |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Alchevsk Steel        | ALMK   | 1,729 | 700       | 280   | -62   | -83       | -100  | neg   | neg        | neg   | -214 | -1,683    | -190  | neg   | neg       | ne     |
| Enakievo Steel        | ENMZ   | 1,507 | 906       | 539   | -7    | 6         | 31    | neg   | 0.6%       | 5.7%  | -61  | -33       | 24    | neg   | neg       | 4.49   |
| Azovstal              | AZST   | 2,562 | 1,885     | 1,602 | -81   | 183       | 126   | neg   | 9.7%       | 7.8%  | -308 | 77        | 66    | neg   | 4.1%      | 4.19   |
| Coke                  |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Avdyivka Coke         | AVDK   | 914   | 509       | 382   | 46    | -54       | -57   | 5.0%  | neg        | neg   | -6   | -75       | -82   | neg   | neg       | ne     |
| Yasynivsky Coking     | YASK   | 367   | 198       | 159   | 29    | -4        | -5    | 7.8%  | neg        | neg   | -3   | -13       | -10   | neg   | neg       | ne     |
| Iron Ore Mining       |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Centralny GOK         | CGOK   | 679   | 611       | 550   | 312   | 223       | 159   | 46.0% | 36.5%      | 28.8% | 194  | 115       | 80    | 28.6% | 18.8%     | 14.6%  |
| Pivnichny GOK         | SGOK   | 1,630 | 1,467     | 1,320 | 914   | 649       | 463   | 56.1% | 44.2%      | 35.1% | 548  | 324       | 226   | 33.7% | 22.1%     | 17.2%  |
| Ferrexpo              | FXPO   | 1,581 | 1,388     | 971   | 506   | 496       | 256   | 32.0% | 35.8%      | 26.3% | 264  | 184       | 126   | 16.7% | 13.2%     | 13.0%  |
| Pipe Manufacturing    |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Khartsyzk Pipe        | HRTR   | 310   | 193       | 92    | 31    | 43        | 18    | 10.1% | 22.6%      | 19.3% | 5    | 23        | 2     | 1.5%  | 11.7%     | 2.0%   |
| Railcar Manufacturing |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Luhanskteplovoz       | LTPL   | 329   | 127       | n/a   | 36    | -2        | n/a   | 10.8% | neg        | n/a   | 19   | -16       | n/a   | 5.9%  | neg       | n/a    |
| Kryukiv Wagon         | KVBZ   | 462   | 179       | 41    | 50    | -17       | -4    | 10.9% | neg        | neg   | 42   | -22       | -9    | 9.0%  | neg       | ne     |
| Specialized Machinery |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Turboatom             | TATM   | 214   | 164       | 114   | 90    | 73        | 36    | 42.1% | 44.6%      | 32.0% | 72   | 53        | 23    | 33.5% | 32.4%     | 20.0%  |
| Motor Sich            | MSICH  | 1,053 | 879       | 636   | 384   | 342       | 218   | 36.5% | 38.9%      | 34.3% | 162  | 129       | 92    | 15.4% | 14.7%     | 14.5%  |
| Telecom               |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Ukrtelecom            | UTLM   | 796   | 412       | 251   | -199  | 85        | 72    | neg   | 20.6%      | 28.5% | -279 | 18        | 9     | neg   | 4.4%      | 3.6%   |
| Oil & Gas             |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Ukrnafta              | UNAF   | 2,589 | 2,324     | 1,336 | 286   | 380       | 521   | 11.1% | 16.4%      | 39.0% | 23   | 105       | 253   | 0.9%  | 4.5%      | 19.0%  |
| Regal Petroleum       | RPT    | 37    | 35        | 22    | -146  | 15        | 10    | neg   | 44.5%      | 45.5% | -127 | 6         | -1    | neg   | 16.6%     | ne     |
| JKX Oil               | JKX    | 181   | 146       | 150   | 66    | 69        | 70    | 36.7% | 46.9%      | 46.7% | 7    | -80       | 5     | 3.6%  | neg       | 3.3%   |
| Electric Utilities    |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| Centrenergo           | CEEN   | 915   | 630       | 323   | 94    | 26        | -12   | 10.3% | 4.1%       | neg   | 60   | 6         | -28   | 6.5%  | 0.9%      | ne     |
| Donbasenergo          | DOEN   | 656   | 458       | 190   | 72    | 20        | -12   | 11.0% | 4.4%       | neg   | 65   | 8         | -16   | 9.9%  | 1.8%      | ne     |
| Consumer              |        |       |           |       |       |           |       |       |            |       |      |           |       |       |           |        |
| MHP                   | MHPC   | 1,496 | 1,379     | 1,131 | 391   | 555       | 455   | 26.1% | 40.2%      | 40.2% | 162  | -412      | -81   | 10.8% | neg       | ne     |
| Kernel                | KER    | 2,797 | 2,393     | 2,330 | 291   | 223       | 397   | 10.4% | 9.3%       | 17.0% | 105  | -107      | 101   | 3.8%  | neg       | 4.3%   |
| Astarta               | AST    | 491   | 422       | 347   | 91    | 143       | 98    | 15.5% | 28.3%      | 23.5% | 34   | -82       | -12   | 5.8%  | neg       | ne     |
| Avangardco            | AVGR   | 661   | 420       | 361   | 301   | 129       | 94    | 45.6% | 30.9%      | 26.1% | 238  | -27       | -13   | 36.0% | neg       | ne     |
| Ovostar               | OVO    | 81    | 75        | 79    | 36    | 29        | 25    | 43.7% | 38.9%      | 31.6% | 31   | 26        | 24    | 38.0% | 34.5%     | 30.7%  |
| Banks                 |        |       | Total Ass | ets   |       | Total Equ | ity   | ٦     | Total Inco | me    |      | Net Prof  | it    | Ret   | urn on Eq | uity   |
| Raiffeisen Bank Aval  | BAVL   | 5,333 | 2,869     | 2,166 | 888   | 390       | 295   | 723   | 327        | 217   | 90   | -87       | -115  | 10.1% | -22.2%    | -39.1% |
| Ukrsotsbank           | USCB   | 5,283 | 2,730     | 2,095 | 1,064 | 518       | 362   | 145   | 163        | 145   | 1    | -42       | -14   | 0.1%  | -8.0%     | -3.9%  |

Source: Eavex Research



## **Market Data**

November 17, 2015

### MAIN TRADING MULTIPLES

|                       | Ticker | MCap<br>USD mn |       | Float<br>JSD mn | EV<br>USD mn | 2013 | P/E<br>2014E | 2015E |      | V/EBITI<br>2014E |      |      | V/Sales<br>2014E |      | EV<br>2013 2 | /Outp<br>2014E 2 |       | Units     |
|-----------------------|--------|----------------|-------|-----------------|--------------|------|--------------|-------|------|------------------|------|------|------------------|------|--------------|------------------|-------|-----------|
| Steel                 |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| Alchevsk Steel        | ALMK   | 13             | 3.9%  | 0               | 2,626        | neg  | neg          | neg   | neg  | neg              | neg  | 1.5  | 3.8              | 9.4  | 679          | 633              | 614   | \$/tonne  |
| Yenakievo Steel       | ENMZ   | 7              | 8.8%  | 1               | 5            | neg  | neg          | 0.3   | neg  | 0.8              | 0.1  | 0.0  | 0.0              | 0.0  | 2            | 2                | 2     | \$/tonne  |
| Azovstal              | AZST   | 75             | 3.0%  | 2               | 69           | neg  | 1.0          | 1.1   | neg  | 0.4              | 0.5  | 0.0  | 0.0              | 0.0  | 15           | 15               | 15    | \$/tonne  |
| Coke                  |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| Avdyivka Coke         | AVDK   | 9              | 6.8%  | 1               | -31          | neg  | neg          | neg   | -0.7 | neg              | neg  | 0.0  | -0.1             | -0.1 | -7           | -8               | -8    | \$/tonne  |
| Yasynivsky Coke       | YASK   | 3              | 9.0%  | 0               | 4            | neg  | neg          | neg   | 0.1  | neg              | neg  | 0.0  | 0.0              | 0.0  | 0.1          | neg              | neg   | \$/tonne  |
| Iron Ore Mining       |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| Centralny GOK         | CGOK   | 251            | 0.3%  | 1               | 249          | 1.3  | 2.2          | 3.1   | 0.8  | 1.1              | 1.6  | 0.4  | 0.4              | 0.5  |              |                  |       |           |
| Pivnichny GOK         | SGOK   | 456            | 0.4%  | 2               | 450          | 0.8  | 1.4          | 2.0   | 0.5  | 0.7              | 1.0  | 0.3  | 0.3              | 0.3  |              |                  |       |           |
| Ferrexpo              | FXPO   | 305            | 24.0% | 73              | 1,322        | 1.2  | 1.7          | 2.4   | 2.6  | 2.7              | 5.2  | 0.8  | 1.0              | 1.4  |              |                  |       |           |
| Pipe Manufacturing    |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| Khartsyzk Pipe        | HRTR   | 21             | 2.0%  | 0               | 67           | 4.5  | 0.9          | 11.5  | 2.1  | 1.5              | 3.8  | 0.2  | 0.3              | 0.7  | 106          | 176              | 167   | \$/tonne  |
| Railcar Manufacturing |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| LuganskTeplovoz       | LTPL   | 7              | 24.0% | 2               | 45           | 0.4  | neg          | n/a   | 1.3  | neg              | n/a  | 0.1  | 0.4              | n/a  |              |                  |       |           |
| Krukiv Wagon          | KVBZ   | 44             | 5.0%  | 2               | 38           | 1.1  | neg          | neg   | 0.8  | neg              | neg  | 0.1  | 0.2              | 0.9  |              |                  |       |           |
| Specialized Machinery |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| Turboatom             | TATM   | 63             | 5.8%  | 4               | 33           | 0.9  | 1.2          | 2.8   | 0.4  | 0.4              | 0.9  | 0.2  | 0.2              | 0.3  |              |                  |       |           |
| Motor Sich            | MSICH  | 176            | 24.0% | 42              | 181          | 1.1  | 1.4          | 1.9   | 0.5  | 0.5              | 0.8  | 0.2  | 0.2              | 0.3  |              |                  |       |           |
| Telecom               |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| Ukrtelecom            | UTLM   | 120            | 7.2%  | 9               | 211          | neg  | 6.6          | 13.2  | neg  | 2.5              | 2.9  | 0.3  | 0.5              | 0.8  |              |                  |       |           |
| Oil & Gas             |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| Ukrnafta              | UNAF   | 457            | 3.0%  | 14              | 450          | 19.6 | 4.3          | 1.8   | 1.6  | 1.2              | 0.9  | 0.2  | 0.2              | 0.3  | n/a          | n/a              | n/a   | \$/boe    |
| Regal Petroleum       | RPT    | 19             | 21.6% | 4               | -6           | neg  | 3.4          | neg   | neg  | -0.4             | -0.6 | -0.2 | -0.2             | -0.3 | n/a          | n/a              | n/a   | \$/boe    |
| JKX Oil & Gas         | ЈКХ    | 77             | 50.4% | 39              | 185          | 11.8 | neg          | 15.3  | 2.8  | 2.7              | 2.6  | 1.0  | 1.3              | 1.2  | 34           | 25               | 25    | \$/boe    |
| Electric Utilities    |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| CentrEnergo           | CEEN   | 80             | 21.7% | 17              | 62           | 1.3  | 13.5         | neg   | 0.7  | 2.4              | neg  | 0.1  | 0.1              | 0.2  | 4            | 5                | 4     | \$/MWh    |
| DonbasEnergo          | DOEN   | 17             | 14.2% | 2               | 33           | 0.3  | 2.0          | neg   | 0.5  | 1.6              | neg  | 0.0  | 0.1              | 0.2  | 4            | 4                | 4     | \$/MWh    |
| Consumer              |        |                |       |                 |              |      |              |       |      |                  |      |      |                  |      |              |                  |       |           |
| MHP                   | MHPC   | 993            | 34.1% | 339             | 2,156        | 6.1  | neg          | neg   | 5.5  | 3.9              | 4.7  | 1.4  | 1.6              | 1.9  |              |                  |       |           |
| Kernel                | KER    | 1,048          | 61.8% | 647             | 1,387        | 10.0 | neg          | 10.4  | 4.8  | 6.2              | 3.5  | 0.5  | 0.6              | 0.6  |              |                  |       |           |
| Astarta               | AST    | 221            | 37.0% | 82              | 424          | 6.5  | neg          | neg   | 4.7  | 3.0              | 4.3  | 0.9  | 1.0              | 1.2  |              |                  |       |           |
| Avangardco            | AVGR   | 98             | 22.5% | 22              | 387          | 0.4  | neg          | neg   | 1.3  | 3.0              | 4.1  | 0.6  | 0.9              | 1.1  | 87           | 66               | 63 \$ | \$/mneggs |
| Ovostar               | OVO    | 139            | 25.0% | 35              | 146          | 4.5  | 5.4          | 5.7   | 4.1  | 5.0              | 5.8  | 1.8  | 1.9              | 1.8  | n/a          | n/a              | n/a   |           |
| Banks                 |        |                |       |                 |              |      | P/E          |       |      | P/Book           |      |      | P/Asset          | s    |              |                  |       |           |
| Raiffeisen Bank Aval  | BAVL   | 94             | 3.5%  | 3               |              | 1.0  | neg          | neg   | 0.1  | 0.2              | 0.3  | 0.02 | 0.03             | 0.04 |              |                  |       |           |
| Ukrsotsbank           | USCB   | 298            | 0.2%  | 1               |              | >30  | >30          | >30   | 0.3  | 0.6              | 0.8  | 0.07 | 0.14             | 0.18 |              |                  |       |           |

Source: Eavex Research

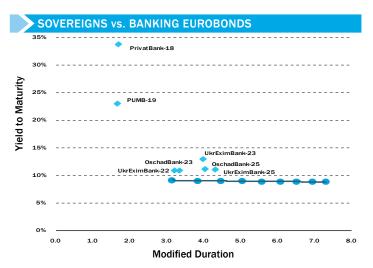
# EAVE X

# Market Data

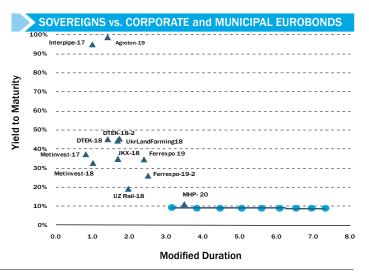
November 17, 2015

|                       | Price | Price | YTM    | YTM    | Price chg. | Modified |         | Coupon   | Maturity     | Volume |                      |
|-----------------------|-------|-------|--------|--------|------------|----------|---------|----------|--------------|--------|----------------------|
| Issue                 | (Bid) | (Ask) | (Bid)  | (Ask)  | (YTD)      | Duration | Coupon  | Period   | Date         | USD mn | Ratings <sup>1</sup> |
| Sovereign Eurobonds   |       |       |        |        |            |          |         |          |              |        |                      |
| Jkraine, 2019         | 95.0  | 96.0  | 9.3%   | 9.0%   | n/a        | 3.1      | 7.75%   | S/A      | 1 Sept 2019  | 1,155  | //                   |
| Jkraine, 2020         | 94.6  | 95.6  | 9.2%   | 8.9%   | n/a        | 3.8      | 7.75%   | S/A      | 1 Sept 2020  | 1,531  | //                   |
| Jkraine, 2021         | 94.0  | 95.0  | 9.1%   | 8.9%   | n/a        | 4.5      | 7.75%   | S/A      | 1 Sept 2021  | 1,378  | //                   |
| Jkraine, 2022         | 93.5  | 94.5  | 9.0%   | 8.8%   | n/a        | 5.0      | 7.75%   | S/A      | 1 Sept 2022  | 1,355  | //                   |
| Jkraine, 2023         | 93.0  | 94.0  | 9.0%   | 8.8%   | n/a        | 5.6      | 7.75%   | S/A      | 1 Sept 2023  | 1,330  | //                   |
| Jkraine, 2024         | 92.5  | 93.5  | 9.0%   | 8.8%   | n/a        | 6.1      | 7.75%   | S/A      | 1 Sept 2024  | 1,315  | //                   |
| Jkraine, 2025         | 92.0  | 93.0  | 9.0%   | 8.8%   | n/a        | 6.5      | 7.75%   | S/A      | 1 Sept 2025  | 1,306  | //                   |
| Jkraine, 2026         | 92.0  | 93.0  | 8.9%   | 8.8%   | n/a        | 6.9      | 7.75%   | S/A      | 1 Sept 2026  | 1,295  | //                   |
| Jkraine, 2027         | 91.5  | 92.5  | 8.9%   | 8.8%   | n/a        | 7.3      | 7.75%   | S/A      | 1 Sept 2027  | 1,286  | //                   |
| Jkraine, GDP-linked   | 40.5  | 42.5  | n/a    | n/a    | n/a        | n/a      | 0.00%   | S/A      | 31 May 2040  | 2,916  | //                   |
| Corporate Eurobonds   |       |       |        |        |            |          |         |          |              |        |                      |
| Agroton, 2019         | 10.0  | 13.0  | 119.5% | 98.6%  | -66.0%     | 1.4      | 8.00%   | S/A      | 14 Jul 2019  | 50     | //RD                 |
| MHP, 2020             | 89.7  | 90.8  | 11.3%  | 11.0%  | 30.8%      | 3.5      | 8.25%   | S/A      | 2 Apr 2020   | 750    | /CCC-/CCC            |
| Avangardco, 2018      | 51.0  | 57.1  | 37.0%  | 32.2%  | -12.1%     | 2.4      | 10.00%  | S/A      | 29 Oct 2018  | 206    | //WD                 |
| JkrLandFarming, 2018  | 51.1  | 55.0  | 47.4%  | 43.0%  | 17.9%      | 1.7      | 10.88%  | S/A      | 26 Mar 2018  | 500    | /CC/WD               |
| Mriya, 2016           | 15.0  | 15.0  | n/a    | n/a    | 36.4%      | 0.1      | 10.95%  | S/A      | 30 Mar 2016  | 72     | /SD/RD               |
| Ariya, 2018           | n/a   | n/a   | n/a    | n/a    | n/a        | 1.4      | 9.45%   | S/A      | 19 Apr 2018  | 400    | /SD/RD               |
| DTEK, 2018            | 51.0  | 55.0  | 46.7%  | 42.2%  | -32.0%     | 1.7      | 10.375% | S/A      | 28 Mar 2018  | 160    | Ca//C                |
| DTEK, 2018            | 47.0  | 50.0  | 47.2%  | 43.7%  | 9.0%       | 1.7      | 7.88%   | S/A      | 4 Apr 2018   | 750    | Ca//C                |
| Metinvest, 2016       | 68.5  | 71.1  | 333.0% | 287.5% | -11.6%     | 0.1      | 10.25%  | S/A      | 31 Jan 2016  | 85     | Caa3//C              |
| Metinvest, 2017       | 63.0  | 65.0  | 38.3%  | 36.3%  | -8.6%      | 0.8      | 10.50%  | S/A      | 28 Nov 2017  | 290    | Caa3//C              |
| Metinvest, 2018       | 61.0  | 62.0  | 35.3%  | 34.4%  | 10.8%      | 1.7      | 8.75%   | S/A      | 14 Feb 2018  | 750    | Caa3//C              |
| Ferrexpo, 2019        | 64.7  | 67.3  | 26.9%  | 25.3%  | -15.4%     | 2.5      | 10.375% | S/A      | 07 Apr 2019  | 186    | Caa3//C              |
| Ferrexpo, 2019        | 61.0  | 62.0  | 35.3%  | 34.4%  | -21.2%     | 1.7      | 10.375% | S/A      | 07 Apr 2019  | 161    | Caa3//C              |
| RailUA, 2018          | 80.5  | 82.3  | 19.7%  | 18.7%  | 53.5%      | 2.0      | 9.50%   | S/A      | 21 May 2018  | 500    | /CC/C                |
| nterepipe, 2017       | 36.0  | 38.5  | 98.4%  | 91.4%  | -32.3%     | 1.0      | 10.25%  | S/A      | 2 Aug 2017   | 200    | //                   |
| IKX Oil&Gas, 2018     | 68.5  | 72.6  | 34.4%  | 31.1%  | 21.2%      | 1.0      | 8.00%   | S/A      | 19 Feb 2018  | 40     |                      |
| Bank Eurobonds        |       |       |        |        |            |          |         |          |              |        |                      |
| Fin&Credit Bank, 2019 | 8.9   | 11.6  | 137.1% | 116.4% | -87.7%     | 1.4      | 9.25%   | S/A      | 25 Jan 2019  | 100    | //                   |
| PUMB, 2018            | 72.3  | 75.3  | 23.8%  | 22.2%  | 4.7%       | 1.7      | 11.00%  | Q        | 31 Dec 2018  | 275    | WR//NR               |
| Nadra Bank, 2018      | 6.0   | 11.3  | n/a    | n/a    | -31.0%     | 0.1      | 6.25%   | A        | 31 Jul 2018  | 60     | //                   |
| PrivatBank, 2015      | 70.7  | 75.0  | 200.3% | 163.5% | 16.2%      | n/a      | 9.38%   | S/A      | 23 Sept 2015 | 200    | Cau//CC              |
| PrivatBank, 2016      | 60.8  | 62.9  | 285.8% | 261.9% | 21.3%      | 0.1      | 8.75%   | S/A      | 9 Feb 2016   | 150    | Cau//CC              |
| PrivatBank, 2018      | 63.0  | 68.0  | 35.9%  | 31.5%  | 11.0%      | 1.7      | 10.88%  | S/A      | 28 Feb 2018  | 175    | Cau//CC              |
| JkrEximBank, 2022     | 93.7  | 94.7  | 11.0%  | 10.8%  | 21.5%      | 3.4      | 9.625%  | S/A      | 27 Apr 2022  | 750    | WR//C                |
| JkrEximBank, 2023     | 74.1  | 76.5  | 13.3%  | 12.7%  | 50.6%      | n/a      | 7.51%   | S/A      | 9 Feb 2023   | 125    | Ca//C                |
| JkrEximBank, 2025     | 91.8  | 92.9  | 11.2%  | 11.0%  | 54.0%      | 4.3      | 9.75%   | S/A      | 22 Jan 2025  | 600    | Ca//C                |
| /AB Bank, 2019        | n/a   | n/a   | n/a    | n/a    | n/a        | n/a      | 9.00%   | Q        | 14 Jun 2019  | 88     | //WD                 |
| Oschadbank, 2023      | 91.9  | 92.9  | 11.0%  | 10.8%  | 42.1%      | 3.2      | 8.25%   | ⊊<br>S∕A | 10 Mar 2023  | 700    | Ca//CC               |
| Oschadbank, 2025      | 90.6  | 91.7  | 11.3%  | 11.1%  | 60.0%      | 4.1      | 8.88%   | S/A      | 20 Mar 2025  | 500    | Ca//CC               |
| Municipal Eurobonds   |       |       |        |        |            |          |         | .,       |              |        | ,                    |
| City of Kyiv, 2015    | 74.1  | 77.4  | n/a    | n/a    | n/a        | n/a      | 8.00%   | S/A      | 6 Nov 2015   | 250    | Ca/CC/CC             |
| City of Kyiv, 2016    | 74.1  | 77.1  | n/a    | n/a    | 6.4%       | n/a      | 9.375%  | S/A      | 11 Jul 2016  | 300    | Ca/CC/CC             |

<sup>1</sup>Moody's/S&P/Fitch; \* EUR



#### Source: Bloomberg, Cbonds, Eavex Research





#### UKRAINIAN DOMESTIC BONDS

| UNRAIMAN        | DOMESTIC BON | 105         |           |           |                      |        |                  |               |                  |
|-----------------|--------------|-------------|-----------|-----------|----------------------|--------|------------------|---------------|------------------|
| Issue           | Price (Bid)  | Price (Ask) | YTM (Bid) | YTM (Ask) | Modified<br>Duration | Coupon | Coupon<br>Period | Maturity Date | Volume<br>mn UAH |
| UAH denominated | Bonds        |             |           |           |                      | •      |                  | ,             |                  |
| UA4000142665    |              |             | 23%       | 20%       | n/a                  | 14.30% | S/A              | 24 May 2017   | n/a              |
|                 |              |             |           |           |                      |        |                  |               |                  |
|                 |              |             |           |           |                      |        |                  |               |                  |
|                 |              |             |           |           |                      |        |                  |               |                  |
| VAT Bonds       |              |             |           |           |                      |        |                  |               |                  |
| UA4000185151    |              |             | 23%       | 21%       | 1.9                  | 9.50%  | S/A              | 8 Jul 2019    | 3,577            |
| UA4000185557    |              |             | 23%       | 21%       | 1.9                  | 9.50%  | S/A              | 22 Jul 2019   | 2,171            |
| JA4000186159    |              |             | 23%       | 21%       | 1.9                  | 9.50%  | S/A              | 20 Aug 2019   | 955              |

Source: Bloomberg, Cbonds, Eavex Research



## **Eavex Capital**

7 Klovsky uzviz, 16th Floor Carnegie Center Kyiv, 01021, Ukraine

| Telephone: | +38 044 590 5454    |
|------------|---------------------|
| Facsimile: | +38 044 590 5464    |
|            |                     |
| E-mail:    | office@eavex.com.ua |
| L man.     | omec@cavex.com.uu   |
|            |                     |
| Web-page:  | www.eavex.com.ua    |

Yuriy Yakovenko Chairman of the Board yuriy.yakovenko@eavex.com.ua

SALES & TRADING Pavel Korovitskiy Managing Director Equity and Fixed Income p.korovitsky@eavex.com.ua

Alexander Klymchuk Equity and Fixed Income a.klymchuk@eavex.com.ua

Eugene Klymchuk Fixed Income Sales and Trading e.klymchuk@eavex.com.ua

Serhiy Scherbaniuk Equity Trading s.shcherbaniuk@eavex.com.ua RESEARCH Dmitry Churin Head of Research d.churin@eavex.com.ua

Ivan Dzvinka Research Associate i.dzvinka@eavex.com.ua

Will Ritter Research editor w.ritter@eavex.com.ua

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