# **Weekly Market Monitor**

March 14, 2017

## **Stock Market Update**

#### Equity

Kyiv-listed equities ended lower last week as traders took advantage of a holiday-shortened trading week to pause and take some profits after the local market's strong start to 2017. The Women's Day observance, which is one of the biggest holidays of the year in Ukraine, fell right in the middle of the week on Wednesday (Mar 8). The UX index has risen by 18% since the start of the year, outperforming the MSCI Emerging Markets index by 11 percentage points. In economic news, UkrStat reported 1.0% MoM inflation for February, which somewhat exceeded our projections. This means the NBU is unlikely to cut its key interest rate until May at the soonest, if and when headline inflation drops below 12%.

The UX index lost 1.6%, finishing at 941 points. UkrNafta (UNAF) slid 3.3% to UAH 133 per share amid a rough week for global oil prices, which dropped below the USD 50 support level for the first time in 2017. Meanwhile, the State Fiscal Service remained silent about whether it will allow UkrNafta to apply natural gas inventories confiscated by the government during 2006 as credits for unpaid production rent. CentrEnergo (CEEN) fell 2.5% to UAH 11.14 after the Energy Ministry (which owns a 78% stake) said it expects the company to earn much less this year than in relatively successful 2016. On the other hand, CentrEnergo outperformed the Ministry's plan in 2016, and we do not rule out that it could happen again this year. Motor Sich (MSICH) had a tiny decline of 0.1% following the general market trend. In London, Ferrexpo (FXPO) lost 6.6% to GBp 147 in line with a firm correction in iron ore prices. MHP (MHPC) was rather inactive but shed 2.6% to USD 9.25 per share. In Warsaw trading, Ukrainian stocks were broadly lower. Kernel (KER) sold off by 4.6% to PLN 73.50

On the currency market, the hryvnia gained 1.3% against the dollar to close at 26.75 UAH/USD amid positive news about the imminent arrival of USD 1bn in fresh IMF loan money. The NBU once again exploited the situation to purchase foreign currency and add to its reserves.

## **Highlights**

## **POLITICS AND ECONOMICS**

and Astarta (AST) fell 1.5% to PLN 67.00.

- Groysman Implies Moscow is Behind "Pro-Ukrainian" Donbass Blockade
- > UkrStat: February CPI Inflation Was Moderate at 1.0% MoM

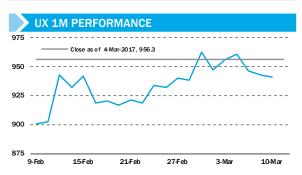
#### STOCKS IN THE NEWS

> Motor Sich's FY16 Net Profit Down 36% YoY to UAH 1050 per Share

# STOCK MARKET PERFORMANCE UX Index RTS Index\* WIG 20 Index\* 1,075 875 775 675 Dec-16 Jan-17 Feb-17 Mar-17

\* rebased

| MARKET INDEXES |        |       |        |       |  |  |  |  |  |  |  |
|----------------|--------|-------|--------|-------|--|--|--|--|--|--|--|
|                | Last   | 1W ch | 1M ch  | YTD   |  |  |  |  |  |  |  |
| UX             | 941.2  | -1.6% | 9.3%   | 18.3% |  |  |  |  |  |  |  |
| RTS            | 1055.9 | -4.7% | -10.5% | -8.4% |  |  |  |  |  |  |  |
| WIG20          | 2200.0 | -1.5% | 5.4%   | 12.9% |  |  |  |  |  |  |  |
| MSCI EM        | 926.1  | -0.5% | 0.7%   | 7.4%  |  |  |  |  |  |  |  |
| S&P 500        | 2372.6 | -0.4% | 3.5%   | 6.0%  |  |  |  |  |  |  |  |



| FIXED INCOME |       |           |           |           |  |  |  |  |  |  |  |
|--------------|-------|-----------|-----------|-----------|--|--|--|--|--|--|--|
|              | Last  | 1W ch     | 1M ch     | YTD       |  |  |  |  |  |  |  |
| EMBI+Global  | 332   | 2.0%      | -3.7%     | -9.1%     |  |  |  |  |  |  |  |
| NBU Key Rate | 14.0% | 0.0 p.p.  | 0.0 p.p.  | 0.0 p.p.  |  |  |  |  |  |  |  |
| Ukraine-19   | 7.4%  | -1.3 p.p. | -1.2 p.p. | 0.1 p.p.  |  |  |  |  |  |  |  |
| Ukraine-27   | 9.1%  | 0.2 p.p.  | 0.5 p.p.  | 0.4 p.p.  |  |  |  |  |  |  |  |
| MHP-20       | 7.4%  | 0.0 p.p.  | -1.0 p.p. | -2.1 p.p. |  |  |  |  |  |  |  |
| UZ Rail-21   | 10.7% | 0.0 p.p.  | -0.1 p.p. | -1.1 p.p. |  |  |  |  |  |  |  |

| CURF | RENCY     |       |       |       |
|------|-----------|-------|-------|-------|
|      | Last, UAH | 1W ch | 1M ch | YTD   |
| USD  | 26.74     | -1.3% | -0.9% | -2.0% |
| EUR  | 28.77     | -0.4% | -0.6% | 1.7%  |
| RUB  | 0.45      | -2.6% | 0.0%  | 2.9%  |

| COMMODITIES   |        |       |       |       |  |  |  |  |  |  |  |
|---------------|--------|-------|-------|-------|--|--|--|--|--|--|--|
|               | Last   | 1W ch | 1M ch | YTD   |  |  |  |  |  |  |  |
| Wheat, USD/t* | 180.0  | 0.6%  | 2.3%  | 4.0%  |  |  |  |  |  |  |  |
| Steel, USD/t  | 497.5  | 2.6%  | 7.6%  | 0.5%  |  |  |  |  |  |  |  |
| Oil, USD/bbl  | 51.4   | -8.1% | -7.2% | -9.6% |  |  |  |  |  |  |  |
| Gold, USD/oz  | 1204.7 | -2.4% | -2.4% | 4.6%  |  |  |  |  |  |  |  |

\*Ukraine FOB

Source: Bloomberg, Ukrainian Exchange



# **Politics and Economics**

March 14, 2017

## Groysman Implies Moscow is Behind "Pro-Ukrainian" Donbass Blockade

by Will Ritter w.ritter@eavex.com.ua

## **NEWS**

Prime Minister Volodymir Groysman condemned the "pro-Ukrainian" paramilitary-led blockade of trade across the Donbass contact line in remarks posted on his social media page on Sunday (Mar 12). Without specifically naming Russia, Groysman said, as reported by the UNIAN news agency, that the blockade is a "hybrid war" tactic and "an attempt to block not railroads, but to block [Ukraine's] economic growth, which has begun to recover", and that "it is unacceptable to destroy the state from the inside." The Prime Minister had previously stated that the blockade is costing Ukraine UAH 2-4bn (USD 70-140mn) per month on lost coal supplies alone. Meanwhile, in Kharkiv province on Sunday in the town of Kupyansk near the Russian border, around 30 paramilitaries attempted to set up a new railroad blockade of trains entering Ukraine from Russia proper. However, according to the Ukrayinska Pravda news site, they were prevented from doing so by local police and some 500 angry citizens, including members of the railroad workers' union. The Donbass blockade, which began on Jan 25, is being implemented by fighters of socalled "volunteer battalions", led by Donbass paramilitary commander and Samopomich party MP Semen Semenchenko (a nom de guerre; his real name is Constantine Grishin) and Volodymir Parasiuk, a hardline nationalist MP from Lviv who is both anti-Russian and anti-Western.

#### **COMMENTARY**

The "Ukrainian nationalist" instigators of the Donbass blockade have an obvious shared goal with the Kremlin: overthrowing or otherwise getting rid of the current democratically-elected pro-Western government in Kyiv. In this sense, we agree with Groysman that the blockaders are essentially making common cause with Moscow against the Groysman Cabinet, President Poroshenko, and the Ukrainian economy. Groysman is definitely right that the Kremlin does not want to see Ukraine's economy recovering at several percent per year while the Russian economy stagnates. We presume it is no coincidence that this blockade activity began only a few days after US President Obama was replaced by new President Donald Trump; in contrast to the Obama administration, which maintained a clear policy of promoting political stability in Kyiv, Trump's administration appears to have little interest in Ukraine and also to lack the needed expertise to keep the US effectively engaged. It is obvious that Poroshenko would have a lot to lose by physically confronting the blockaders, as this might start a chain of violent events that could lead to an overthrow of the government. However, we would argue that Poroshenko also has a lot to lose by allowing a tiny, un-elected, and aggressive armed minority to hijack national border controls and unilaterally dictate trade policy with a country that is still one of Ukraine's largest trading partners. We admit that if Ukraine is really serious about re-orienting the entire national economy westward, there might be some logic to abruptly shutting down all trade with Russia and the occupied Donbass. However, in that case, nobody should pretend that the Ukrainian economy is going to grow at 3-4% for the next couple of years; in such a scenario (definitely not priced into current Ukrainian sovereign bond valuations), further economic contraction is inevitable. The actions of the local citizens at Kupyansk against the blockaders suggest to us that the majority of Ukrainians are not ready to endure additional economic hardships for the sake of this blockade, and in particular the prospect of paying even more for electricity and heating than the increases that the IMF is already mandating.



# **Politics and Economics**

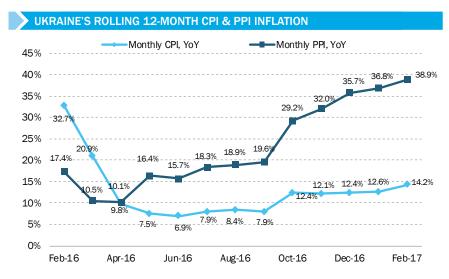
March 14, 2017

# UkrStat: February CPI Inflation Was Moderate at 1.0% MoM

by Dmitry Churin d.churin@eavex.com.ua

## **NEWS**

Ukraine's State Statistics Committee reported that consumer inflation was at 1.0% MoM in February, according to official data released on Thursday (Mar 9). The CPI inflation in year-on-year terms after inclusion of the February 2017 data is 14.2%. UkrStat also reported that producer prices were up 3.1% MoM and 38.9% YoY in February.



Source: State Statistics Committee

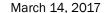
## **COMMENTARY**

The pace of consumer inflation in Ukraine is running marginally above the government's targets. However, a tight monetary policy coupled with the NBU's strategy of keeping the hryvnia fluctuation in a narrow corridor has helped prevent any repeat of the very high inflation seen in 2014-early 2015. In the main consumer basket categories, the highest price growth in February was registered in transportation services (+3.4% MoM). Food and beverage prices rose 1.5% MoM in the period. Meanwhile, the utility service category, which has contributed the lion's share of overall inflation in Ukraine in recent years, inched up 0.2% MoM in February.

The producer price index (PPI) was driven last month by a 5.7% MoM rise in iron ore prices. A notable jump in prices of 7.2% was also registered in the chemical sector.

For March, we see no reason for inflation acceleration, and forecast that the CPI index will increase by 0.7% MoM, which would imply a slowdown in 12-month "headline" inflation from 14.2% to 13.8%.







# Motor Sich's FY16 Net Profit Down 36% YoY to UAH 1050 per Share

by Dmitry Churin

## MOTOR SICH (MSICH UK)

Price: UAH 2,240 Market Cap: USD 174mn

|       | P/B | EV/S | P/E | EV/EBITDA | A Div. Yield |
|-------|-----|------|-----|-----------|--------------|
| 2016E | 0.3 | 0.2  | 2.0 | 0.7       | 1.1%         |
| 2017E | 0.3 | 0.2  | 2.4 | 0.8       | 1.3%         |

## **NEWS**

Zaporizhia-based Motor Sich, Ukraine's monopoly aircraft engine producer, said that its net profit fell 36% YoY to UAH 2.19bn (USD 86mn at the average UAH/USD exchange rate for the period) in FY16, according to the company's official announcement of its Mar 30 annual shareholder meeting. Motor Sich's total assets increased by 22.7% YoY to UAH 25.1bn (USD 965mn) as of end-2016. The full IFRS financial report for 2016 has not been released yet. The company's net profit in 2015 was UAH 3.44bn (USD 158mn at the average UAH/USD exchange rate for 2015).

## **COMMENTARY**

One tricky thing about Motor Sich's financials is that although the lion's share of its sales are in USD or other foreign currencies, the company uses the hryvnia as its reporting currency. This means that the actual year-on-year drop in the company's bottom line for FY16 should be increased to account for 2016's 10% UAH/USD devaluation. Nonetheless, the reported profit for FY16 represents UAH 1052 per share, which means the stock is still valued at P/E of barely more than 2.0x. This very low P/E multiple reflects the sharp drop in the MSICH stock's USD-denominated trading level over the last 5 years, even as the company's profits have remained impressive. The profit figure beat our conservative forecast of UAH 865 profit per share, which we based on dwindling access of the company to the Russian market; in our view, Motor Sich managed to deliver a fairly good profit in this context. However, a warning sign for the company was that 4Q16 earnings plunged 65% YoY to UAH 145 per share from UAH 433 per share seen in 4Q15. Motor Sich's annual meeting at the end of this month is expected to approve a small dividend. Taking into account the company's historical dividend payout ratio, we expect the dividend for FY16 to be UAH 25 per share, implying a 1.1% yield. Motor Sich remains under the control of its longtime CEO (dating from the Soviet era) Vyacheslav Boguslayev, who is believed to be the largest shareholder.

Our base case scenario forecast for Motor Sich's net profit for FY17 is UAH 2.0bn.



# **Recommendations**

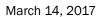
March 14, 2017

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|--|--|-------|--|
|  |  |       |  |
|  |  |       |  |

| Name                  | Ticker  | Price,<br>per share | Target price,<br>per share | Upside, % | Rating | Commentary   |
|-----------------------|---------|---------------------|----------------------------|-----------|--------|--|
| Agriculture           |         | •                   |                            |           | Ü      | ·  |
| Kernel                | KER PW  | 74.2                | 80.0                       | 8%        | HOLD   | With some 95% of its revenue linked to major foreign currencies, hryvnia devaluation is positive for Kernel, and recent changes in Ukraine's tax regime should also benefit the group. With on-demand borrowing access, Kernel is well placed to further consolidate its position in the oilseed crushing industry.                      |
| МНР                   | MHPC LI | 9.1                 | 14.0                       | 54%       | BUY    | MHP could start process of deleveraging which in turn would boost the company's MCap. Also the company has a declared strategy to expand its presence on the MENA and EU markets. MHP continued to increase its export sales, which accounted for 51% of total revenue in 9M16 compared to 45% a year ago.                               |
| Astarta               | AST PW  | 68.0                | 70.0                       | 3%        | HOLD   | The new VAT regime for agro producers will be largely neutral for Astarta, in our view, while recovery of sugar prices bode well for the company's earnings. Astarta is focused on business diversification and cost optimization via improving its energy and operational efficiency.   |
| Agroton               | AGT PW  | 5.38                | 12.0                       | 123%      | BUY    | Agroton unveiled a strategy to increase its land bank from 122,000 ha to 200,000 ha by mid-2019 securing additional lease rights and by acquiring companies that control land plots in Luhansk and Kharkiv region.   |
| IMC                   | IMC PW  | 9.3                 | 13.0                       | 40%       | BUY    | The recent changes in Ukraine's tax legislation are positive for IMC, which is focused growing exportable crops; some 95% of the company's revenue is tied to the dollar. Land bank is targeted to expand by 50% over 2015-20. A high standard of corporate governance makes the stock an attractive play in spite of its low liquidity. |
| AvangardCo            | AVGR LI | 0.7                 | 0.3                        | -56%      | SELL   | Ukraine's new VAT regime for agro producers is negative for Avangard, as its subsidy reimbursements will be reduced. Large room for cost optimization provides a theoretical upside to earnings, but the company's highly volatile financial results have rendered forecasting unreliable.   |
| Ovostar Union         | OVO PW  | 92.9                | 110.0                      | 18%       | BUY    | The company has a strong focus on domestic branded egg sales and successfully expands its export sales to mitigate negative effect from devaluation. Ovostar is in the midst of a long-term expansion that will ultimately see egg output triple over 2012-18E.  |
| Iron Ore              |         |                     |                            |           |        |  |
| Ferrexpo              | FXPO LN | 152.1               | 150.0                      | -1%       | HOLD   | An impressive reduction in the production and other operating cost led to higher profitability. A separate positive factor was an upward price trend for iron ore and steel on global markets.   |
| Specialized Machinery |         |                     |                            |           |        |  |
| Motor Sich            | MSICH   | 2230                | 5250                       | 135%      | BUY    | The reported profit for FY16 represents UAH 1052 per share, which means the stock is still valued at P/E of barely more than 2.0x. Our base case scenario forecast for Motor Sich's net profit for FY17 is UAH 2.0bn, implying EPS of UAH 960.   |
| Oil & Gas             |         |                     |                            |           |        | UNAF stock has been in a local upward trend since December after Parliament cut the production tax   |
| UkrNafta              | UNAF    | 128                 | 270                        | 111%      | BUY    | for oil for 2017.  |
| Concern Galnaftogaz   | GLNG    | 0.15                | 0.24                       | 60%       | BUY    | Galnaftogaz is pursuing a plan to aggressively expand its filling station network.   |
| Regal Petroleum       | RPT LN  | 3.4                 | 15.0                       | 346%      | BUY    | Taking into account that Regal acquired PEP's assets for an estimated value of USD 6.8/boe of 2P reserves, we assume that Regal's potential enterprise value could be as much as USD 92mn.   |
| JKX Oil & Gas         | JKX LN  | 25.5                | 37.0                       | 45%       | HOLD   | The company's balance sheet looks healthy after it successfully restructured its Eurobonds. An overall demand for natural gas in Ukraine remains strong.   |
| Power Utilities       |         |                     |                            |           |        |  |
| DonbasEnergo          | DOEN    | 12.1                | 9.0                        | -26%      | SELL   | The Donetsk separatist government has nationalized DonbasEnergo's Starobeshevo power plant, which previously accounted for about 70% of the company's installed power-generating capacity.   |
| CenterEnergo          | CEEN    | 10.90               | 15.00                      | 38%       | BUY    | CentrEnergo's privatization has been postponed, but the company retains a strong fundamental value due to its large installed electricity generation capacity.   |
| Banks                 |         |                     |                            |           |        |  |
| Raiffeisen Bank Aval  | BAVL    | 0.155               | 0.24                       | 55%       | BUY    | Raiffeisen Aval has a conservative risk policy, and we therefore assume it will manage to weather the current banking crisis in Ukraine and start to generate profits starting from 2016. The EBRD has purchased a 30% stake in the institution.   |

Source: Eavex Research





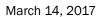


| PRICES AND QU           | OTLO   |                |                  |                 |        |                |                 |           |       |                   |             |                 |
|-------------------------|--------|----------------|------------------|-----------------|--------|----------------|-----------------|-----------|-------|-------------------|-------------|-----------------|
| Name                    | Ticker | Today,<br>UAH* | 52 high,<br>UAH* | 52 low,<br>UAH* | 1W     | Absolute<br>1M | performan<br>3M | ce<br>YtD | Perfo | rmance rela<br>1M | tive to the | UX index<br>YtD |
| UX Index                | UX     | 941.18         | 977.86           | 525.66          | -1.6%  | 9.3%           | 18.7%           | 18.3%     | 0.0%  | 0.0%              | 0.0%        | 0.0%            |
| Steel                   |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Alchevsk Steel          | ALMK   | 0.009          | 0.012            | 0.004           | 5.6%   | 6.8%           | 11.9%           | 14.6%     | 7.2%  | -2.5%             | -6.8%       | -3.6%           |
| Coke                    |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Yasynivsky Coking       | YASK   | 0.190          | 0.270            | 0.100           | 0.0%   | 26.7%          | -20.8%          | -29.6%    | 1.6%  | 17.4%             | -39.5%      | -47.9%          |
| Iron Ore Mining         |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Ferrexpo                | FXPO   | 146.90         | 175.60           | 25.00           | -6.6%  | -8.5%          | 1.7%            | 9.2%      | 5.6%  | -5.0%             | -17.8%      | -9.0%           |
| Railcar Manufacturing   |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Kryukiv Wagon           | KVBZ   | 9.79           | n/a              | n/a             | 1.1%   | -11.0%         | 13.8%           | 11.3%     | 2.7%  | -20.3%            | -4.8%       | -7.0%           |
| Specialized Machinery   |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Motor Sich              | MSICH  | 2240           | 2255             | 934             | -0.1%  | 12.1%          | 21.1%           | 20.6%     | 1.4%  | 2.8%              | 2.4%        | 2.3%            |
| Turboatom               | TATM   | 11.98          | 12.25            | 5.80            | 6.0%   | 19.8%          | 28.8%           | 28.1%     | 7.6%  | 10.5%             | 10.2%       | 9.9%            |
| Telecom                 |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Ukrtelecom              | UTLM   | 0.121          | n/a              | n/a             | -10.2% | -13.4%         | -13.4%          | -26.5%    | -8.6% | -22.7%            | -32.1%      | -44.8%          |
| Oil & Gas               |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Regal Petroleum         | RPT    | 4.13           | 5.50             | 1.75            | -8.8%  | -1.2%          | 10.4%           | 10.4%     | -8.2% | -7.3%             | -10.5%      | -7.8%           |
| JKX Oil                 | JKX    | 26.50          | 33.50            | 16.00           | -8.6%  | -17.2%         | 32.5%           | -12.4%    | 0.2%  | -7.0%             | -26.5%      | -30.7%          |
| Ukrnafta                | UNAF   | 133.5          | 145.4            | 70.5            | -3.3%  | 15.4%          | 23.4%           | 29.4%     | -1.7% | 6.1%              | 4.7%        | 11.1%           |
| Power Utilities         |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Centrenergo             | CEEN   | 11.14          | 11.58            | 4.47            | -2.5%  | 0.4%           | 8.7%            | 7.7%      | -0.9% | -8.9%             | -9.9%       | -10.6%          |
| Donbasenergo            | DOEN   | 12.28          | 16.47            | 9.04            | -3.0%  | -1.4%          | 19.1%           | 16.8%     | -1.4% | -10.7%            | 0.4%        | -1.4%           |
| Zakhidenergo            | ZAEN   | 68.00          | n/a              | n/a             | -1.2%  | 2.7%           | 13.3%           | 8.8%      | 0.4%  | -6.6%             | -5.3%       | -9.5%           |
| Consumer                |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Agroton                 | AGT    | 5.16           | 7.15             | 0.97            | -11.3% | -20.4%         | 27.4%           | 27.4%     | 0.2%  | -9.8%             | -29.7%      | 9.1%            |
| Astarta                 | AST    | 67.00          | 70.00            | 34.51           | -1.5%  | 9.2%           | 25.9%           | 24.0%     | -0.8% | 0.1%              | -0.1%       | 5.7%            |
| Avangardo               | AVGR   | 0.68           | 1.45             | 0.26            | 0.0%   | 41.7%          | 36.0%           | 94.3%     | 0.2%  | 1.6%              | 32.4%       | 76.0%           |
| Industrial Milk Company | IMC    | 9.29           | 9.75             | 6.39            | -0.6%  | 3.3%           | 20.6%           | 15.4%     | -0.2% | 0.9%              | -6.0%       | -2.9%           |
| Kernel                  | KER    | 73.50          | 80.00            | 48.20           | -4.6%  | -4.0%          | 12.2%           | 15.1%     | -0.4% | -3.0%             | -13.3%      | -3.1%           |
| MHPC                    | MHPC   | 9.25           | 10.10            | 7.61            | -2.6%  | 2.8%           | 3.2%            | 5.2%      | -0.7% | -1.1%             | -6.5%       | -13.0%          |
| Milkiland               | MLK    | 2.35           | 2.80             | 1.26            | -2.1%  | -7.1%          | 18.7%           | 17.5%     | 2.3%  | -0.5%             | -16.4%      | -0.8%           |
| Ovostar Union           | OVO    | 92.90          | 98.50            | 84.00           | -0.9%  | 1.5%           | 5.7%            | 7.4%      | 0.2%  | 0.7%              | -7.8%       | -10.9%          |
| Banks                   |        |                |                  |                 |        |                |                 |           |       |                   |             |                 |
| Raiffeisen Bank Aval    | BAVL   | 0.157          | 0.170            | 0.059           | -0.6%  | 12.7%          | 22.3%           | 18.7%     | 1.0%  | 3.4%              | 3.7%        | 0.5%            |

Source: Bloomberg

\* companies listed abroad are in traded currency







|                       |        | N     | et Sales     |       | EBITDA       |       | EBITDA margin |              | Net Profit |            | Net Profit margin |                  |       |        |        |       |
|-----------------------|--------|-------|--------------|-------|--------------|-------|---------------|--------------|------------|------------|-------------------|------------------|-------|--------|--------|-------|
| Name                  | Ticker | 2015  | 2016E        | 2017E | 2015         | 2016E | 2017E         | 2015         | 2016E      | Ū          |                   |                  | 2017E | 2015   |        | 2017E |
| Iron Oro Mining       |        | 2015  | 20165        | 2017E | 2015         | 20165 | 2017E         | 2015         | 2016E      | 2017E      | 2015              | 20165            | 2017E | 2015   | 20105  | 20171 |
| Iron Ore Mining       | FXPO   | 004   | 050          | 4.005 | 242          | 200   | 405           | 20.6%        | 24.60/     | 20.00/     | 24                | 400              | 042   | 2.20/  | 40.00/ | 19.79 |
| Ferrexpo              | FAPO   | 961   | 950          | 1,235 | 313          | 300   | 405           | 32.6%        | 31.6%      | 32.8%      | 31                | 180              | 243   | 3.3%   | 18.9%  | 13.7  |
| Railcar Manufacturing |        |       |              |       |              |       |               |              |            |            |                   |                  |       |        |        |       |
| Kryukiv Wagon         | KVBZ   | 41    | 67           | 55    | -15          | 1     | 6             | -37.1%       | 0.9%       | 11.0%      | -19               | -4               | 2     | -46.3% | -5.9%  | 3.3   |
| Specialized Machinery |        |       |              |       |              |       |               |              |            |            |                   |                  |       |        |        |       |
| Turboatom             | TATM   | 128   | 98           | 99    | 87           | 33    | 35            | 67.9%        | 34.0%      | 35.2%      | 75                | 27               | 28    | 58.3%  | 28.0%  | 27.8  |
| Motor Sich            | MSICH  | 697   | 655          | 676   | 237          | 180   | 151           | 33.9%        | 27.5%      | 22.3%      | 158               | 86               | 74    | 22.6%  | 13.1%  | 10.99 |
| Oil & Gas             |        |       |              |       |              |       |               |              |            |            |                   |                  |       |        |        |       |
| Ukrnafta              | UNAF   | 1,319 | 902          | 1,184 | -101         | 114   | 151           | -7.7%        | 12.6%      | 12.7%      | -250              | 31               | 74    | -18.9% | 3.5%   | 6.29  |
| Regal Petroleum       | RPT    | 22    | 25           | 27    | 10           | 10    | 15            | 45.5%        | 40.4%      | 55.6%      | -1                | 0                | 1     | na     | 0.0%   | 3.79  |
| JKX Oil               | JKX    | 89    | 80           | 95    | 17           | 29    | 34            | 19.1%        | 36.3%      | 35.8%      | -82               | -20              | 3     | -92.1% | -25.0% | 3.29  |
| Electric Utilities    |        |       |              |       |              |       |               |              |            |            |                   |                  |       |        |        |       |
| Centrenergo           | CEEN   | 315   | 333          | 391   | 13           | 37    | 40            | 4.2%         | 11.0%      | 10.2%      | 3                 | 43               | 26    | 1.0%   | 12.9%  | 6.6%  |
| Donbasenergo          | DOEN   | 190   | 168          | 147   | -12          | 6     | 5             | -6.5%        | 3.5%       | 3.3%       | -9                | 2                | 1     | -4.6%  | 1.2%   | 1.0%  |
| Consumer              |        |       |              |       |              |       |               |              |            |            |                   |                  |       |        |        |       |
| MHP                   | MHPC   | 1,183 | 1,200        | 1,420 | 459          | 404   | 490           | 38.8%        | 33.6%      | 34.5%      | -126              | 130              | 170   | -10.6% | 10.8%  | 12.09 |
| Kernel                | KER    | 2,330 | 1,989        | 2,128 | 397          | 346   | 381           | 17.0%        | 17.4%      | 17.9%      | 101               | 225              | 282   | 4.3%   | 11.3%  | 13.29 |
| Astarta               | AST    | 349   | 324          | 359   | 144          | 164   | 171           | 41.4%        | 50.5%      | 47.6%      | 18                | 104              | 115   | 5.1%   | 32.0%  | 32.09 |
| Avangardco            | AVGR   | 230   | 170          | 180   | -69          | -1    | 27            | -30.2%       | -0.6%      | 15.0%      | -158              | -45              | 5     | -68.9% | -26.5% | 2.89  |
| Ovostar               | OVO    | 76    | 84           | 90    | 35           | 40    | 43            | 46.0%        | 47.7%      | 48.2%      | 32                | 35               | 37    | 42.3%  | 41.8%  | 41.19 |
| Banks                 |        |       | Total Assets |       | Total Equity |       | ity           | Total Income |            | Net Profit |                   | Return on Equity |       |        |        |       |
| Raiffeisen Bank Aval  | BAVL   | 1,958 | 1,984        | 1,934 | 261          | 332   | 347           | 216          | 204        | 228        | -66               | 150              | 228   | -25.3% | 45.2%  | 65.7  |

Source: Eavex Research







| MAIN TRADING          | G MULTIPLE | ES     |       |         |        |      |       |       |      |           |           |      |          |       |
|-----------------------|------------|--------|-------|---------|--------|------|-------|-------|------|-----------|-----------|------|----------|-------|
| Name                  | Ticker     | МСар   |       | e Float | EV     | 0045 | P/E   | 00175 |      | EV/EBITD/ |           |      | EV/Sales |       |
| Iron Ore Mining       |            | USD mn | %     | USD mn  | USD mn | 2015 | 2016E | 2017E | 2015 | 2016E     | 2017E     | 2015 | 2016E    | 2017E |
| Ferrexpo              | FXPO       | 1,049  | 24.0% | 252     | 1,799  | >30  | 5.8   | 4.3   | 5.7  | 6.0       | 4.4       | 1.9  | 1.9      | 1.5   |
| ·                     | FAFO       | 1,049  | 24.0% | 252     | 1,799  | >30  | 5.6   | 4.5   | 5.7  | 6.0       | 4.4       | 1.9  | 1.9      | 1.5   |
| Railcar Manufacturing | 10/07      | 44     | F 00/ | 0       | 20     |      |       | 00.4  |      | . 20      | <b>50</b> | 0.0  | 0.5      | 0.7   |
| Krukiv Wagon          | KVBZ       | 41     | 5.0%  | 2       | 36     | neg  | neg   | 22.4  | neg  | >30       | 5.9       | 0.9  | 0.5      | 0.7   |
| Specialized Machinery |            |        |       |         |        |      |       |       |      |           |           |      |          |       |
| Turboatom             | TATM       | 54     | 5.8%  | 3       | -32    | 0.7  | 2.0   | 2.0   | -0.4 | -1.0      | -0.9      | -0.2 | -0.3     | -0.3  |
| Motor Sich            | MSICH      | 171    | 24.0% | 41      | 124    | 1.1  | 2.0   | 2.3   | 0.5  | 0.7       | 0.8       | 0.2  | 0.2      | 0.2   |
| Oil & Gas             |            |        |       |         |        |      |       |       |      |           |           |      |          |       |
| Ukrnafta              | UNAF       | 266    | 3.0%  | 8       | 256    | neg  | 8.5   | 3.6   | neg  | 2.2       | 1.7       | 0.2  | 0.3      | 0.2   |
| Regal Petroleum       | RPT        | 16     | 21.6% | 3       | -3     | neg  | n/a   | 16.0  | n/a  | n/a       | n/a       | n/a  | n/a      | n/a   |
| JKX Oil & Gas         | JKX        | 55     | 50.4% | 28      | 164    | neg  | neg   | 18.4  | 9.7  | 5.6       | 4.8       | 1.8  | 2.0      | 1.7   |
| Electric Utilities    |            |        |       |         |        |      |       |       |      |           |           |      |          |       |
| CentrEnergo           | CEEN       | 151    | 21.7% | 33      | 119    | >30  | 3.5   | 5.9   | 9.1  | 3.2       | 3.0       | 0.4  | 0.4      | 0.3   |
| DonbasEnergo          | DOEN       | 11     | 14.2% | 2       | 24     | neg  | 5.5   | 7.3   | neg  | 4.1       | 5.1       | 0.1  | 0.1      | 0.2   |
| Consumer              |            |        |       |         |        |      |       |       |      |           |           |      |          |       |
| МНР                   | MHPC       | 977    | 34.1% | 333     | 2,137  | neg  | 7.5   | 5.7   | 4.7  | 5.3       | 4.4       | 1.8  | 1.8      | 1.5   |
| Kernel                | KER        | 1,437  | 61.8% | 887     | 1,763  | 14.2 | 6.4   | 5.1   | 4.4  | 5.1       | 4.6       | 0.8  | 0.9      | 0.8   |
| Astarta               | AST        | 411    | 37.0% | 152     | 570    | 23.2 | 4.0   | 3.6   | 3.9  | 3.5       | 3.3       | 1.6  | 1.8      | 1.6   |
| Avangardco            | AVGR       | 43     | 22.5% | 10      | 378    | neg  | neg   | 8.7   | neg  | neg       | 14.0      | 1.6  | 2.2      | 2.1   |
| Ovostar               | OVO        | 137    | 25.0% | 34      | 142    | 4.3  | 3.9   | 3.7   | 4.1  | 3.5       | 3.3       | 1.9  | 1.7      | 1.6   |
| Banks                 |            |        |       |         |        |      | P/E   |       |      | P/Book    |           |      | P/Assets |       |
| Raiffeisen Bank Aval  | BAVL       | 354    | 1.8%  | 6       |        | neg  | 2.4   | 2.7   | 1.4  | 1.1       | 1.0       | 0.18 | 0.18     | 0.18  |

Source: Eavex Research



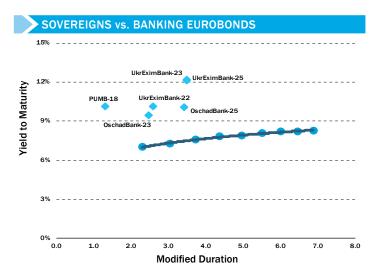


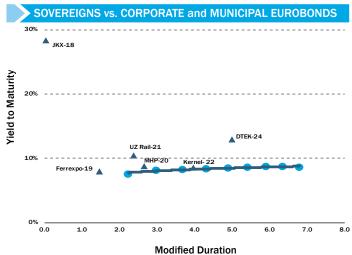
March 14, 2017

|                           | Price | Price | YTM    | YTM    | Price chg. | Modified |         | Coupon | Maturity                    | Volume |           |
|---------------------------|-------|-------|--------|--------|------------|----------|---------|--------|-----------------------------|--------|-----------|
| Issue                     | (Bid) | (Ask) | (Bid)  | (Ask)  | (YTD)      | Duration | Coupon  | Period | Date                        | USD mn | Ratings   |
| Sovereign Eurobonds       |       |       |        |        |            |          |         |        |                             |        |           |
| Ukraine, 2019             | 100.6 | 101.0 | 7.5%   | 7.3%   | -0.2%      | 2.2      | 7.75%   | S/A    | 1 Sept 2019                 | 1,744  | Caa3/B-/E |
| Ukraine, 2020             | 99.3  | 99.8  | 8.0%   | 7.8%   | 0.3%       | 3.0      | 7.75%   | S/A    | 1 Sept 2020                 | 1,780  | Caa3/B-/I |
| Ukraine, 2021             | 97.6  | 98.6  | 8.4%   | 8.1%   | 0.1%       | 3.7      | 7.75%   | S/A    | 1 Sept 2021                 | 1,409  | Caa3/B-/  |
| Ukraine, 2022             | 96.3  | 97.3  | 8.6%   | 8.4%   | -0.3%      | 4.3      | 7.75%   | S/A    | 1 Sept 2022                 | 1,384  | Caa3/B-/I |
| Ukraine, 2023             | 94.6  | 95.6  | 8.9%   | 8.6%   | -0.8%      | 4.9      | 7.75%   | S/A    | 1 Sept 2023                 | 1,355  | Caa3/B-/I |
| Ukraine, 2024             | 92.9  | 93.9  | 9.1%   | 8.9%   | -1.7%      | 5.5      | 7.75%   | S/A    | 1 Sept 2024                 | 1,339  | Caa3/B-/I |
| Ukraine, 2025             | 91.5  | 92.5  | 9.2%   | 9.0%   | -2.1%      | 6.0      | 7.75%   | S/A    | 1 Sept 2025                 | 1,329  | Caa3/B-/  |
| Ukraine, 2026             | 91.1  | 91.9  | 9.2%   | 9.0%   | -2.4%      | 6.4      | 7.75%   | S/A    | 1 Sept 2026                 | 1,318  | Caa3/B-/  |
| Ukraine, 2027             | 90.8  | 91.5  | 9.1%   | 9.0%   | -2.5%      | 6.9      | 7.75%   | S/A    | 1 Sept 2027                 | 1,307  | Caa3/B-/  |
| Ukraine, GDP-linked (VRI) | 30.3  | 31.0  | n/a    | n/a    | 0.4%       | n/a      | 0.00%   | S/A    | 31 May 2040                 | 3,214  | /B-/      |
| Corporate Eurobonds       |       |       |        |        |            |          |         |        |                             |        |           |
| Agroton, 2019             | 14.1  | 25.9  | 133.4% | 84.6%  | 0.0%       | 1.4      | 6.00%   | S/A    | 14 Jul 2019                 | 18     | //        |
| Kernel, 2022              | 102.8 | 103.5 | 8.0%   | 7.9%   | 3.2%       | 3.9      | 8.75%   | S/A    | 31 Jan 2022                 | 500    | /B/B+     |
| MHP, 2020                 | 101.8 | 102.7 | 7.6%   | 7.2%   | 5.9%       | 2.6      | 8.25%   | S/A    | 2 Apr 2020                  | 750    | /B-/B-    |
| Avangardco, 2018          | 30.0  | 32.3  | 110.7% | 103.2% | 5.4%       | 1.0      | 10.00%  | S/A    | 29 Oct 2018                 | 206    | //        |
| UkrLandFarming, 2018      | 30.0  | 33.1  | 185.2% | 166.8% | 2.9%       | 0.5      | 10.88%  | S/A    | 26 Mar 2018                 | 500    | /CC/      |
| Mriya, 2016               | 6.9   | 8.9   | n/a    | n/a    | n/a        | n/a      | 10.95%  | S/A    | 30 Mar 2016                 | 72     | IN DEFAU  |
| Mriya, 2018               | 6.9   | 8.9   | n/a    | n/a    | n/a        | n/a      | 9.45%   | S/A    | 19 Apr 2018                 | 400    | IN DEFAU  |
| DTEK, 2024                | 84.0  | 85.0  | 14.0%  | 13.7%  | -5.6%      | 5.5      | 10.75%  | S/A    | 31 Dec 2024                 | 1,275  | //        |
| Metinvest, 2016           | 95.3  | 97.6  | n/a    | n/a    | 4.3%       | n/a      | 10.25%  | S/A    | 31 Jan 2016                 | 85     | //C       |
| Metinvest, 2017           | 96.1  | 98.0  | n/a    | n/a    | 8.7%       | n/a      | 10.50%  | S/A    | 28 Nov 2017                 | 290    | //C       |
| Metinvest, 2018           | 96.0  | 97.7  | n/a    | n/a    | 4.7%       | n/a      | 8.75%   | S/A    | 14 Feb 2018                 | 750    | //C       |
| Ferrexpo, 2019            | 102.8 | 103.6 | 8.9%   | 8.4%   | 2.4%       | 1.4      | 10.375% | S/A    | 07 Apr 2019                 | 186    | Caa3/CCC/ |
| Ferrexpo, 2019            | 96.0  | 97.7  | 9.0%   | 8.6%   | 1.7%       | 1.4      | 10.375% | S/A    | 07 Apr 2019                 | 161    | Caa3/CCC/ |
| UZ Rail, 2021             | 97.6  | 98.7  | 10.6%  | 10.2%  | 2.9%       | 2.4      | 9.88%   | S/A    | 15 Sept 2021                | 500    | /CCC+/C0  |
| Interepipe, 2017          | 25.0  | 30.0  | n/a    | n/a    | n/a        | 0.1      | 10.25%  | S/A    | 2 Aug 2017                  | 200    | IN DEFAU  |
| JKX Oil&Gas, 2018         | 85.1  | 94.8  | 21.0%  | 16.3%  | 5.4%       | 2.3      | 8.00%   | S/A    | 19 Feb 2018                 | 16     | //        |
| Bank Eurobonds            |       |       |        |        |            |          |         | -,     |                             |        | ,,        |
| Fin&Credit Bank, 2019     | 0.5   | 1.8   | n/a    | n/a    | 13.0%      | n/a      | 9.25%   | S/A    | 25 Jan 2019                 | 100    | IN DEFAUI |
| PUMB, 2018                | 98.6  | 100.7 | 11.9%  | 10.5%  | -1.8%      | 1.1      | 11.00%  | Q      | 31 Dec 2018                 | 275    | //        |
| Nadra Bank, 2018          | 0.3   | 1.6   | n/a    | n/a    | -1.3%      | n/a      | 6.25%   | A      | 31 Jul 2018                 | 60     | IN DEFAU  |
| PrivatBank, 2018-2        | 23.0  | 26.5  | n/a    | n/a    | 45.6%      | 1.5      | 10.25%  | S/A    | 23 Jan 2018                 | 200    | IN DEFAU  |
| PrivatBank, 2021          | 15.0  | 20.0  | n/a    | n/a    | 34.6%      | 1.6      | 11.00%  | S/A    | 09 Feb 2021                 | 220    | IN DEFAU  |
| PrivatBank, 2018          | 28.2  | 30.9  | n/a    | n/a    | 122.1%     | 0.5      | 10.88%  | S/A    | 28 Feb 2018                 | 175    | IN DEFAU  |
| UkrEximBank, 2022         | 99.8  | 100.6 | 9.7%   | 9.5%   | 2.2%       | 2.4      | 9.625%  | S/A    | 27 Apr 2022                 | 750    | Caa3//E   |
| UkrEximBank, 2023         | 88.5  | 90.7  | 11.1%  | 10.6%  | 8.6%       | 3.5      | 7.51%   | S/A    | 9 Feb 2023                  | 125    | Caa3//C0  |
| UkrEximBank, 2025         | 97.2  | 98.1  | 12.3%  | 12.0%  | 2.8%       | 3.5      | 9.75%   | S/A    | 22 Jan 2025                 | 600    | Caa3//E   |
| VAB Bank, 2019            | n/a   | n/a   | n/a    | n/a    | n/a        | n/a      | 9.00%   | Q      | 14 Jun 2019                 | 88     | IN DEFAU  |
| Oschadbank, 2023          | 98.8  | 99.7  | 9.6%   | 9.4%   | 1.8%       | 2.4      | 8.25%   | S/A    | 14 Juli 2019<br>10 Mar 2023 | 700    | Caa3//E   |
| Oschadbank, 2025          | 97.1  | 98.0  | 10.2%  | 10.0%  | 3.2%       | 3.2      | 8.88%   | S/A    | 20 Mar 2025                 | 500    | Caa3//E   |
|                           | J1.1  | 55.0  | 10.270 | 10.070 | J.Z/0      | 5.2      | 0.0070  | O/ A   | 20 14101 2020               | 300    | 0aa3//E   |
| Municipal Eurobonds       | 65.5  | 75.0  | m /-   | m /-   | 0.50/      | w /-     | 0.000/  | 0./4   | C Nov COAF                  | 101    | IN DEE    |
| City of Kyiv, 2015        | 65.5  | 75.0  | n/a    | n/a    | -8.5%      | n/a      | 8.00%   | S/A    | 6 Nov 2015                  | 101    | IN DEFAU  |

<sup>1</sup>Moody's/S&P/Fitch

Source: Bloomberg, Chonds, Eavex Research







| UKRAINIAN       | DOMESTIC BON | IDS         |           |           |                      |        |                  |               |                  |
|-----------------|--------------|-------------|-----------|-----------|----------------------|--------|------------------|---------------|------------------|
| Issue           | Price (Bid)  | Price (Ask) | YTM (Bid) | YTM (Ask) | Modified<br>Duration | Coupon | Coupon<br>Period | Maturity Date | Volume<br>UAH mn |
| UAH denominated | l Bonds      |             |           |           |                      |        |                  |               |                  |
| UA4000142665    |              |             | 15.50%    | 14.85%    | n/a                  | 19.50% | S/A              | 19 Jul 2017   | n/a              |
|                 |              |             |           |           |                      |        |                  |               |                  |
|                 |              |             |           |           |                      |        |                  |               |                  |
| VAT Bonds       |              |             |           |           |                      |        |                  |               |                  |
| UA4000185151    |              |             | 15.90%    | 15.30%    | 1.9                  | 9.50%  | S/A              | 8 Jul 2019    | 3,577            |
| UA4000185557    |              |             | 15.90%    | 15.30%    | 1.9                  | 9.50%  | S/A              | 22 Jul 2019   | 2,171            |
| UA4000186159    |              |             | 15.90%    | 15.30%    | 1.9                  | 9.50%  | S/A              | 20 Aug 2019   | 955              |

Source: Bloomberg, Chonds, Eavex Research



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