

# **Weekly Market Monitor**

October 9, 2017

### **Stock Market Update**

### Equity

It was an active week on the Ukrainian Stock Exchange amid positive news that Parliament finally adopted a long-awaited pension reform bill, proving that the reform agenda in Ukraine is still alive and well despite slower-than-hoped-for progress. Although it is not yet clear if the approved pension overhaul meets all the requirements of the IMF, heavy opposition from Ukraine's irresponsible populist parties indicates that tough but necessary measures have been included. Of course, it should be stressed that the pension reform looks like the easiest target in political terms of the key reform triad that also includes heating tariff increases and lifting the country's prohibition on farmland sales. President Poroshenko now looks likely to prioritize his immediate political interests over long-term reform goals ahead of his expected reelection campaign.

The UX index advanced by 2.8% to close at 1218 points. UkrNafta (UNAF) was highly volatile, reaching the UAH 150 level but then declining under profit taking back to UAH 146 and ending with a 3.3% rise for the week. The company resumed oil & gas extraction on 9 fields after their production license restoration. Motor Sich (MSICH) picked up 1.5% to finish at UAH 2945 but faces a strong technical resistance barrier at the UAH 3000 line. CentrEnergo (CEEN) recovered part of its recent losses, with the stock bouncing back by 6.8% to UAH 10.90 on expectations that the company will not manage to de-list its shares from public trading despite last month's statement of intent. The issue will be voted on at a shareholder meeting scheduled for this Wednesday. A similar vote to de-list at majority state-owned TurboAtom (TATM) on Oct 3 did not take place.

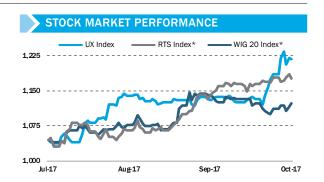
In London trading, Ferrexpo (FXPO) again approached GBp 300 level, adding 1.6%. Warsaw-listed Kernel (KER) sold off by 7.4% to PLN 51.50 and low-liquidity Agroton (AGT) extended its losing run by additional 10% to close at PLN 3.84.

The hryvnia weakened by another 0.7% to 26.76 UAH/USD amid heavy volatility that saw the currency trading as low as 27.20 at midweek, forcing the National Bank to intervene on the market by selling hard currencies, including a USD 100mn auction. We suppose that Naftogaz may have been buying up dollars amid seasonal purchases of imported natural gas. The NBU reported that its foreign currency reserves stood at USD 18.6bn as of 1 Oct 2017.

## **Highlights**

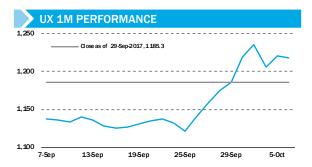
### **POLITICS AND ECONOMICS**

- > Europe, US Praise Kyiv After Donbass Framework Extended
- Groysman Says Education Law Doesn't Violate Minority Rights
- > Reform Hikes Pension Qualification Period to 25 Years



\* rebased

| MARKE   | T INDEXES |       |       |       |
|---------|-----------|-------|-------|-------|
|         | Last      | 1W ch | 1M ch | YTD   |
| UX      | 1218.3    | 2.8%  | 7.9%  | 53.1% |
| RTS     | 1134.3    | -0.2% | 3.0%  | -1.6% |
| WIG20   | 2479.5    | 1.1%  | -1.5% | 27.3% |
| MSCI EM | 1103.1    | 2.0%  | 1.7%  | 27.9% |
| S&P 500 | 2549.3    | 1.2%  | 3.7%  | 13.9% |



| FIXED INC    | ОМЕ   |           |           |           |
|--------------|-------|-----------|-----------|-----------|
|              | Last  | 1W ch     | 1M ch     | YTD       |
| EMBI+Global  | 305   | -0.8%     | -5.1%     | -16.5%    |
| NBU Key Rate | 12.5% | 0.0 p.p.  | 0.0 p.p.  | -1.5 p.p. |
| Ukraine-19   | 4.8%  | -1.8 p.p. | -2.0 p.p. | -2.5 p.p. |
| Ukraine-27   | 7.2%  | -0.1 p.p. | -0.2 p.p. | -1.5 p.p. |
| MHP-20       | 4.7%  | -0.1 p.p. | -0.4 p.p. | -4.8 p.p. |
| UZ Rail-21   | 6.9%  | -0.1 p.p. | -0.8 p.p. | -4.8 p.p. |

| CURF | RENCY     |       |       |       |
|------|-----------|-------|-------|-------|
|      | Last, UAH | 1W ch | 1M ch | YTD   |
| USD  | 26.76     | 0.7%  | 3.2%  | -2.0% |
| EUR  | 31.39     | -0.2% | 1.6%  | 11.0% |
| RUB  | 0.46      | 1.0%  | 2.0%  | 4.4%  |

| COMMOD        | ITIES  |       |       |       |
|---------------|--------|-------|-------|-------|
|               | Last   | 1W ch | 1M ch | YTD   |
| Wheat, USD/t* | 179.0  | 1.7%  | 8.2%  | 3.5%  |
| Steel, USD/t  | 597.5  | 0.8%  | 8.1%  | 20.7% |
| Oil, USD/bbl  | 55.6   | -2.1% | 4.2%  | -2.1% |
| Gold, USD/oz  | 1276.6 | -0.3% | -4.7% | 10.8% |

\*Ukraine FOB

Source: Bloomberg, Ukrainian Exchange



## **Politics and Economics**

October 9, 2017

## Europe, US Praise Kyiv After Donbass Framework Extended

by Will Ritter
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### **NEWS**

Key Western diplomatic figures, including US special representative Kurt Volker and German Foreign Minister Sigmar Gabriel, praised Ukraine late last week for extending by one year the country's law that governs relations with the territories of Eastern Ukraine occupied by pro-Russian separatists. The law was extended on Friday (Oct 7) in Parliament at the urging of President Poroshenko and National Security Council (RNBO) head Oleksandr Turchinov by 229 votes, just 3 more than the minimum, with violent protests taking place outside the Parliament building on Thursday while the measure was being discussed and fights occurring among parliamentarians inside the building. The extension was pushed through over the objections of Yulia Tymoshenko's Batkivschyna faction and Lviv mayor Andriy Sadoviy's Samopomich faction, with the latter immediately expelling one of their own MPs who voted in favor of the measure. Along with non-affiliated nationalist MPs, the opposition argued that the Donbass law offers too many concessions to Russia and to the authorities of the occupied territories. The extension was pushed over the line by support from the OppoBloc, the successor to ex-President Yanukovich's Party of Regions. Failure to approve the extension would have closed the door on Kyiv's commitment to abiding by the Minsk peace accords signed in early 2015, which sharply slowed the Donbass fighting.

### **COMMENTARY**

Pushing through the compromise on the Donbass, and thus paving the minimum lip service to Minsk and avoiding any steps that could lead to military re-escalation was an absolutely critical step in maintaining Western support for Ukraine, as the West has zero interest in backing Ukrainian ideological nationalism and is primarily focused on keeping the peace. Importantly, the Donbass extension is a political defeat for Moscow, which was rooting against passage in the hopes of seeing new political instability in Kyiv. It should be noted that while the violent protests outside Parliament were a serious event, they were considerably weaker than when the Donbass law was first approved two years ago, when 3 National Guardsmen died defending the building. The vote also demonstrates the significance of Turchinov as a key Poroshenko ally against Turchinov's own longtime political partner Tymoshenko. This vote shows even more clearly that Batkivschyna, Samopomich and the "independent" hardline nationalist MPs like Volodymir Parasiuk are far more focused on hot-button ideological issues than they are on Western-style reforms or real anti-corruption measures. Increasingly, the pairing of hard-line nationalist ideology with so-called anti-corruption crusading and opposition to IMF-mandated economic measures, which is embodied by Samopomich in particular, looks like a losing political formula, and we think this could open the door for a less ideological anti-corruption party in the next election.



## **Politics and Economics**

October 9, 2017

# **Groysman Says Education Law Doesn't Violate Minority Rights**

by Will Ritter
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### **NEWS**

Prime Minister Volodymir Groysman last week denied that Ukraine's new national education law violates minority rights by mandating that the education of all children be conducted in the Ukrainian language from the 5th grade onward. The passage of the law two weeks ago has provoked a sharp backlash from the governments of European Union member countries Romania and (especially) Hungary, as there are substantial Romanian and Hungarian communities living in Chernivtsi and TransCarpathia provinces, respectively. The Russian government also joined the criticism after Romania and Hungary made their initial complaints, claiming that Kyiv is trying to "create a mono-ethnic state". The Budapest government declared that it intends to block all European integration initiative of Ukraine until the issue is resolved. The EU's PACE oversight body is due to examine the new law this week.

### **COMMENTARY**

Once again, Kyiv has unfortunately shown that it has a tone-deaf approach in dealing with its non-Russian neighbor countries. It is clear that the Hungarian and Romanian languages represent no threat to Ukrainian identity in their rather small communities, and that Kyiv should have gone out of its way to avoid a conflict with these countries by creating some reasonable exceptions in the education law. The main language problem in Ukraine is that all the laws prioritizing Ukrainian over Russian in the education sphere have been routinely flouted for 25 years throughout southern and eastern Ukraine, and any new laws should therefore be directly aimed at changing this situation in a gradual and peaceful manner. Clearly, in the Russian-speaking half of Ukraine, it is the Ukrainian language which needs to be protected from Russian, and not the other way around. This latest spat with Romania and Hungary unfortunately gives ammunition to the bogus charge from Moscow that Ukraine discriminates against Russian speakers.



## **Politics and Economics**

October 9, 2017

# Reform Hikes Pension Qualification Period to 25 Years

by Dmitry Churin d.churin@eavex.com.ua

#### **NEWS**

Ukraine's Parliament approved a final bill on pension reform on Tuesday (Oct 3) that increases the minimum pensionable service period from 15 to 25 years starting on 1 Jan 2018. A total of 288 lawmakers out of the chamber's 422 members voted for the bill, which needed 226 votes to pass.

Among other things, the law envisages continuing to raise the minimum length of pensionable service annually by one year, until it reaches 35 years in 2028. Citizens who won't have 25 years of pensionable service will be assigned government social assistance upon reaching the age of 65.

The law also envisages the introduction of a accumulative system of compulsory pension insurance starting in 2019.

In addition, the bill proposes to get rid of early retirement (except for artists), leaving so-called "preferential" retirement only for those who work in hazardous conditions, people with disabilities, mothers who raised five children, those disabled from childhood (at 50), and participants in military action (at 55 provided 22 years of pensionable service).

Parliament ordered the Cabinet of Ministers to prepare a separate bill on revising military pensions by Nov 1 and a separate bill on the introduction of a professional pension system within six months, as well as to conduct of an audit at the country's Pension Fund.

### **COMMENTARY**

Ukraine has consistently run a gigantic deficit of around 6% of GDP in its pension system (UAH 142bn this year) due to too-generous terms that are out of line with what the country can afford. Therefore, we believe that passing the pension reform - even if it falls short of what the IMF demanded in a few spots - is an impressive achievement for the Poroshenko government, as it was very difficult to push the bill through the Parliament amid always-strong populist sentiment in the country. The number of pensioners in Ukraine is 12mn people, approaching 30% of the total population. Although the average pension payment amounts just near UAH 2000 per month (USD 75), there are some citizens who receive pensions that are far higher; the new law limits the maximum amount which falls under a payment of a single social contribution at 15 minimum wages (USD 1800 at the moment).

We believe that Ukraine needs further reforms to achieve GDP growth higher than the current 2% annual levels. At the top of the list of needed reforms is the legalization of farmland sales and reform of the judiciary system.

It is not immediately clear whether the pension reform alone will be enough to unlock the next USD 1.9bn loan disbursement from the IMF, but given the apparent decision by President Poroshenko and Prime Minister Groysman to freeze residential heating tariffs this winter, Kyiv may have decided that it is able to do without the IMF money for now.



## Recommendations

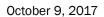
October 9, 2017

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| EAV | 'EX F | <b>RECO</b> | MMEN | IDAH   | UNS  |

| Name                  | Ticker  | Price,<br>per share | Target price,<br>per share | Upside, % | Rating | Commentary   |
|-----------------------|---------|---------------------|----------------------------|-----------|--------|--|
| Agriculture           |         |                     |                            |           |        |  |
| Kernel                | KER PW  | 51.3                | 80.0                       | 56%       | BUY    | With some 95% of its revenue linked to major foreign currencies, hryvnia devaluation is positive for Kernel, and recent changes in Ukraine's tax regime should also benefit the group. With on-demand borrowing access, Kernel is well placed to further consolidate its position in the oilseed crushing industry.                      |
| МНР                   | MHPC LI | 10.9                | 14.0                       | 29%       | BUY    | MHP could start process of deleveraging which in turn would boost the company's MCap. Also the company has a declared strategy to expand its presence on the MENA and EU markets. MHP continued to increase its export sales, which accounted for 51% of total revenue in 9M16 compared to 45% a year ago.                               |
| Astarta               | AST PW  | 51.5                | 70.0                       | 36%       | BUY    | The new VAT regime for agro producers will be largely neutral for Astarta, in our view, while recovery of sugar prices bode well for the company's earnings. Astarta is focused on business diversification and cost optimization via improving its energy and operational efficiency.   |
| Agroton               | AGT PW  | 3.96                | 12.0                       | 203%      | BUY    | Agroton unveiled a strategy to increase its land bank from 122,000 ha to 200,000 ha by mid-2019 securing additional lease rights and by acquiring companies that control land plots in Luhansk and Kharkiv region.   |
| IMC                   | IMC PW  | 10.8                | 13.0                       | 20%       | BUY    | The recent changes in Ukraine's tax legislation are positive for IMC, which is focused growing exportable crops; some 95% of the company's revenue is tied to the dollar. Land bank is targeted to expand by 50% over 2015-20. A high standard of corporate governance makes the stock an attractive play in spite of its low liquidity. |
| AvangardCo            | AVGR LI | 0.6                 | 0.3                        | -48%      | SELL   | Ukraine's new VAT regime for agro producers is negative for Avangard, as its subsidy reimbursements will be reduced. Large room for cost optimization provides a theoretical upside to earnings, but the company's highly volatile financial results have rendered forecasting unreliable.   |
| Ovostar Union         | OVO PW  | 105.0               | 110.0                      | 5%        | HOLD   | The company has a strong focus on domestic branded egg sales and successfully expands its export sales to mitigate negative effect from devaluation. Ovostar is in the midst of a long-term expansion that will ultimately see egg output triple over 2012-18E.  |
| Iron Ore              |         |                     |                            |           |        |  |
| Ferrexpo              | FXPO LN | 293.9               | -                          |           | U/R    | An impressive reduction in the production and other operating cost led to higher profitability. A separate positive factor was an upward price trend for iron ore and steel on global markets.   |
| Specialized Machinery |         |                     |                            |           |        |  |
| Motor Sich            | MSICH   | 2945                | 5250                       | 78%       | BUY    | The reported profit for 1H17 represents UAH 1101 per share, which means the stock is still valued at P/E of barely more than 2.0x. Our base case scenario forecast for Motor Sich's net profit for FY17 is UAH 3.0bn, implying EPS of UAH 1440.  |
| Oil & Gas             |         |                     |                            |           |        |  |
| UkrNafta              | UNAF    | 144                 | 270                        | 88%       | BUY    | UNAF stock has been in a local upward trend since December after Parliament cut the production tax for oil for 2017.   |
| Concern Galnaftogaz   | GLNG    | 0.15                | 0.24                       | 60%       | BUY    | Galnaftogaz is pursuing a plan to aggressively expand its filling station network.   |
| Regal Petroleum       | RPT LN  | 4.6                 | 15.0                       | 228%      | BUY    | Taking into account that Regal acquired PEP's assets for an estimated value of USD 6.8/boe of 2P reserves, we assume that Regal's potential enterprise value could be as much as USD 92mn.   |
| JKX Oil & Gas         | JKX LN  | 12.8                | -                          |           | U/R    | The company's balance sheet looks healthy after it successfully restructured its Eurobonds. An overall demand for natural gas in Ukraine remains strong.   |
| Power Utilities       |         |                     |                            |           |        |  |
| DonbasEnergo          | DOEN    | 15.2                | 9.0                        | -41%      | SELL   | The Donetsk separatist government has nationalized DonbasEnergo's Starobeshevo power plant, which previously accounted for about 70% of the company's installed power-generating capacity.   |
| CenterEnergo          | CEEN    | 10.96               | 15.00                      | 37%       | BUY    | CentrEnergo's privatization has been postponed, but the company retains a strong fundamental value due to its large installed electricity generation capacity.   |
| Banks                 |         |                     |                            |           |        |  |
| Raiffeisen Bank Aval  | BAVL    | 0.282               | 0.27                       | -4%       | HOLD   | Raiffeisen Aval's 1H17 net profit was at a record high UAH 2.7bn (USD 100mn), implying earnings per share of 4.45 kopecks. We forecast that the bank will post a net profit of UAH 4.50bn in FY17 and will pay a 7.30 kopeck dividend next year.   |

Source: Eavex Research



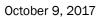




| Name                    | Ticker | Today,          | 52 high, | 52 low,               | ۸۰۰۰       |                | performar   |           |            |           | ative to the |             |
|-------------------------|--------|-----------------|----------|-----------------------|------------|----------------|-------------|-----------|------------|-----------|--------------|-------------|
| UX Index                | UX     | UAH*<br>1218.32 | 1242.42  | <b>UAH*</b><br>706.27 | 1W<br>2.8% | <b>1M</b> 7.9% | 3M<br>17.3% | YtD 53.1% | 1W<br>0.0% | <b>1M</b> | 3M<br>0.0%   | YtD<br>0.0% |
| Iron Ore Mining         |        |                 |          |                       |            |                |             |           |            |           |              |             |
| Ferrexpo                | FXPO   | 297.10          | 323.20   | 80.00                 | 1.6%       | -5.2%          | 44.6%       | 120.9%    | -0.5%      | -1.2%     | -13.1%       | 67.8%       |
| Railcar Manufacturing   |        |                 |          |                       |            |                |             |           |            |           |              |             |
| Kryukiv Wagon           | KVBZ   | 9.05            | n/a      | n/a                   | -5.2%      | 0.8%           | -4.7%       | 2.8%      | -8.0%      | -7.1%     | -22.0%       | -50.2%      |
| Specialized Machinery   |        |                 |          |                       |            |                |             |           |            |           |              |             |
| Motor Sich              | MSICH  | 2945            | 2999     | 934                   | 1.5%       | 16.2%          | 17.9%       | 58.5%     | -1.3%      | 8.3%      | 0.6%         | 5.4%        |
| Turboatom               | TATM   | 11.50           | 12.77    | 8.59                  | 0.7%       | 0.7%           | 0.9%        | 23.0%     | -2.1%      | -7.2%     | -16.4%       | -30.1%      |
| Telecom                 |        |                 |          |                       |            |                |             |           |            |           |              |             |
| Ukrtelecom              | UTLM   | 0.160           | n/a      | n/a                   | 14.3%      | 28.0%          | 23.1%       | -3.0%     | 11.5%      | 20.1%     | 5.8%         | -56.1%      |
| Oil & Gas               |        |                 |          |                       |            |                |             |           |            |           |              |             |
| Regal Petroleum         | RPT    | 4.58            | 5.50     | 2.75                  | 2.8%       | 33.6%          | 14.4%       | 22.5%     | 0.2%       | 0.0%      | 25.7%        | -30.6%      |
| JKX Oil                 | JKX    | 12.75           | 33.50    | 12.25                 | -1.9%      | -1.9%          | -30.6%      | -57.9%    | 0.2%       | -4.7%     | -9.8%        | -110.9%     |
| Ukrnafta                | UNAF   | 146.2           | n/a      | n/a                   | 3.3%       | 18.8%          | 23.1%       | 41.7%     | 0.5%       | 10.9%     | 5.8%         | -11.4%      |
| Power Utilities         |        |                 |          |                       |            |                |             |           |            |           |              |             |
| Centrenergo             | CEEN   | 10.91           | 12.00    | 9.70                  | 6.8%       | -2.3%          | 3.0%        | 5.4%      | 4.0%       | -10.2%    | -14.3%       | -47.7%      |
| Donbasenergo            | DOEN   | 15.17           | n/a      | n/a                   | 2.7%       | 4.5%           | 21.7%       | 44.3%     | -0.1%      | -3.4%     | 4.4%         | -8.7%       |
| Zakhidenergo            | ZAEN   | 133.50          | 164.00   | 55.00                 | -7.9%      | 5.1%           | 11.3%       | 113.6%    | -10.7%     | -2.8%     | -6.0%        | 60.5%       |
| Consumer                |        |                 |          |                       |            |                |             |           |            |           |              |             |
| Agroton                 | AGT    | 3.84            | 7.70     | 2.54                  | -9.0%      | -36.1%         | -37.0%      | -5.2%     | 2.8%       | -11.8%    | -44.0%       | -58.3%      |
| Astarta                 | AST    | 51.00           | 72.00    | 50.00                 | -3.8%      | -17.7%         | -22.1%      | -5.6%     | 1.9%       | -6.6%     | -25.6%       | -58.7%      |
| Avangardo               | AVGR   | 0.58            | 1.00     | 0.35                  | -2.5%      | 13.9%          | 27.5%       | 64.3%     | 0.2%       | -5.3%     | 6.0%         | 11.2%       |
| Industrial Milk Company | IMC    | 10.92           | 10.99    | 6.65                  | 0.2%       | 1.2%           | 7.2%        | 35.7%     | 0.5%       | -2.6%     | -6.7%        | -17.4%      |
| Kernel                  | KER    | 51.51           | 80.00    | 51.51                 | -7.4%      | -17.0%         | -23.3%      | -19.3%    | -3.4%      | -10.2%    | -24.9%       | -72.4%      |
| MHPC                    | MHPC   | 10.85           | 12.05    | 8.54                  | -3.1%      | -5.2%          | 7.4%        | 23.4%     | -1.2%      | -5.9%     | -13.1%       | -29.7%      |
| Milkiland               | MLK    | 1.63            | 2.80     | 1.59                  | -3.6%      | -8.9%          | -9.4%       | -18.5%    | -2.8%      | -6.3%     | -16.8%       | -71.6%      |
| Ovostar Union           | OVO    | 105.00          | 128.05   | 84.00                 | -4.5%      | -5.6%          | -7.1%       | 21.4%     | -4.3%      | -7.2%     | -13.5%       | -31.7%      |
| Banks                   |        |                 |          |                       |            |                |             |           |            |           |              |             |
| Raiffeisen Bank Aval    | BAVL   | 0.282           | n/a      | n/a                   | 0.0%       | 2.6%           | 25.1%       | 113.4%    | -2.8%      | -5.3%     | 7.8%         | 60.3%       |

Source: Bloomberg \* companies listed abroad are in traded currency



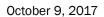




| Name                  | Ticker | N     | et Sales  | i     | 1    | EBITDA    |       | EBI    | TDA ma    | argin | N    | et Profit |       | Net    | Profit m | argin |
|-----------------------|--------|-------|-----------|-------|------|-----------|-------|--------|-----------|-------|------|-----------|-------|--------|----------|-------|
|                       |        | 2015  | 2016      | 2017E | 2015 | 2016      | 2017E | 2015   | 2016      | 2017E | 2015 | 2016      | 2017E | 2015   | 2016     | 2017E |
| Iron Ore Mining       |        |       |           |       |      |           |       |        |           |       |      |           |       |        |          |       |
| Ferrexpo              | FXPO   | 961   | 986       | 1,282 | 313  | 375       | 495   | 32.6%  | 38.0%     | 38.6% | 31   | 189       | 255   | 3.3%   | 19.2%    | 19.9% |
| Railcar Manufacturing |        |       |           |       |      |           |       |        |           |       |      |           |       |        |          |       |
| Kryukiv Wagon         | KVBZ   | 41    | 67        | 55    | -15  | 1         | 6     | -37.1% | 0.9%      | 11.0% | -19  | -4        | 2     | -46.3% | -5.9%    | 3.3%  |
| Specialized Machinery |        |       |           |       |      |           |       |        |           |       |      |           |       |        |          |       |
| Turboatom             | TATM   | 128   | 98        | 99    | 87   | 33        | 35    | 67.9%  | 34.0%     | 35.2% | 75   | 27        | 28    | 58.3%  | 28.0%    | 27.89 |
| Motor Sich            | MSICH  | 697   | 414       | 426   | 237  | 166       | 151   | 33.9%  | 40.1%     | 35.3% | 158  | 77        | 110   | 22.6%  | 18.6%    | 25.9% |
| Oil & Gas             |        |       |           |       |      |           |       |        |           |       |      |           |       |        |          |       |
| Ukrnafta              | UNAF   | 1,319 | 885       | 1,079 | -101 | 116       | 151   | -7.7%  | 13.1%     | 14.0% | -250 | -343      | 74    | -18.9% | -38.7%   | 6.8%  |
| Regal Petroleum       | RPT    | 22    | 25        | 27    | 10   | 10        | 15    | 45.5%  | 40.4%     | 55.6% | -1   | 0         | 1     | na     | 0.0%     | 3.7%  |
| JKX Oil               | JKX    | 89    | 80        | 95    | 17   | 29        | 34    | 19.1%  | 36.3%     | 35.8% | -82  | -20       | 3     | -92.1% | -25.0%   | 3.29  |
| Electric Utilities    |        |       |           |       |      |           |       |        |           |       |      |           |       |        |          |       |
| Centrenergo           | CEEN   | 315   | 419       | 492   | 12   | 46        | 69    | 3.7%   | 11.1%     | 14.1% | 3    | 15        | 51    | 1.0%   | 3.6%     | 10.5% |
| Donbasenergo          | DOEN   | 190   | 157       | 147   | 8    | 7         | 5     | 4.3%   | 4.4%      | 3.3%  | -9   | -2        | 1     | -4.6%  | -1.1%    | 1.0%  |
| Consumer              |        |       |           |       |      |           |       |        |           |       |      |           |       |        |          |       |
| MHP                   | MHPC   | 1,183 | 1,135     | 1,300 | 459  | 415       | 490   | 38.8%  | 36.6%     | 37.7% | -126 | 59        | 300   | -10.6% | 5.2%     | 23.19 |
| Kernel                | KER    | 2,330 | 1,989     | 2,128 | 397  | 346       | 381   | 17.0%  | 17.4%     | 17.9% | 101  | 225       | 270   | 4.3%   | 11.3%    | 12.79 |
| Astarta               | AST    | 349   | 402       | 445   | 144  | 167       | 170   | 41.4%  | 41.6%     | 38.1% | 18   | 90        | 113   | 5.1%   | 22.4%    | 25.3% |
| Avangardco            | AVGR   | 230   | 191       | 180   | -69  | 1         | 22    | -30.2% | 0.4%      | 12.2% | -158 | -57       | 2     | -68.9% | -29.6%   | 1.1%  |
| Ovostar               | OVO    | 76    | 84        | 90    | 35   | 40        | 43    | 46.0%  | 47.7%     | 48.2% | 32   | 35        | 37    | 42.3%  | 41.8%    | 41.1% |
| Banks                 |        | 1     | Total Ass | ets   | -    | Total Equ | ity   | Т      | otal Inco | me    |      | Net Pro   | fit   | Retu   | rn on Eq | uity  |
| Raiffeisen Bank Aval  | BAVL   | 1,958 | 2,113     | 2,080 | 261  | 381       | 347   | 216    | 0         | 228   | -66  | 150       | 228   | -25.3% | 39.4%    | 65.79 |

Source: Eavex Research



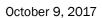




| MAIN TRADING          | G MULTIPLE | ES     |       |         |        |      |      |       |      |         |       |      |          |       |
|-----------------------|------------|--------|-------|---------|--------|------|------|-------|------|---------|-------|------|----------|-------|
| Name                  | Ticker     | МСар   | Fre   | e Float | EV     |      | P/E  |       | E    | V/EBITD | 4     |      | EV/Sales |       |
| Trainio               | 1101101    | USD mn | %     | USD mn  | USD mn | 2015 | 2016 | 2017E | 2015 | 2016    | 2017E | 2015 | 2016     | 2017E |
| Iron Ore Mining       |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| Ferrexpo              | FXPO       | 2,293  | 24.0% | 551     | 3,043  | >30  | 12.1 | 9.0   | 9.7  | 8.1     | 6.1   | 3.2  | 3.1      | 2.4   |
| Railcar Manufacturing |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| Krukiv Wagon          | KVBZ       | 39     | 5.0%  | 2       | 34     | neg  | neg  | 21.1  | neg  | >30     | 5.5   | 0.8  | 0.5      | 0.6   |
| Specialized Machinery |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| Turboatom             | TATM       | 55     | 5.8%  | 3       | -31    | 0.7  | 2.0  | 2.0   | -0.4 | -0.9    | -0.9  | -0.2 | -0.3     | -0.3  |
| Motor Sich            | MSICH      | 229    | 24.0% | 55      | 192    | 1.5  | 3.0  | 2.1   | 0.8  | 1.2     | 1.3   | 0.3  | 0.5      | 0.4   |
| Oil & Gas             |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| Ukrnafta              | UNAF       | 296    | 3.0%  | 9       | 291    | neg  | neg  | 4.0   | neg  | 2.5     | 1.9   | 0.2  | 0.3      | 0.3   |
| Regal Petroleum       | RPT        | 19     | 21.6% | 4       | 0      | neg  | n/a  | 19.2  | n/a  | n/a     | n/a   | n/a  | n/a      | n/a   |
| JKX Oil & Gas         | JKX        | 29     | 50.4% | 14      | 137    | neg  | neg  | 9.6   | 8.1  | 4.7     | 4.0   | 1.5  | 1.7      | 1.4   |
| Electric Utilities    |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| CentrEnergo           | CEEN       | 151    | 21.7% | 33      | 63     | >30  | 9.9  | 2.9   | 5.3  | 1.4     | 0.9   | 0.2  | 0.1      | 0.1   |
| DonbasEnergo          | DOEN       | 13     | 14.2% | 2       | 28     | neg  | neg  | 9.1   | 3.4  | 4.0     | 5.8   | 0.1  | 0.2      | 0.2   |
| Consumer              |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| MHP                   | MHPC       | 1,146  | 34.1% | 391     | 2,216  | neg  | 19.4 | 3.8   | 4.8  | 5.3     | 4.5   | 1.9  | 2.0      | 1.7   |
| Kernel                | KER        | 1,117  | 61.8% | 690     | 1,443  | 11.1 | 5.0  | 4.1   | 3.6  | 4.2     | 3.8   | 0.6  | 0.7      | 0.7   |
| Astarta               | AST        | 347    | 37.0% | 128     | 494    | 19.6 | 3.9  | 3.1   | 3.4  | 3.0     | 2.9   | 1.4  | 1.2      | 1.1   |
| Avangardco            | AVGR       | 37     | 22.5% | 8       | 368    | neg  | neg  | 18.4  | neg  | >30     | 16.7  | 1.6  | 1.9      | 2.0   |
| Ovostar               | ovo        | 171    | 25.0% | 43      | 176    | 5.4  | 4.9  | 4.6   | 5.1  | 4.4     | 4.1   | 2.3  | 2.1      | 2.0   |
| Banks                 |            |        |       |         |        |      | P/E  |       |      | P/Book  |       |      | P/Assets |       |
| Raiffeisen Bank Aval  | BAVL       | 647    | 1.8%  | 12      |        | neg  | 4.3  | 3.9   | 2.5  | 1.7     | 1.9   | 0.33 | 0.31     | 0.31  |

Source: Eavex Research



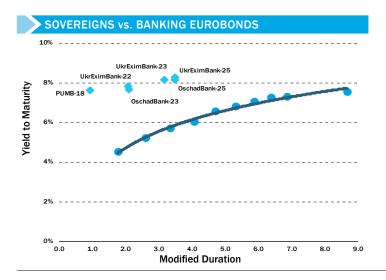


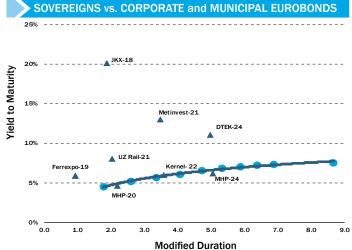


|  | Price | Price | YTM         | YTM   | Price chg. | Modified   |         | Coupon | Maturity     | Volume |                      |
|--|-------|-------|-------------|-------|------------|------------|---------|--------|--------------|--------|----------------------|
| Issue                                  | (Bid) | (Ask) | (Bid)       | (Ask) | (YTD)      | Duration   | Coupon  | Period | Date         | USD mn | Ratings <sup>1</sup> |
| Sovereign Eurobonds                    |       |       |             |       |            |            |         |        |              |        |                      |
| Jkraine, 2019                          | 105.0 | 105.5 | 4.9%        | 4.7%  | 4.2%       | 1.7        | 7.75%   | S/A    | 1 Sept 2019  | 1,744  | Caa2/B-/B            |
| Jkraine, 2020                          | 106.0 | 106.4 | 5.5%        | 5.3%  | 7.1%       | 2.6        | 7.75%   | S/A    | 1 Sept 2020  | 1,780  | Caa2/B-/E            |
| Jkraine, 2021                          | 106.3 | 106.8 | 5.9%        | 5.8%  | 8.7%       | 3.3        | 7.75%   | S/A    | 1 Sept 2021  | 1,409  | Caa2/B-/E            |
| Jkraine, 2022                          | 106.4 | 106.9 | 6.2%        | 6.1%  | 9.9%       | 4.0        | 7.75%   | S/A    | 1 Sept 2022  | 1,384  | Caa2/B-/E            |
| Jkraine, 2023                          | 105.8 | 106.8 | 6.6%        | 6.4%  | 10.8%      | 4.7        | 7.75%   | S/A    | 1 Sept 2023  | 1,355  | Caa2/B-/E            |
| Ukraine, 2024                          | 104.8 | 105.4 | 6.9%        | 6.8%  | 10.6%      | 5.3        | 7.75%   | S/A    | 1 Sept 2024  | 1,339  | Caa2/B-/E            |
| Ukraine, 2025                          | 104.4 | 105.0 | 7.0%        | 6.9%  | 11.4%      | 5.8        | 7.75%   | S/A    | 1 Sept 2025  | 1,329  | Caa2/B-/E            |
| Jkraine, 2026                          | 103.8 | 104.3 | 7.2%        | 7.1%  | 10.9%      | 6.4        | 7.75%   | S/A    | 1 Sept 2026  | 1,318  | Caa2/B-/B            |
| Jkraine, 2027                          | 103.5 | 104.0 | 7.2%        | 7.2%  | 11.0%      | 6.8        | 7.75%   | S/A    | 1 Sept 2027  | 1,307  | Caa2/B-/B            |
| Jkraine, 2032                          | 98.7  | 99.1  | 7.5%        | 7.5%  | -1.1%      | 8.7        | 7.375%  | S/A    | 25 Sept 2032 | 3,000  | //B-                 |
| Jkraine, GDP-linked (VRI)              | 58.3  | 58.8  | n/a         | n/a   | 91.8%      | n/a        | 0.00%   | S/A    | 31 May 2040  | 3,214  | /B-/                 |
| Corporate Eurobonds                    |       |       |             |       |            |            |         |        |              |        |                      |
| Agroton, 2019                          | 14.4  | 18.8  | 183%        | 149%  | -17.2%     | 0.9        | 6.00%   | S/A    | 14 Jul 2019  | 18     | //                   |
| Kernel, 2022                           | 109.6 | 110.2 | 6.2%        | 6.0%  | 9.9%       | 3.6        | 8.75%   | S/A    | 31 Jan 2022  | 500    | /B/B+                |
| MHP, 2020                              | 108.0 | 108.6 | 4.8%        | 4.5%  | 12.2%      | 2.2        | 8.25%   | S/A    | 2 Apr 2020   | 750    | /B-/B-               |
| MHP, 2024                              | 108.0 | 108.8 | 6.2%        | 6.1%  | 8.4%       | 5.0        | 7.75%   | S/A    | 10 May 2024  | 500    | //                   |
| Avangardco, 2018                       | 23.0  | 26.0  | 258%        | 228%  | -17.2%     | 0.4        | 10.00%  | S/A    | 29 Oct 2018  | 206    | //                   |
| JkrLandFarming, 2018                   | 26.8  | 27.8  | 597%        | 568%  | -11.1%     | 0.1        | 10.88%  | S/A    | 26 Mar 2018  | 500    | /CC/                 |
| Mriya, 2016                            | 5.0   | 7.0   | n/a         | n/a   | n/a        | n/a        | 10.95%  | S/A    | 30 Mar 2016  | 72     | IN DEFAUL            |
| Mriya, 2018                            | 5.0   | 7.0   | n/a         | n/a   | n/a        | n/a        | 9.45%   | S/A    | 19 Apr 2018  | 400    | IN DEFAUL            |
| DTEK, 2024                             | 99.0  | 100.0 | 11.0%       | 10.8% | 11.2%      | 5.3        | 10.75%  | S/A    | 31 Dec 2024  | 1,275  | //                   |
| Metinvest, 2021                        | 91.0  | 94.0  | 13.5%       | 12.6% | -0.5%      | 3.5        | 9.37%   | S/A    | 31 Dec 2021  | 1,197  | //B                  |
| Ferrexpo, 2019                         | 105.6 | 106.4 | 6.4%        | 5.8%  | 5.2%       | 1.0        | 10.375% | S/A    | 07 Apr 2019  | 186    | Caa3/CCC/            |
| Ferrexpo, 2019                         | 106.0 | 106.7 | 6.1%        | 5.6%  | 5.2%       | 1.0        | 10.375% | S/A    | 07 Apr 2019  | 161    | Caa3/CCC/            |
| UZ Rail, 2021                          | 105.8 | 106.5 | 8.1%        | 7.9%  | 11.3%      | 2.0        | 9.88%   | S/A    | 15 Sept 2021 | 500    | /CCC+/CC             |
| Interepipe, 2017                       | 23.0  | 26.0  | n/a         | n/a   | -10.9%     | n/a        | 10.25%  | S/A    | 2 Aug 2017   | 200    | IN DEFAUL            |
| JKX Oil&Gas, 2018                      | 85.0  | 95.0  | 23.1%       | 17.2% | 19.8%      | 1.9        | 8.00%   | S/A    | 19 Feb 2018  | 16     | //                   |
| Bank Eurobonds                         |       |       |             |       |            |            |         | ,      |              |        |                      |
| Fin&Credit Bank, 2019                  | 0.6   | 1.5   | n/a         | n/a   | 6.1%       | n/a        | 9.25%   | S/A    | 25 Jan 2019  | 100    | IN DEFAUL            |
| PUMB, 2018                             | 103.6 | 104.5 | 7.9%        | 7.1%  | 2.5%       | 1.0        | 11.00%  | Q      | 31 Dec 2018  | 275    | //                   |
| Nadra Bank, 2018                       | 0.1   | 1.4   | n/a         | n/a   | -17.3%     | n/a        | 6.25%   | A      | 31 Jul 2018  | 60     | IN DEFAUL            |
| PrivatBank, 2018-2                     | 19.0  | 22.0  | n/a         | n/a   | 20.6%      | 1.5        | 10.25%  | S/A    | 23 Jan 2018  | 200    | IN DEFAUL            |
| PrivatBank, 2021                       | 7.0   | 13.0  | n/a         | n/a   | -23.1%     | 1.5        | 11.00%  | S/A    | 09 Feb 2021  | 220    | IN DEFAUL            |
| PrivatBank, 2018                       | 20.4  | 22.1  |             | n/a   | 59.6%      | 0.1        | 10.88%  | S/A    | 28 Feb 2018  | 175    | IN DEFAUL            |
| JkrEximBank, 2022                      | 107.6 | 107.8 | n/a<br>7.6% | 7.6%  | 9.9%       | 2.1        | 9.625%  | S/A    | 27 Apr 2022  | 750    | Caa3//B              |
| JkrEximBank, 2023                      | 99.6  | 107.8 | 8.6%        | 8.3%  | 21.4%      | 3.5        | 7.51%   |        | 9 Feb 2023   | 125    | Caa3//B              |
| JkrEximBank, 2023<br>JkrEximBank, 2025 | 108.0 |       | 8.0%        | 8.2%  | 13.9%      | 3.5        | 9.75%   | S/A    | 22 Jan 2025  | 600    |                      |
| •                                      |       | 108.3 |             |       |            |            | 9.75%   | S/A    |              | 88     | Caa3//B              |
| /AB Bank, 2019                         | n/a   | n/a   | n/a         | n/a   | n/a        | n/a        |         | Q      | 14 Jun 2019  |        | IN DEFAUL            |
| Oschadbank, 2023                       | 106.5 | 106.9 | 7.9%        | 7.8%  | 9.4%       | 2.0<br>3.1 | 8.25%   | S/A    | 10 Mar 2023  | 700    | Caa3//B              |
| Oschadbank, 2025                       | 107.6 | 107.6 | 8.2%        | 8.2%  | 13.8%      | 3.1        | 8.88%   | S/A    | 20 Mar 2025  | 500    | Caa3//B              |
| Municipal Eurobonds                    |       |       |             |       |            |            | 8.00%   |        |              |        |                      |

<sup>1</sup>Moody's/S&P/Fitch

Source: Bloomberg, Chonds, Eavex Research







| UKRAINIAN       | DOMESTIC BON | NDS         |           |           |                      |        |                  |               |                  |
|-----------------|--------------|-------------|-----------|-----------|----------------------|--------|------------------|---------------|------------------|
| Issue           | Price (Bid)  | Price (Ask) | YTM (Bid) | YTM (Ask) | Modified<br>Duration | Coupon | Coupon<br>Period | Maturity Date | Volume<br>UAH mn |
| UAH denominated | l Bonds      |             |           |           |                      |        |                  |               |                  |
| UA4000194591    |              |             | 15.10%    | 14.90%    | n/a                  | 16.62% | S/A              | 11 Jul .2018  | 1,454            |
|                 |              |             |           |           |                      |        |                  |               |                  |
|                 |              |             |           |           |                      |        |                  |               |                  |
| VAT Bonds       |              |             |           |           |                      |        |                  |               |                  |
| UA4000185151    |              |             | 15.40%    | 15.10%    | 1.9                  | 9.50%  | S/A              | 8 Jul 2019    | 3,577            |
| UA4000185557    |              |             | 15.40%    | 15.10%    | 1.9                  | 9.50%  | S/A              | 22 Jul 2019   | 2,171            |
| UA4000186159    |              |             | 15.40%    | 15.10%    | 1.9                  | 9.50%  | S/A              | 20 Aug 2019   | 955              |

Source: Bloomberg, Chonds, Eavex Research



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