

# **Weekly Market Monitor**

December 11, 2017

## **Stock Market Update**

#### Equity

Ukrainian stocks ended lower last week amid a rise in political tension in the country in the form of street demonstrations by aggressive anti-government radicals. Both the IMF and the World Bank expressed concerns about recent presidential attacks on Ukraine's two main independent anti-corruption institutions: the National Anti-Corruption Bureau (NABU) and the Special Anti-Corruption Prosecutor's Office (SAP), as this threatens their ability to fight corruption and recover stolen assets. Another disappointing piece of news for the country's reform agenda was the extension of the ban on sales of agricultural land until the end of 2018. The launch of an agricultural land market is a key IMF criteria for resuming loan disbursements. The decision looks like a timid cave-in to populists and corporate interests as President Poroshenko looks to find the path of least resistance heading into the presidential election scheduled for April 2019.

The UX index ended 0.4% lower at 1277 points. UkrNafta (UNAF) lost 1.3% to close at UAH 142 per share, ignoring positive news for the industry that the gas production tax will be lowered from 29% to 12% for new wells. Low-liquidity DonbasEnergo (DOEN) fell 1.1% to UAH 18.60. Meanwhile, Raiffeisen Bank Aval (BAVL) gained 1.4% back to 28.40 kopecks after a moderate correction seen earlier this month.

In London trading, Ferrexpo (FXPO) corrected further losing 0.2% to GBp 253, possibly on political concerns, despite encouraging news about a new dividend distribution of 3.3 US cents per share. Illiquid MHP (MHPC) remained in its usual trading range, edging up by 0.9% to USD 11.45.

On the Warsaw Stock Exchange, Kernel (KER) got back above the PLN 50 level on reports that the company's majority shareholder Andrey Veryovskiy continues to buy up shares on the market. The stock advanced by 5.6% to PLN 50.60.

The hryvnia was nearly unchanged over the week, trading at 27.10 UAH/USD.

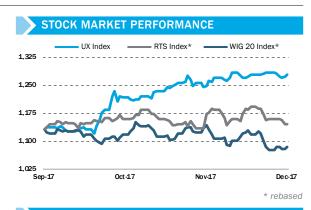
## **Highlights**

#### POLITICS AND ECONOMICS

- > Saakashvili Arrested on Charge of Collusion with Yanukovich
- > Ukraine's Steel Output Set to Finish 2017 With 13% YoY Drop

#### STOCKS IN THE NEWS

> Ferrexpo to Pay 3.3-Cent Special Dividend by Jan 15



| MARKET INDEXES |        |       |       |       |  |  |  |  |
|----------------|--------|-------|-------|-------|--|--|--|--|
|                | Last   | 1W ch | 1M ch | YTD   |  |  |  |  |
| UX             | 1277.7 | -0.4% | 2.5%  | 60.5% |  |  |  |  |
| RTS            | 1119.5 | -1.2% | -2.4% | -2.8% |  |  |  |  |
| WIG20          | 2408.8 | 0.8%  | -5.0% | 23.7% |  |  |  |  |
| MSCI EM        | 1110.8 | -0.5% | -2.1% | 28.8% |  |  |  |  |
| S&P 500        | 2651.5 | 0.4%  | 2.3%  | 18.4% |  |  |  |  |



#### FIXED INCOME

|              | Last  | 1W ch     | 1M ch     | YTD       |
|--------------|-------|-----------|-----------|-----------|
| EMBI+Global  | 316   | -0.4%     | -3.9%     | -13.6%    |
| NBU Key Rate | 13.5% | 0.0 p.p.  | 0.0 p.p.  | -0.5 p.p. |
| Ukraine-19   | 4.8%  | -1.7 p.p. | -1.6 p.p. | -2.5 p.p. |
| Ukraine-27   | 7.3%  | 0.1 p.p.  | 0.0 p.p.  | -1.4 p.p. |
| MHP-20       | 4.1%  | -0.1 p.p. | -0.4 p.p. | -5.4 p.p. |
| UZ Rail-21   | 6.3%  | 0.1 p.p.  | -0.2 p.p. | -5.4 p.p. |
|              |       |           |           |           |

| CURRENCY |           |       |       |       |  |  |  |  |  |  |
|----------|-----------|-------|-------|-------|--|--|--|--|--|--|
|          | Last, UAH | 1W ch | 1M ch | YTD   |  |  |  |  |  |  |
| USD      | 27.11     | 0.1%  | 1.4%  | -0.7% |  |  |  |  |  |  |
| EUR      | 31.89     | -0.7% | 3.0%  | 12.7% |  |  |  |  |  |  |
| RUB      | 0.46      | 0.0%  | 2.0%  | 4.1%  |  |  |  |  |  |  |

| Соммор        | ITIES  |               |                |          |
|---------------|--------|---------------|----------------|----------|
|               | Last   | 1W ch         | 1M ch          | YTD      |
| Wheat, USD/t* | 180.0  | 0.0%          | -0.3%          | 4.0%     |
| Steel, USD/t  | 527.5  | -0.5%         | -3.7%          | 6.6%     |
| Oil, USD/bbl  | 63.4   | -0.5%         | -0.1%          | 11.6%    |
| Gold, USD/oz  | 1248.5 | -2.5%         | -2.1%          | 8.4%     |
| *Ukraine FOB  | S      | ource: Bloomb | erg, Ukrainian | Exchange |

#### www.eavex.com.ua



## **Politics and Economics**

December 11, 2017

# Saakashvili Arrested on Charge of Collusion with Yanukovich

by Will Ritter w.ritter@eavex.com.ua

#### NEWS

Former Odessa provincial governor Mikhail Saakashvili was arrested on Friday (Dec 8) evening in southwestern Kyiv on charges that he accepted USD 500,000 from exiled oligarch Serhiy Kurchenko to finance political protests. General Prosecutor Yuriy Lutsenko had presented audio evidence of the alleged transaction on Dec 5. Kurchenko is widely viewed as a frontman for the interests of former President Victor Yanukovich, who faces treason charges in Ukraine and is now living in Russia. Several thousand Saakashvili supporters marched through the capital on Sunday (Dec 10), burning flares and demanding the removal from office of President Poroshenko, who has 16 months remaining in his 5-year term. A court hearing on formally charging Saakashvili is expected this evening (Dec 11). In other political developments last week, hard-line nationalist MP Yegor Sobolev was fired from his powerful post as the head of Parliament's Anti-Corruption Committee amid charges from pro-government legislators that he has been abusing his power for political benefit. However, pro-presidential MPs backed down from a measure that would have allowed the government to fire National Anti-Corruption Bureau (NABU) chief Artem Sitnyk after mass complaints from the IMF and Western diplomats.

#### COMMENTARY

Saakashvili, despite holding some real anti-corruption bona fides from his tenure as Georgia's president, is a profoundly unpopular and un-trusted figure throughout Ukraine. He has a support rating of a few percent in all surveys. The idea that the West "backed the wrong man in Ukraine" (an unfortunate headline that appeared in Bloomberg last week), and that Saakashvili could, without an election, replace Poroshenko as the head of the Ukrainian state, is simply ludicrous. Similarly, Saakashvili's erstwhile allies from the Samopomich party, Sobolev and former Donbass paramilitary commander Semyon Semenchenko, have repeatedly demonstrated that they have no interest in the niceties of European democracy or pro-Western market economic policies.

We are concerned that this intense burst of anti-government activity is part of the Kremlin's "Third Maidan" scenario to break up Ukraine, and it is possible that the US administration of Donald Trump may also have a hand behind the scenes in what is happening. Saakashvili has long touted his connections to Trump, and the CIA is headed by a close Trump ally, Michael Pompeo. However, an un-elected Ukrainian government led by such figures as Saakashvili and Sobolev following a Poroshenko "impeachment" would have no legitimacy, would receive no European backing, and would quickly fall apart, breaking Ukraine up into perhaps as many as 4 or 5 statelets with the potential for protracted violence and upheaval. Certainly, Poroshenko has exhibited a failure of leadership on fighting corruption, but a corrupt, slowly reforming state is infinitely better than no state at all; we hope that Ukraine's 42 million citizens, not to mention the holders of the country's sovereign Eurobonds, do not have to find this out first-hand.



## **Politics and Economics**

December 11, 2017

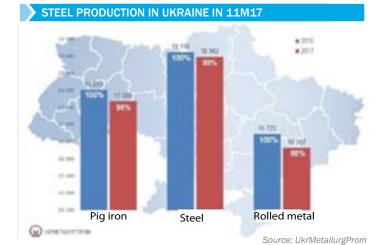
# Ukraine's Steel Output Set to Finish 2017 With 13% YoY Drop

by Dmitry Churin d.churin@eavex.com.ua

#### NEWS

Ukraine's nationwide crude steel production volume declined by 13% YoY to 19.4mn tonnes year-to-date through November, according to the country's steel industry association UkrMetallurgProm. Data from the producers' union showed that pig iron output fell by 16% YoY to 18.2mn tonnes in 11M17, while rolled steel production was down 15% to 16.7mn tonnes. The union said Ukraine produced 1.87mn tonnes of steel, 1.83mn tonnes of pig iron and 1.6mn tonnes of rolled steel during November.

Ukraine' steel production posted a rise of 5.5% in full-year 2016, to 24.2mn tonnes, as the industry picked up after a sharp drop the previous year due to the conflict in eastern Ukraine, where most of the country's steel production is based. The industry had peaked at a whopping 42.8mn tonnes in 2007 during the global economic boom of the mid-00s, but has since been hard hit by the global recession of 2008-2010 and then by the military conflict in the Donbass region since 2014.



#### COMMENTARY

The steel output for full-year 2017 is likely to come in right around 21mn tonnes, representing a double-digit YoY decline of 14%. This is obviously disappointing, but it can be blamed on the loss of output from major steel plants on the occupied territories, which ceased to be counted in Ukraine's official statistics from March of this year. There is a good chance the country's remaining steel plants could see a medium-term cumulative output rebound of 20-30% by 2020 in case of favorable export market conditions. Steel-related products accounted for 24.5% of Ukraine's total exports in 10M17, and in monetary terms, steel export revenues rose by 17% YoY to USD 7.9bn in the period thanks to higher pricing.

The latest report released by the World Steel Association shows that Ukraine is now ranked 12th among steel-producing countries, having lost its former place in the Top 10. The world's 66 steelmaking countries produced 1.41bn tonnes of steel YtD through October, up 5.6% YoY. China is by far the world's largest producer, with 709mn tonnes of steel output in the period. Chinese steel production hit 72.4mn tonnes during October, registering a 6.1% increase YoY. Following China were Japan with 87.2mn tonnes, India with 84.1mn tonnes, the United States with 68.3mn tonnes, Russia with 60.4mn tonnes, South Korea with 59.1mn tonnes, Germany with 36.4mn tonnes, Turkey with 31.0mn tonnes, Brazil with 28.5mn tonnes, Italy with 20.0mn tonnes, and Taiwan with 19.3mn tonnes.



# **Stocks in the News**

December 11, 2017

# Ferrexpo to Pay 3.3-Cent Special Dividend by Jan 15

by Dmitry Churin d.churin@eavex.com.ua

2017E

| FERREXPO       | (FXPO | LN)     |           |            |
|----------------|-------|---------|-----------|------------|
| Price: GBp 254 | Mar   | ket Cap | : USD 1,9 | 988mn      |
|                | EV/S  | P/E     | EV/EBITDA | Div. Yield |
| 2016           | 2.8   | 10.5    | 7.3       | 2%         |

7.8

5.5

2%

2.1

## NEWS

London-listed Ferrexpo, Ukraine's largest iron ore pellet exporter, announced a special dividend of 3.3 US cents per share on its official company website on Dec 7. This follows the payment of an interim dividend for the first six months of 2017, also of 3.3 US cents per share, which was paid out on Sept 8. The special dividend will be paid on 15 January 2018 to shareholders on the register at the close of business on Dec 15. The dividend will be paid in British pounds, although there is also the option to receive it in USD.

Ferrexpo's stated dividend policy is to pay a base level of sustainable dividends through the commodities cycle of approximately USD 40mn per annum (or 3.3 US cents per half year). Special dividends can be paid from cash flows in excess of the company's needs when taking into account debt repayments and development capital expenditure. Ferrexpo's policy targets special dividends of approximately USD 40mn per financial year (or a total of 6.6 US cents per share) to be paid at an appropriate time in the reporting cycle.

Ferrexpo posted a net profit of USD 216mn in 1H17, implying earnings per share of 36.60 cents. The company's EPS for full-year 2016 was 31.9 cents.

#### COMMENTARY

The announced dividend now implies an additional 1.0% yield, taking into account the FXPO share price of GBp 254. The stock has enjoyed 88% growth since the start of the year on the back of a bullish global iron ore market. Although the benchmark 62-percent Fe iron ore fines price have seen a correction back to USD 67 per tonne after peaking at USD 80/tonne in August, Ferrexpo continues to see a strong demand outlook for its high-quality pellets. China has been paying a pellet-to-fines premium that is nearly 5x greater than the low from two years ago for high-quality ore, which helps steel mills there boost margins and comply with a government anti-pollution push. Currently we do not expect iron ore prices to be much lower next year compared with 2017. For FY17, we now expect that Ferrexpo will substantially exceed our forecast of net profit of USD 255mn.

# **Recommendations**

December 11, 2017

## EAVEX RECOMMENDATIONS

EAVEX capital

| Name                  | Ticker  | Price, per share | Target price, per share | Upside, % | Rating | Commentary   |
|-----------------------|---------|------------------|-------------------------|-----------|--------|--|
| Agriculture           |         |                  |                         |           |        |  |
| Kernel                | KER PW  | 50.6             | 82.0                    | 62%       | BUY    | With some 95% of its revenue linked to major foreign currencies, hryvnia devaluation is positive for<br>Kernel, and recent changes in Ukraine's tax regime should also benefit the group. With on-deman<br>borrowing access, Kernel is well placed to further consolidate its position in the oilseed crushin<br>industry.                       |
| МНР                   | MHPC LI | 11.5             | 14.0                    | 22%       | BUY    | MHP could start process of deleveraging which in turn would boost the company's MCap. Also th<br>company has a declared strategy to expand its presence on the MENA and EU markets. MHP continue<br>to increase its export sales, which accounted for 51% of total revenue in 9M16 compared to 45%<br>year ago.                                  |
| Astarta               | AST PW  | 50.5             | 70.0                    | 39%       | BUY    | The new VAT regime for agro producers will be largely neutral for Astarta, in our view, while recovery o<br>sugar prices bode well for the company's earnings. Astarta is focused on business diversification and<br>cost optimization via improving its energy and operational efficiency.  |
| Agroton               | AGT PW  | 4.74             | 12.0                    | 153%      | BUY    | Agroton unveiled a strategy to increase its land bank from 122,000 ha to 200,000 ha by mid-2019 securing additional lease rights and by acquiring companies that control land plots in Luhansk and Kharkiv region.   |
| IMC                   | IMC PW  | 12.2             | 13.0                    | 7%        | BUY    | The recent changes in Ukraine's tax legislation are positive for IMC, which is focused growing exportable<br>crops; some 95% of the company's revenue is tied to the dollar. Land bank is targeted to expand by 50%<br>over 2015-20. A high standard of corporate governance makes the stock an attractive play in spite o<br>its low liquidity. |
| AvangardCo            | AVGR LI | 0.4              | 0.3                     | -27%      | SELL   | Ukraine's new VAT regime for agro producers is negative for Avangard, as its subsidy reimbursement<br>will be reduced. Large room for cost optimization provides a theoretical upside to earnings, but the<br>company's highly volatile financial results have rendered forecasting unreliable.  |
| Ovostar Union         | OVO PW  | 105.0            | 110.0                   | 5%        | HOLD   | The company has a strong focus on domestic branded egg sales and successfully expands its expor<br>sales to mitigate negative effect from devaluation. Ovostar is in the midst of a long-term expansion that<br>will ultimately see egg output triple over 2012-18E.   |
| Iron Ore              |         |                  |                         |           |        |  |
| Ferrexpo              | FXPO LN | 253.9            | -                       |           | U/R    | An impressive reduction in the production and other operating cost led to higher profitability. A separat<br>positive factor was an upward price trend for iron ore and steel on global markets.   |
| Specialized Machinery |         |                  |                         |           |        |  |
| Motor Sich            | MSICH   | 3231             | 5250                    | 62%       | BUY    | The reported profit for 1H17 represents UAH 1101 per share, which means the stock is still valued at P/E of barely more than 2.0x. Our base case scenario forecast for Motor Sich's net profit for FY17 is UAH 3.0bn, implying EPS of UAH 1440.  |
| Oil & Gas             |         |                  |                         |           |        |  |
| UkrNafta              | UNAF    | 142              | 270                     | 90%       | BUY    | UNAF stock has been in a local upward trend since December after Parliament cut the production tax<br>for oil for 2017.  |
| Concern Galnaftogaz   | GLNG    | 0.15             | 0.24                    | 60%       | BUY    | Galnaftogaz is pursuing a plan to aggressively expand its filling station network.   |
| Regal Petroleum       | RPT LN  | 7.3              | 15.0                    | 104%      | BUY    | Taking into account that Regal acquired PEP's assets for an estimated value of USD 6.8/boe of 2<br>reserves, we assume that Regal's potential enterprise value could be as much as USD 92mn.   |
| JKX Oil & Gas         | JKX LN  | 12.0             | -                       |           | U/R    | The company's balance sheet looks healthy after it successfully restructured its Eurobonds. An overa<br>demand for natural gas in Ukraine remains strong.  |
| Power Utilities       |         |                  |                         |           |        |  |
| DonbasEnergo          | DOEN    | 18.6             | 9.0                     | -52%      | SELL   | The Donetsk separatist government has nationalized DonbasEnergo's Starobeshevo power plant, whic<br>previously accounted for about 70% of the company's installed power-generating capacity.   |
| CenterEnergo          | CEEN    | 11.47            | 15.00                   | 31%       | BUY    | CentrEnergo's privatization has been postponed, but the company retains a strong fundamental valu<br>due to its large installed electricity generation capacity.   |
| Banks                 |         |                  |                         |           |        |  |
| Raiffeisen Bank Aval  | BAVL    | 0.284            | 0.27                    | -5%       | HOLD   | Raiffeisen Aval's 1H17 net profit was at a record high UAH 2.7bn (USD 100mn), implying earnings per<br>share of 4.45 kopecks. We forecast that the bank will post a net profit of UAH 4.50bn in FY17 and will per<br>a 7.30 kopeck dividend next year.   |

Source: Eavex Research



December 11, 2017

## PRICES AND QUOTES

| Name                    | Ticker | Today,<br>UAH* | 52 high,<br>UAH* | 52 low,<br>UAH* | 1W    | Absolute<br>1M | e performar<br>3M | ice<br>YtD | Perfor<br>1W | mance rela<br>1M | tive to the<br>3M | UX index<br>YtD |
|-------------------------|--------|----------------|------------------|-----------------|-------|----------------|-------------------|------------|--------------|------------------|-------------------|-----------------|
| UX Index                | UX     | 1277.68        | 1292.48          | 706.27          | -0.4% | 2.5%           | 12.4%             | 60.5%      | 0.0%         | 0.0%             | 0.0%              | 0.0%            |
| Iron Ore Mining         |        |                |                  |                 |       |                |                   |            |              |                  |                   |                 |
| Ferrexpo                | FXPO   | 253.90         | 323.20           | 125.00          | -0.1% | -2.3%          | -16.2%            | 88.8%      | 2.4%         | 0.3%             | -4.8%             | 28.2%           |
| Railcar Manufacturing   |        |                |                  |                 |       |                |                   |            |              |                  |                   |                 |
| Kryukiv Wagon           | KVBZ   | 10.27          | n/a              | n/a             | 0.2%  | 3.7%           | 16.4%             | 16.7%      | 0.6%         | 1.2%             | 4.0%              | -43.8%          |
| Specialized Machinery   |        |                |                  |                 |       |                |                   |            |              |                  |                   |                 |
| Motor Sich              | MSICH  | 3231           | 3290             | 1784            | -1.6% | 5.1%           | 26.7%             | 73.9%      | -1.2%        | 2.6%             | 14.3%             | 13.4%           |
| Turboatom               | TATM   | 12.95          | 13.01            | 8.77            | -0.5% | 3.6%           | 8.5%              | 38.5%      | -0.1%        | 1.1%             | -3.9%             | -22.0%          |
| Telecom                 |        |                |                  |                 |       |                |                   |            |              |                  |                   |                 |
| Ukrtelecom              | UTLM   | 0.150          | n/a              | n/a             | 0.0%  | 0.0%           | 11.1%             | -9.1%      | 0.4%         | -2.5%            | -1.3%             | -69.6%          |
| Oil & Gas               |        |                |                  |                 |       |                |                   |            |              |                  |                   |                 |
| Regal Petroleum         | RPT    | 7.35           | 7.50             | 2.75            | 8.8%  | 0.6%           | 114.5%            | 96.7%      | 2.8%         | 9.2%             | -1.9%             | 36.1%           |
| JKX Oil                 | ЈКХ    | 12.00          | 33.50            | 11.75           | -2.0% | -12.7%         | -7.7%             | -60.3%     | -0.3%        | -1.7%            | -15.2%            | -120.9%         |
| Ukrnafta                | UNAF   | 142.0          | n/a              | n/a             | -1.3% | 1.8%           | 14.6%             | 37.6%      | -0.9%        | -0.7%            | 2.2%              | -22.9%          |
| Power Utilities         |        |                |                  |                 |       |                |                   |            |              |                  |                   |                 |
| Centrenergo             | CEEN   | 11.47          | 12.00            | 9.70            | 0.3%  | 3.3%           | 2.8%              | 10.8%      | 0.7%         | 0.8%             | -9.7%             | -49.7%          |
| Donbasenergo            | DOEN   | 18.62          | n/a              | n/a             | -1.1% | 3.1%           | 28.1%             | 77.2%      | -0.7%        | 0.6%             | 15.6%             | 16.6%           |
| Zakhidenergo            | ZAEN   | 133.00         | 164.00           | 55.00           | 0.0%  | 1.9%           | 6.4%              | 112.8%     | 0.4%         | -0.6%            | -6.0%             | 52.3%           |
| Consumer                |        |                |                  |                 |       |                |                   |            |              |                  |                   |                 |
| Agroton                 | AGT    | 4.74           | 7.70             | 3.53            | -3.9% | 15.9%          | -20.2%            | 17.0%      | 6.0%         | -3.5%            | 13.4%             | -43.5%          |
| Astarta                 | AST    | 50.45          | 72.00            | 49.06           | -0.1% | -0.7%          | -15.9%            | -6.7%      | -0.1%        | 0.3%             | -3.2%             | -67.2%          |
| Avangardo               | AVGR   | 0.41           | 1.00             | 0.35            | 0.0%  | -25.5%         | -18.8%            | 17.1%      | -0.3%        | 0.4%             | -27.9%            | -43.4%          |
| Industrial Milk Company | IMC    | 12.20          | 12.60            | 7.60            | -3.2% | -0.8%          | 13.5%             | 51.6%      | -0.7%        | -2.8%            | -3.3%             | -9.0%           |
| Kernel                  | KER    | 50.61          | 80.00            | 45.51           | 5.6%  | 4.4%           | -15.6%            | -20.7%     | -0.6%        | 6.0%             | 1.9%              | -81.3%          |
| МНРС                    | MHPC   | 11.45          | 12.50            | 8.54            | 0.9%  | -0.9%          | 3.2%              | 30.3%      | 1.5%         | 1.3%             | -3.4%             | -30.3%          |
| Milkiland               | MLK    | 1.66           | 2.80             | 1.46            | -2.4% | 11.4%          | -9.3%             | -17.0%     | 2.8%         | -2.0%            | 8.9%              | -77.5%          |
| Ovostar Union           | OVO    | 105.00         | 128.05           | 84.00           | -7.9% | -10.3%         | -6.1%             | 21.4%      | -8.2%        | -7.5%            | -12.7%            | -39.2%          |
| Banks                   |        |                |                  |                 |       |                |                   |            |              |                  |                   |                 |
| Raiffeisen Bank Aval    | BAVL   | 0.284          | n/a              | n/a             | 1.4%  | -0.3%          | 1.8%              | 115.4%     | 1.7%         | -2.8%            | -10.6%            | 54.8%           |

Source: Bloomberg \* companies listed abroad are in traded currency



## **Market Data**

December 11, 2017

## MAIN FINANCIAL FORECASTS, USD mn

| Name                  | Ticker | N     | et Sales  |       |      | EBITDA    |       | EBI    | TDA ma    | irgin | N    | et Profit |       | Net    | Profit m  | argin  |
|-----------------------|--------|-------|-----------|-------|------|-----------|-------|--------|-----------|-------|------|-----------|-------|--------|-----------|--------|
|                       |        | 2015  | 2016      | 2017E | 2015 | 2016      | 2017E | 2015   | 2016      | 2017E | 2015 | 2016      | 2017E | 2015   | 2016      | 2017E  |
| Iron Ore Mining       |        |       |           |       |      |           |       |        |           |       |      |           |       |        |           |        |
| Ferrexpo              | FXPO   | 961   | 986       | 1,282 | 313  | 375       | 495   | 32.6%  | 38.0%     | 38.6% | 31   | 189       | 255   | 3.3%   | 19.2%     | 19.9%  |
| Railcar Manufacturing |        |       |           |       |      |           |       |        |           |       |      |           |       |        |           |        |
| Kryukiv Wagon         | KVBZ   | 41    | 67        | 55    | -15  | 1         | 6     | -37.1% | 0.9%      | 11.0% | -19  | -4        | 2     | -46.3% | -5.9%     | 3.3%   |
| Specialized Machinery |        |       |           |       |      |           |       |        |           |       |      |           |       |        |           |        |
| Turboatom             | TATM   | 128   | 98        | 99    | 87   | 33        | 35    | 67.9%  | 34.0%     | 35.2% | 75   | 27        | 28    | 58.3%  | 28.0%     | 27.8%  |
| Motor Sich            | MSICH  | 697   | 414       | 426   | 237  | 166       | 153   | 33.9%  | 40.1%     | 35.8% | 158  | 77        | 110   | 22.6%  | 18.6%     | 25.9%  |
| Oil & Gas             |        |       |           |       |      |           |       |        |           |       |      |           |       |        |           |        |
| Ukrnafta              | UNAF   | 1,319 | 885       | 1,079 | -101 | 116       | 151   | -7.7%  | 13.1%     | 14.0% | -250 | -343      | 74    | -18.9% | -38.7%    | 6.8%   |
| Regal Petroleum       | RPT    | 22    | 25        | 27    | 10   | 10        | 15    | 45.5%  | 40.4%     | 55.6% | -1   | 0         | 3     | na     | 0.0%      | 11.1%  |
| JKX Oil               | ЈКХ    | 89    | 80        | 82    | 17   | 29        | 18    | 19.1%  | 36.3%     | 22.0% | -82  | -20       | -12   | -92.1% | -25.0%    | -14.6% |
| Electric Utilities    |        |       |           |       |      |           |       |        |           |       |      |           |       |        |           |        |
| Centrenergo           | CEEN   | 315   | 419       | 492   | 12   | 46        | 69    | 3.7%   | 11.1%     | 14.1% | 3    | 15        | 51    | 1.0%   | 3.6%      | 10.5%  |
| Donbasenergo          | DOEN   | 190   | 157       | 147   | 8    | 7         | 8     | 4.3%   | 4.4%      | 5.8%  | -9   | -2        | 1     | -4.6%  | -1.1%     | 1.0%   |
| Consumer              |        |       |           |       |      |           |       |        |           |       |      |           |       |        |           |        |
| MHP                   | MHPC   | 1,183 | 1,135     | 1,300 | 459  | 415       | 490   | 38.8%  | 36.6%     | 37.7% | -126 | 59        | 300   | -10.6% | 5.2%      | 23.1%  |
| Kernel                | KER    | 1,989 | 2,169     | 2,711 | 346  | 319       | 346   | 17.4%  | 14.7%     | 12.8% | 225  | 176       | 238   | 11.3%  | 8.1%      | 8.8%   |
| Astarta               | AST    | 349   | 402       | 475   | 144  | 167       | 176   | 41.4%  | 41.6%     | 37.0% | 18   | 90        | 104   | 5.1%   | 22.4%     | 21.9%  |
| Avangardco            | AVGR   | 230   | 191       | 115   | -69  | 1         | 5     | -30.2% | 0.4%      | 4.3%  | -158 | -57       | -10   | -68.9% | -29.6%    | -8.3%  |
| Ovostar               | OVO    | 76    | 84        | 80    | 35   | 40        | 15    | 46.0%  | 47.7%     | 19.2% | 32   | 35        | 10    | 42.3%  | 41.8%     | 12.5%  |
| Banks                 |        |       | Total Ass | ets   |      | Total Equ | ity   | т      | otal Inco | me    |      | Net Prof  | it    | Retu   | ırn on Eq | uity   |
| Raiffeisen Bank Aval  | BAVL   | 1,958 | 2,113     | 2,080 | 261  | 381       | 347   | 216    | 192       | 228   | -66  | 150       | 228   | -25.3% | 39.4%     | 65.7%  |

Source: Eavex Research



# **Market Data**

December 11, 2017

|                       | G MULTIPLI | ES     |       |         |        |      |      |       |      |         |       |      |          |       |
|-----------------------|------------|--------|-------|---------|--------|------|------|-------|------|---------|-------|------|----------|-------|
| Name                  | Ticker     | МСар   |       | e Float | EV     |      | P/E  |       |      | V/EBITD |       |      | EV/Sales |       |
| Iron Ore Mining       |            | USD mn | %     | USD mn  | USD mn | 2015 | 2016 | 2017E | 2015 | 2016    | 2017E | 2015 | 2016     | 20175 |
| Ferrexpo              | FXPO       | 2,000  | 24.0% | 480     | 2,750  | >30  | 10.6 | 7.8   | 8.8  | 7.3     | 5.6   | 2.9  | 2.8      | 2.1   |
| Railcar Manufacturing |            | ,      |       |         | ,      |      |      |       |      |         |       |      |          |       |
| Krukiv Wagon          | KVBZ       | 43     | 5.0%  | 2       | 38     | neg  | neg  | 23.7  | neg  | >30     | 6.3   | 0.9  | 0.6      | 0.7   |
| Specialized Machinery |            |        |       |         |        | -    | -    |       | -    |         |       |      |          |       |
| Turboatom             | TATM       | 55     | 5.8%  | 3       | -31    | 0.7  | 2.0  | 2.0   | -0.4 | -0.9    | -0.9  | -0.2 | -0.3     | -0.3  |
| Motor Sich            | MSICH      | 248    | 24.0% | 59      | 209    | 1.6  | 3.2  | 2.2   | 0.9  | 1.3     | 1.4   | 0.3  | 0.5      | 0.5   |
| Oil & Gas             |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| Ukrnafta              | UNAF       | 284    | 3.0%  | 9       | 269    | neg  | neg  | 3.9   | neg  | 2.3     | 1.8   | 0.2  | 0.3      | 0.2   |
| Regal Petroleum       | RPT        | 32     | 21.6% | 7       | 12     | neg  | n/a  | 10.5  | n/a  | n/a     | n/a   | n/a  | n/a      | n/a   |
| JKX Oil & Gas         | JKX        | 28     | 50.4% | 14      | 136    | neg  | neg  | neg   | 8.0  | 4.7     | 7.6   | 1.5  | 1.7      | 1.7   |
| Electric Utilities    |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| CentrEnergo           | CEEN       | 156    | 21.7% | 34      | 76     | >30  | 10.3 | 3.0   | 6.4  | 1.6     | 1.1   | 0.2  | 0.2      | 0.2   |
| DonbasEnergo          | DOEN       | 16     | 14.2% | 2       | 30     | neg  | neg  | 11.1  | 3.7  | 4.4     | 3.6   | 0.2  | 0.2      | 0.2   |
| Consumer              |            |        |       |         |        |      |      |       |      |         |       |      |          |       |
| МНР                   | MHPC       | 1,210  | 34.1% | 413     | 2,214  | neg  | 20.4 | 4.0   | 4.8  | 5.3     | 4.5   | 1.9  | 2.0      | 1.7   |
| Kernel                | KER        | 1,131  | 61.8% | 699     | 1,627  | 5.0  | 6.4  | 4.8   | 4.7  | 5.1     | 4.7   | 0.8  | 0.8      | 0.6   |
| Astarta               | AST        | 354    | 37.0% | 131     | 464    | 20.0 | 3.9  | 3.4   | 3.2  | 2.8     | 2.6   | 1.3  | 1.2      | 1.0   |
| Avangardco            | AVGR       | 26     | 22.5% | 6       | 358    | neg  | neg  | neg   | neg  | >30     | >30   | 1.6  | 1.9      | 3.1   |
| Ovostar               | OVO        | 177    | 25.0% | 44      | 179    | 5.5  | 5.0  | 17.7  | 5.1  | 4.4     | 11.6  | 2.4  | 2.1      | 2.2   |
| Banks                 |            |        |       |         |        |      | P/E  |       |      | P/Book  |       | 1    | P/Assets |       |
| Raiffeisen Bank Aval  | BAVL       | 645    | 1.8%  | 12      |        | neg  | 4.3  | 3.4   | 2.5  | 1.7     | 1.9   | 0.33 | 0.31     | 0.31  |

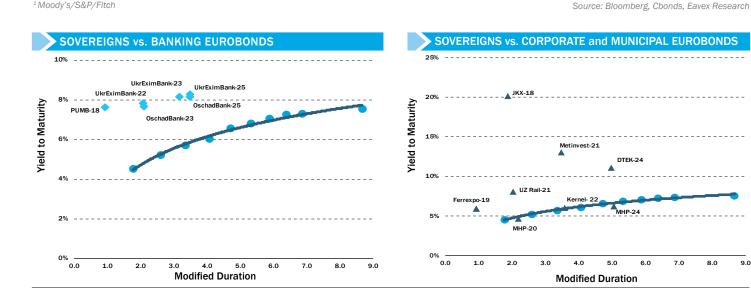
Source: Eavex Research

# **EAVE**X capital

December 11, 2017

| UKRAINIAN EURO            | Price          | Price        | YTM         | YTM          | Price chg.    | Modified   |                 | Coupon     | Maturity     | Volume    |                       |
|---------------------------|----------------|--------------|-------------|--------------|---------------|------------|-----------------|------------|--------------|-----------|-----------------------|
| Issue                     | (Bid)          | (Ask)        | (Bid)       | (Ask)        | (YTD)         | Duration   | Coupon          | Period     | Date         | USD mn    | Ratings <sup>1</sup>  |
| Sovereign Eurobonds       |                |              |             |              |               |            |                 |            |              |           |                       |
| Jkraine, 2019             | 104.6          | 105.0        | 4.9%        | 4.7%         | 3.8%          | 1.6        | 7.75%           | S/A        | 1 Sept 2019  | 1,744     | Caa2/B-/B-            |
| Ukraine, 2020             | 105.7          | 106.2        | 5.5%        | 5.3%         | 6.8%          | 2.4        | 7.75%           | S/A        | 1 Sept 2020  | 1,780     | Caa2/B-/B-            |
| Ukraine, 2021             | 106.3          | 106.8        | 5.9%        | 5.7%         | 8.7%          | 3.2        | 7.75%           | S/A        | 1 Sept 2021  | 1,409     | Caa2/B-/B-            |
| Ukraine, 2022             | 106.1          | 106.6        | 6.2%        | 6.1%         | 9.7%          | 3.9        | 7.75%           | S/A        | 1 Sept 2022  | 1,384     | Caa2/B-/B-            |
| Ukraine, 2023             | 106.0          | 107.0        | 6.5%        | 6.3%         | 11.1%         | 4.5        | 7.75%           | S/A        | 1 Sept 2023  | 1,355     | Caa2/B-/B-            |
| Ukraine, 2024             | 105.1          | 105.8        | 6.8%        | 6.7%         | 11.0%         | 5.1        | 7.75%           | S/A        | 1 Sept 2024  | 1,339     | Caa2/B-/B-            |
| Ukraine, 2025             | 104.4          | 105.0        | 7.0%        | 6.9%         | 11.4%         | 5.7        | 7.75%           | S/A        | 1 Sept 2025  | 1,329     | Caa2/B-/B-            |
| Ukraine, 2026             | 102.9          | 103.4        | 7.3%        | 7.2%         | 10.0%         | 6.2        | 7.75%           | S/A        | 1 Sept 2026  | 1,318     | Caa2/B-/B-            |
| Ukraine, 2027             | 102.9          | 103.4        | 7.3%        | 7.3%         | 10.3%         | 6.7        | 7.75%           | S/A        | 1 Sept 2027  | 1,307     | Caa2/B-/B-            |
| Ukraine, 2032             | 97.6           | 98.1         | 7.6%        | 7.6%         | -2.1%         | 8.5        | 7.375%          | S/A        | 25 Sept 2032 | 3,000     | //B-                  |
| Ukraine, GDP-linked (VRI) | 54.6           | 55.1         | n/a         | n/a          | 79.9%         | n/a        | 0.00%           | S/A        | 31 May 2040  | 3,214     | /B-/                  |
| Corporate Eurobonds       |                |              |             |              |               |            |                 |            |              |           |                       |
| Agroton, 2019             | 14.4           | 18.8         | 218%        | 176%         | -17.2%        | 0.7        | 6.00%           | S/A        | 14 Jul 2019  | 18        | //                    |
| Kernel, 2022              | 110.2          | 110.9        | 5.9%        | 5.7%         | 10.6%         | 3.4        | 8.75%           | S/A        | 31 Jan 2022  | 500       | /B/B+                 |
| MHP, 2020                 | 108.7          | 109.4        | 4.2%        | 3.9%         | 12.9%         | 2.1        | 8.25%           | S/A        | 2 Apr 2020   | 750       | /B-/B-                |
| MHP, 2024                 | 108.8          | 109.5        | 6.1%        | 5.9%         | 9.1%          | 5.1        | 7.75%           | S/A        | 10 May 2024  | 500       |                       |
| Avangardco, 2018          | 22.1           | 26.3         | 313%        | 262%         | -18.2%        | 0.4        | 10.00%          | S/A        | 29 Oct 2018  | 206       | //                    |
| UkrLandFarming, 2018      | 22.4           | 23.9         | 1201%       | 1104%        | -24.6%        | 0.1        | 10.88%          | S/A        | 26 Mar 2018  | 500       | /00/                  |
| Mriya, 2016               | 5.5            | 7.5          | n/a         | n/a          | n/a           | n/a        | 10.95%          | S/A        | 30 Mar 2016  | 72        | IN DEFAULT            |
| Mriya, 2018               | 5.5            | 7.5          | n/a         | n/a          | n/a           | n/a        | 9.45%           | S/A        | 19 Apr 2018  | 400       | IN DEFAULT            |
| DTEK, 2024                | 107.3          | 108.0        | 9.6%        | 9.5%         | 20.5%         | 5.2        | 10.75%          | S/A        | 31 Dec 2024  | 1,275     | //                    |
| Metinvest, 2021           | 91.0           | 94.0         | 13.0%       | 12.1%        | -0.5%         | 3.3        | 9.37%           | S/A        | 31 Dec 2021  | 1,197     | //B                   |
| Ferrexpo, 2019            | 105.0          | 105.7        | 6.4%        | 5.8%         | 4.6%          | 0.8        | 10.375%         | S/A        | 07 Apr 2019  | 186       | Caa3/CCC/CC           |
| Ferrexpo, 2019            | 104.9          | 105.8        | 6.4%        | 5.7%         | 4.2%          | 0.8        | 10.375%         | S/A        | 07 Apr 2019  | 161       | Caa3/CCC/CC           |
| UZ Rail, 2021             | 106.4          | 107.3        | 7.9%        | 7.6%         | 12.0%         | 1.9        | 9.88%           | S/A        | 15 Sept 2021 | 500       | /000+/000             |
| Interepipe, 2017          |                |              | n/a         | n/a          | -100.0%       | n/a        | 10.25%          | S/A        | 2 Aug 2017   | 200       | IN DEFAULT            |
| JKX Oil&Gas, 2018         | 85.0           | 95.0         | 23.4%       | 17.1%        | 19.8%         | 1.7        | 8.00%           | S/A        | 19 Feb 2018  | 16        | //                    |
| Bank Eurobonds            |                |              |             |              |               |            |                 | -7         |              |           | ,,                    |
| Fin&Credit Bank, 2019     | 0.5            | 1.4          | n/a         | n/a          | -5.8%         | n/a        | 9.25%           | S/A        | 25 Jan 2019  | 100       | IN DEFAULT            |
| PUMB, 2018                | 103.5          | 105.1        | 7.5%        | 6.0%         | 2.7%          | 0.8        | 11.00%          | Q          | 31 Dec 2018  | 275       | //                    |
| Nadra Bank, 2018          | 0.2            | 1.4          | n/a         | n/a          | -16.9%        | n/a        | 6.25%           | A          | 31 Jul 2018  | 60        | IN DEFAULT            |
| PrivatBank, 2018-2        | 38.0           | 41.0         | n/a         | n/a          | 132.4%        | 1.5        | 10.25%          | S/A        | 23 Jan 2018  | 200       | IN DEFAULT            |
| PrivatBank, 2021          | 13.0           | 18.0         | n/a         | n/a          | 19.2%         | 1.5        | 11.00%          | S/A        | 09 Feb 2021  | 200       | IN DEFAULT            |
| PrivatBank, 2018          | 35.0           | 40.7         | n/a         | n/a          | 184.2%        | 0.1        | 10.88%          | S/A        | 28 Feb 2018  | 175       | IN DEFAULT            |
| UkrEximBank, 2022         | 107.4          | 108.1        | 7.6%        | 7.4%         | 9.9%          | 2.0        | 9.625%          | S/A        | 27 Apr 2022  | 750       | Caa3//B-              |
| UkrEximBank, 2022         | 99.6           | 108.1        | 8.8%        | 8.4%         | 9.9%<br>21.7% | 3.5        | 9.625%<br>7.51% | S/A<br>S/A | 9 Feb 2023   | 125       |                       |
| UkrEximBank, 2025         | 99.8<br>108.4  | 101.2        | 8.2%        | 8.0%         | 14.6%         | 3.5        | 9.75%           | S/A<br>S/A | 22 Jan 2025  | 600       | Caa3//CCC<br>Caa3//B- |
| VAB Bank, 2019            | n/a            |              | 0.2%<br>n/a | a.0‰<br>n∕a  | 14.6%<br>n/a  | 5.5<br>n/a | 9.75%           | Q S/A      | 14 Jun 2019  | 88        | IN DEFAULT            |
|                           |                | n/a<br>107.7 | n/a<br>7.7% | 7.6%         | n/a<br>10.0%  | n/a<br>1.9 |                 |            |              | 88<br>700 |                       |
| Oschadbank, 2023          | 107.0<br>107.4 |              | 8.3%        | 7.6%<br>8.1% |               | 1.9<br>3.0 | 8.25%           | S/A        | 10 Mar 2023  | 500       | Caa3//B-              |
| Oschadbank, 2025          | 107.4          | 108.3        | 0.3%        | 0.170        | 14.1%         | 3.0        | 8.88%           | S/A        | 20 Mar 2025  | 500       | Caa3//B-              |
| Municipal Eurobonds       |                | 00.0         |             |              |               |            | 0.000           | 0.11       | 0.11 - 0.015 | 4.5.4     |                       |
| City of Kyiv, 2015        | 80.6           | 83.9         | n/a         | n/a          | 7.2%          | n/a        | 8.00%           | S/A        | 6 Nov 2015   | 101       | IN DEFAULT            |

<sup>1</sup>Moody's/S&P/Fitch



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## UKRAINIAN DOMESTIC BONDS

| UNIVALUATE D      |             |             |           |           |          |        |        |               |        |
|-------------------|-------------|-------------|-----------|-----------|----------|--------|--------|---------------|--------|
|                   |             |             |           |           | Modified |        | Coupon |               | Volume |
| Issue             | Price (Bid) | Price (Ask) | YTM (Bid) | YTM (Ask) | Duration | Coupon | Period | Maturity Date | UAH mn |
| UAH denominated B | onds        |             |           |           |          |        |        |               |        |
| UA4000194591      |             |             | 15.90%    | 15.15%    | n/a      | 16.62% | S/A    | 11 Jul .2018  | 1,454  |
|                   |             |             |           |           |          |        |        |               |        |
|                   |             |             |           |           |          |        |        |               |        |
| VAT Bonds         |             |             |           |           |          |        |        |               |        |
| UA4000185151      |             |             | 16.15%    | 15.30%    | 1.9      | 9.50%  | S/A    | 8 Jul 2019    | 3,577  |
| UA4000185557      |             |             | 16.15%    | 15.30%    | 1.9      | 9.50%  | S/A    | 22 Jul 2019   | 2,171  |
| UA4000186159      |             |             | 16.15%    | 15.30%    | 1.9      | 9.50%  | S/A    | 20 Aug 2019   | 955    |

Source: Bloomberg, Cbonds, Eavex Research



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