



June 1, 2020

Trends

Ukraine's sovereign Eurobonds were mostly lower last week, ignoring the government's announcement that the IMF board is expected to extend final approval of the USD 5.0bn loan program for Ukraine on Jun 5. Meanwhile, the Finance Ministry repaid a USD 1.0bn Eurobond issued under US guarantee back in 2015 at 1.85%. Medium-term Ukraine-25s declined by 0.8% to 98.9/99.9 (8.2%/7.9%) and Ukraine-28s were down by 1.0% to 106.6/107.6 (8.8%/8.6%). The VRI derivatives (linked to Ukraine's future GDP growth with expiration in 2040) rose by 0.6% to 83.5/85.5 cents on the dollar.

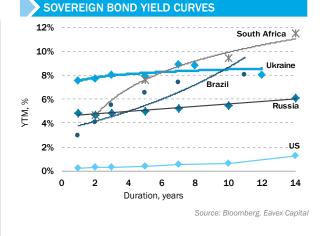
In the corporate debt papers, quotes for the 2024 EUR-denominated Eurobonds of DTEK Renewables rebounded by 10% to 83.6/86.6 (16.8%/15.6%) after the company unveiled a net profit of UAH 2.88bn (USD 112mn) for FY19. On the flip side, DTEK Renewables is now facing a risk that Ukraine's generously high so-called 'green tariff' will be reduced, hurting the company's profitability. DTEK Renewables' green portfolio is 1 GW of solar and wind capacities. Meanwhile, the DTEK-24s issue remained at a distressed level of 46.6/51.6 cents on the dollar, as there still has been no information regarding restructuring of the bond after DTEK skipped the March coupon payment.

Kernel-22s added 0.8% to 99.1/101.1 (9.5%/8.1%) after the company posted an 88% YoY increase in EBITDA to USD 104mn in the Jan-Mar quarter. The bonds of steel&mining group Metinvest with maturity in 2029 gained 3.7% to 84.0/86.0 (10.2%/9.8%) amid supply problems from Brazil, where there has been a surge in the number of COVID cases in the country's key mining region. In banking issues, OschadBank-25s increased by 1.0% to 101.0/103.0 (9.4%/8.4%).

The yield on the government's 1-year UAH-denominated treasuries on the secondary market declined by 20 basis points to bid/ask of 11.8%/10.8%. The Finance Ministry placed 1-year local bonds at 11.0% at the primary auction on May 26.

On the currency market, the hryvnia had a quiet week, inching up by 0.1% against the dollar to 26.88 UAH/USD.

You can receive additional details about developments in Ukrainian fixed income from the Eavex Sales Team at research@eavex.com.ua.



| FIXED INCOME | | | | | | | |
|-----------------|-------------|-----------|-----------|--|--|--|--|
| | Last | 1W ch | YTD | | | | |
| NBU Key Rate | 8.0% | 0.0 p.p. | -5.5 p.p. | | | | |
| UAH 1-year bond | 11.8%/10.8% | -0.2 p.p. | +0.8 p.p. | | | | |
| Ukraine-2025 | 8.2% | 0.3 p.p. | 1.6 p.p. | | | | |
| Ukraine-2028 | 8.7% | -0.1 p.p. | 1.7 p.p. | | | | |

| CURRENCY | 1 | | |
|----------|-----------|---------|-------|
| | Last, UAH | 1W chg. | YTD |
| USD/UAH | 26.86 | -0.1% | 13.4% |
| EUR/UAH | 29.87 | 2.1% | 13.1% |

Source: Eavex Capital

Highlights

- > Conflict Between GPU and SAP Renews Under Zelenskiy Presidency
- > Kernel's Jan-Mar EBITDA Nearly Doubles YoY to USD 104mn





Conflict Between GPU and SAP Renews Under Zelenskiy Presidency

by Will Ritter w.ritter@eavex.com.ua

NEWS

Conflict between Ukraine's top two criminal prosecution agencies, the General Prosecutor's office (GPU) and the Specialized Anti-Corruption Prosecution office (SAP), renewed last week when newly-appointed General Prosecutor Irina Venediktova announced that she is launching an investigation into inactivity at SAP, which is headed by Nazar Kholodnytskiy. The two agencies had clashed repeatedly over jurisdictional and other issues during the presidency of Petro Poroshenko when the GPU was led by Yuriy Lutsenko, but had not been in open conflict during the Zelenskiy presidency until recently. Venediktova was appointed to replace the Zelenskiy's administration's first General Prosecutor Ruslan Ryaboshapka, who was forced out in March after only half a year in the job.

COMMENTARY

This conflict appears to be driven by Kholodnytskiy's refusal to hand over information to the GPU in regard to the high-profile case of Oleg Gladkovskiy, a Poroshenko ally who is accused of profiting from procuring military equipment for the state at inflated prices. In an interview with the Ukrayinska Pravda news site published today (Jun 1), Kholodnystkiy acknowledged Venediktova's right to see the case materials, but he expressed his concern that the investigative details of the case would leak out if they became widely accessible to various subordinate employees within the GPU. In the same interview, Kholodnyskiy blamed Ukraine's courts for the situation with the lack of prison sentences for any prominent corrupt officials or oligarchs during his tenure. Kholodytskiy, whose 5-year term at SAP is set to expire at the end of 2020, has previously shown himself to be a survivor, having held on to his job despite a major scandal in 2018 that saw him go head-to-head with top anti-corruption investigator Artem Sitnyk, who had recorded conversations inside the SAP office and released them to the media. In general, we see this situation as repeating itself from the prior administration, when the President's office attempted to control the activity of the nominally independent SAP via the General Prosecutor; it has been frequently alleged in domestic media that Ryaboshapka was removed and replaced by Venediktova because he was not sufficiently politically loyal to Zelenskiy.



Kernel's Jan-Mar EBITDA Nearly Doubles YoY to USD 104mn

by Dmitry Churin d.churin@eavex.com.ua

NFWS

Kyiv-based, Warsaw-listed Kernel Holding, Ukraine's largest sunflower oil producer, posted a jump in its EBITDA by 88% YoY to USD 104mn in the Jan-Mar quarter (the company's 3Q20, as its financial year runs from July to June). According to the consolidated financial statement published on May 29, net revenue grew by 30% YoY to USD 1.05bn in the Jan-Mar period while the bottom line turned to a net loss of USD 25mn compared to a net profit of USD 26mn seen in the corresponding period a year ago. For the first 9 months of its 2020 financial year, Kernel had revenue of USD 2.91bn (-5% YoY), EBITDA of USD 320mn (+12% YoY), and net profit of USD 76mn (-60% YoY). On the balance sheet side, Kernel's net debt amounted to USD 1.33bn as of 31 March 2020, implying a Net Debt/EBITDA ratio of 3.5x, down from 5.0x at the start of this year. However, Kernel claimed that its "adjusted" net debt, which took into account readily-marketable inventories, is at a much lower level of some USD 664mn.

| KERNEL FINANCIAL RESULTS | | | | | | | | | | |
|--------------------------|---------|---------|-----------|---------|---------|-----------|--|--|--|--|
| USD mn | 3Q FY20 | 3Q FY19 | YoY | 9M FY20 | 9M FY19 | YoY | | | | |
| Net revenue | 1,047 | 803 | +30% | 2,909 | 3,058 | -5% | | | | |
| EBITDA | 104 | 55 | +88% | 320 | 285 | +12% | | | | |
| EBITDA margin | 9.9% | 6.8% | +3.1 p.p. | 11.0% | 9.3% | +1.7 p.p. | | | | |
| Net Income | -25 | 26 | +/- | 76 | 190 | +/- | | | | |
| Net margin | -2.4% | 3.2% | -5.6 p.p. | 2.6% | 6.2% | -3.6 p.p. | | | | |

Source: Company data,

COMMENTARY

Kernel's unexpected net loss in Jan-Mar was primarily due to a one-off non-operating loss recognized as a result of divestment of the group's 50% stake in the Taman deepwater grain export terminal in Russia. Setting this aside, we view the company's solid EBITDA increase in the Jan-Mar quarter as an impressive financial achievement. In the segment breakdown, the infrastructure & trading business contributed USD 65mn on the EBITDA level in the period due to increased grain exports and higher efficiency from Kernel's in-house railcar fleet and storage facilities. Over the Jul-Mar 9-month period, the infrastructure & trading segment delivered USD 161mn (+66%) on the EBITDA level while the sunflower oil business generated EBITDA of USD 88mn (+1%). Kernel unveiled guidance that its sunflower seeds processing volume should reach 3.4mn tonnes in FY20, with an average "crushing margin" near USD 85 per tonne of oil sold, up from USD 65/tonne in FY19 and USD 54/tonne in FY18. Ukraine's record sunflower seed harvest last year of 16.2mn tonnes has supported the company's crushing targets.

Kernel claims that its business model has not felt any major disruptions from the lockdown and restrictions introduced in Ukraine and other countries in response to the COVID-19 epidemic. The company says that all of its production assets are operating as usual without supply chain disruptions, and that spring planting in the farming business was completed properly. Kernel did not comment about possible negative effects on its crops of several weeks of extremely wet, unseasonably cold weather and lack of sunshine during this May across most of Ukraine.

The KER stock has remained close to the PLN 40 level for the last several weeks despite the company looking quite undervalued at an EV/EBITDA multiple of 5.3x. Kernel's Eurobonds with maturity in 2022 have largely recovered from their COVID slide and are now traded close to a par value at a midpoint bid/ask yield of 8.8%.



| | Price | Price | Price ch., | YTM | YTM | Coupon | Maturity | Volume | Currency | Ratings ¹ |
|---------------------|-------|-------|------------|--------|--------|--------|--------------|--------|----------|----------------------|
| Issue | Bid | Ask | W/W, % | Bid, % | Ask, % | Сопроп | Date | USD mn | ouriency | Ratings |
| Sovereign Eurobonds | | | | | | | | | | |
| Ukraine, 2021 | 99.1 | 100.1 | 0.0% | 8.7% | 7.8% | 7.75% | 1 Sept 2021 | 1,409 | USD | Caa1/B/B |
| Ukraine, 2025 | 98.9 | 99.9 | -0.8% | 8.2% | 7.9% | 7.75% | 1 Sept 2024 | 1,328 | USD | Caa1/B/B |
| Ukraine, 2028 | 106.6 | 107.6 | -1.0% | 8.8% | 8.6% | 9.75% | 1 Nov 2028 | 1,600 | USD | Caa1/B/B |
| Ukraine, 2032 | 96.0 | 97.0 | 0.0% | 8.0% | 7.8% | 7.38% | 25 Sept 2032 | 3,000 | USD | Caa1//B |
| Ukraine, GDP-linked | 83.5 | 85.5 | 0.6% | | | | 31 May 2040 | 3,214 | USD | /B/ |
| Corporate Eurobonds | | | | | | | | | | |
| Kernel, 2022 | 99.1 | 101.1 | 0.8% | 9.5% | 8.1% | 8.75% | 31 Jan 2022 | 500 | USD | /B/BB- |
| MHP, 2026 | 95.9 | 97.9 | 0.4% | 8.0% | 7.5% | 6.95% | 4 Apr 2026 | 550 | USD | B3/B/B |
| MHP, 2029 | 89.3 | 91.3 | 1.6% | 8.0% | 7.7% | 6.25% | 19 Sept 2029 | 350 | USD | B3/B/B |
| DTEK, 2024 | 46.6 | 51.6 | 1.7% | 38.6% | 34.1% | 10.75% | 12 Dec 2024 | 1,275 | USD | // |
| Metinvest, 2026 | 87.7 | 89.7 | 2.7% | 11.7% | 11.2% | 8.50% | 23 Apr 2026 | 648 | USD | B3/B/BB- |
| Metinvest, 2029 | 84.0 | 86.0 | 3.7% | 10.2% | 9.8% | 7.75% | 17 Oct 2029 | 500 | USD | B3/B/BB- |
| NaftoGaz, 2024 | 86.4 | 88.4 | 0.4% | 11.4% | 10.7% | 7.125% | 19 Jul 2024 | 600 | EUR | // |
| Bank Eurobonds | | | | | | | | | | |
| UkrEximBank, 2022 | 99.2 | 101.2 | -0.5% | 10.7% | 8.7% | 9.63% | 27 Apr 2022 | 750 | USD | Caa3//B |
| UkrEximBank, 2023 | 92.9 | 97.9 | -0.1% | 13.1% | 8.8% | 9.00% | 9 Feb 2023 | 125 | USD | Caa3//B |
| UkrEximBank, 2025 | 97.1 | 99.1 | 0.3% | 12.0% | 10.6% | 9.75% | 22 Jan 2025 | 600 | USD | Caa3//B |
| Oschadbank, 2023 | 100.5 | 102.5 | 0.5% | 9.2% | 7.7% | 9.38% | 10 Mar 2023 | 700 | USD | Caa3//B |
| Oschadbank, 2025 | 101.0 | 103.0 | 1.0% | 9.4% | 8.4% | 9.63% | 20 Mar 2025 | 250 | USD | Caa3//B |

¹Moody's/S&P/Fitch Source: TR Data, Eavex Research





| UKRAINIAN DOMESTIC BONDS | | | | | | | | |
|--------------------------|-------------------------|-----------|-----------|----------------------|--------|------------------|---------------|------------------|
| Issue | Price (Bid) Price (Ask) | YTM (Bid) | YTM (Ask) | Modified Duration | Coupon | Coupon Period | Maturity Date | Volume UAH mn |
| UAH denominated | d Bonds | | | | | | | |
| UA4000202469 | | 11.0% | 10.0% | n/a | n/a | S/A | 30 Sept 2020 | n/a |
| UA4000200174 | | 11.8% | 10.8% | n/a | n/a | S/A | 20 Jan 2021 | n/a |
| UA4000195176 | | 11.8% | 10.8% | n/a | n/a | S/A | 11 Aug 2021 | n/a |
| UA4000203236 | | 12.0% | 11.0% | n/a | n/a | S/A | 05 Jan 2022 | n/a |
| UA4000204002 | | 12.5% | 11.5% | n/a | n/a | S/A | 11 May 2022 | n/a |
| | | | | | | | | |
| UAH denominated | d Bonds | | | | | | | |
| UA4000204853 | | 5.00% | 3.25% | n/a | n/a | S/A | 29 Jul 2021 | USD 350mn |

Source: TR Data, Eavex Research



Eavex Capital

7 Klovsky uzviz, 16th Floor Carnegie Center Kyiv, 01021, Ukraine

Telephone: +38 044 590 5454 Facsimile: +38 044 590 5464

E-mail: office@eavex.com.ua

Web-page: www.eavex.com.ua

Yuriy Yakovenko

Chairman of the Board

yuriy.yakovenko@eavex.com.ua

SALES & TRADING RESEARCH
Pavel Korovitskiy Dmitry Churin

Managing Director Head of Research

Equity and Fixed Income d.churin@eavex.com.ua

p.korovitsky@eavex.com.ua

Alexander Klymchuk Will Ritter

Equity and Fixed Income Research editor

a.klymchuk@eavex.com.ua w.ritter@eavex.com.ua

Evgen Klymchuk

Fixed Income Sales and Trading

e.klymchuk@eavex.com.ua

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